ELECTRIC POWER STEERING & STEER-BY-WIRE

COLUMNS & INTERMEDIATE SHAFTS

**DRIVELINE SYSTEMS** 

**BRAKE-BY-WIRE** 

**SOFTWARE** 

HYDRAULIC POWER STEERING



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## 2025 1H Business Overview

**Robin Milavec**, Executive Board Director, President,
Chief Technology Officer and Chief Strategy Officer



2025 1H Financial Review / 2H Considerations

Mike Bierlein, Senior Vice President and Chief Financial Officer



## 2025 1H Business Overview

### Launched 31 New Customer Programs Across All Regions

23 represented new or conquest business, including 1st DPEPS launch in China

### Secured \$1.5B of New Bookings for the First Half of 2025

Continuous Business Expansion with Chinese customers, Plus 1<sup>st</sup> Rear-Wheel Steering (RWS)
 Win in EMEASA

### **Continued Commitment to Technology Leadership and Megatrend Alignment**

 Expands Motion-by-Wire <sup>™</sup> chassis control, including Steer-by-Wire (SbW), RWS, Electro-Mechanical Brake (EMB) & MotionIQ <sup>™</sup> Software Suite; local Chinese NEV customers expansion

### Operational Efficiency and Execution

 Balancing the optimization and expansion of global manufacturing footprint; manufacturing efficiency and material cost improvement; digital transformation; strengthening regional engineering competencies; improving supply chain cost & resiliency.

# **New Program Launches**

2025 1H Overview

**Program Launches** 

1st

DPEPS launch in APAC

1st

mCEPS launch in EMEASA

24

Launched in APAC

### **Major Programs Launch in 1H**







Fiat Panda / Opel Frontera / Citroen C3 Aircross **mCEPS** 







**BYD Sealion 06 CEPS** 









Halfshafts





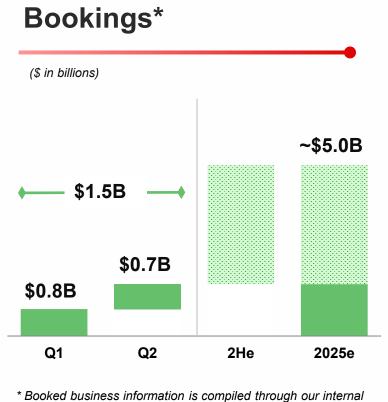
Sustained Growth in New Program Launches with Leading COEMs



## **New Business Award - 1H 2025**

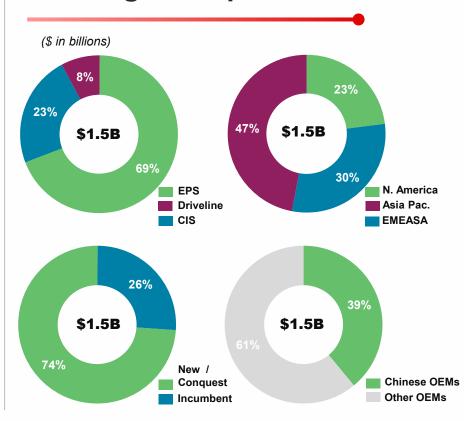
### **Key Highlights**

- Continued Strong Booking Wins with Chinese OEMs, including Business Expansion in Indonesia and Brazil
- Significant Power Columns Win with a NA Full Size Truck Platform
- Expand Product Portfolio with a European Customer, including DPEPS and RWS
- Expect More 'By-Wire' Related Bookings being secured in 2H



# \* Booked business information is compiled through our internal records, and such information has not been audited nor reviewed by our auditors.

### **Bookings Composition**



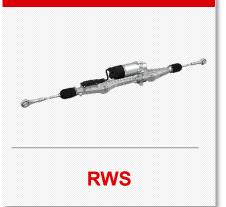


## Accelerates Tech Leadership, Anticipates Trends & OEM

#### 1H 2025 Tech Announcements



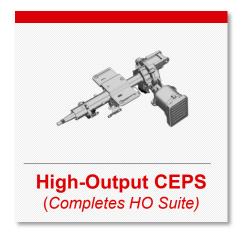








Competitiveness





Maximum Power to Balance PERFORMANCE, PRICE & SPEED for every vehicle, every market.



# MotionIQ™



# Nexteer's suite of intelligent motion control software



Advanced Vehicle Dynamics
Functions transform safety,
performance & driving comfort delivering precise control for
every drive

- Steer-by-Brake
- Quiet Wheel<sup>™</sup> Steering
- Hands-Off Detection
- Road Surface Detection



### **MotionIQ/Health™**

Vehicle Health Management
Functions enable smarter, datadriven maintenance that prevents
failures before they happen &
keeps vehicles on the road longer

- Prognostics
- Tire Health & Parameter Detection



### MotionIQ/Dev™

Advanced Software Tools backed by Nexteer's systems integration & software development expertise - for speed-to-market & reduced costs

- Model-based
   Development Tool
- Systems Integration & Software Development Expertise

## Strategic Footprint Expansion in Asia Pacific

Capitalize on growth momentum across China & broader APAC region

#### **Changshu Facility**



- Grand opening in Jan 2025
- Total land area is over 90,000m<sup>2</sup>
- Product line: REPS, DPEPS, SbW, RWS, EMB
- Supplement of APAC Technical Center

#### **Liuzhou Facility**

Changshu, China

Liuzhou,



- Liuzhou subsidiary has been established for 10-years, and will move in its entirety to the new site
- Expected to be fully operational in 1H 2026
- Total land area is over 40,000m², >130% bigger than current facility
- Product Line: BEPS, CEPS, HO-CEPS, Manual Gear
- Adding advanced laboratories and test tracks





2025 1H Business Overview

Robin Milavec, Executive Board Director, President,
Chief Technology Officer and Chief Strategy Officer



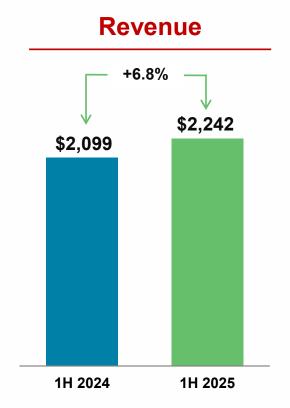
2025 1H Financial Review / 2H Considerations

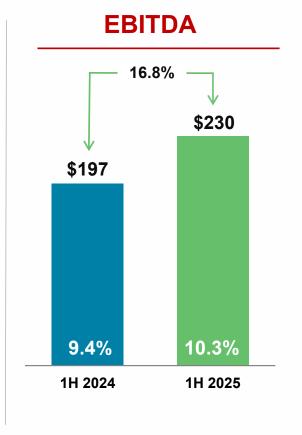
Mike Bierlein, Senior Vice President and Chief Financial Officer

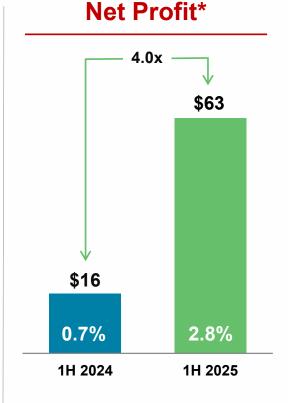


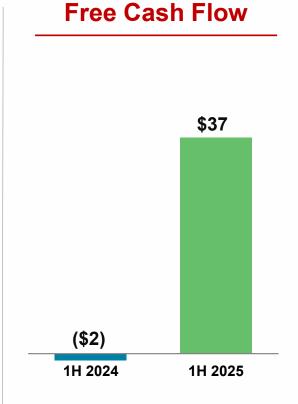
## 1H 2025 Financial Observations

- Achieved Record 1<sup>st</sup> Half Revenue of \$2.2B Increasing by 6.8% Compared to Prior Year Driven by Continued Growth in APAC with the COEMs
- **EBITDA** Growth of 16.8% YoY and Margin Expansion of 90 bps
  - Increased revenue, enhanced efficiency and performance driving margin expansion
  - Net tariff costs and troubled suppliers impacting 1<sup>st</sup> half results
- Balance Sheet Remains Strong with \$367M of Net Cash
- Bookings of \$1.5B in the 1st Half Shows Path to Achieving CY Target of \$5B





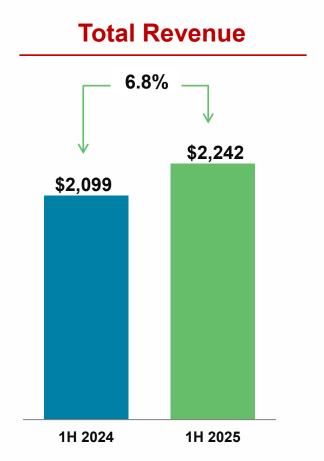




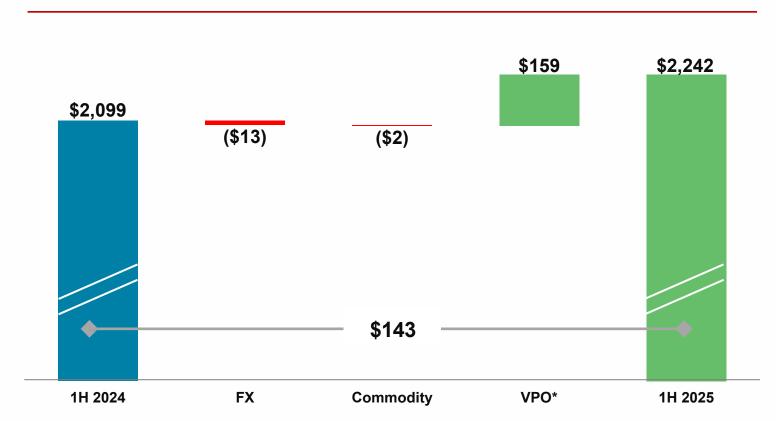
### **Improving YoY in All Key Financial Metrics**



<sup>\*</sup> Net Profit Attributable to Equity Holders



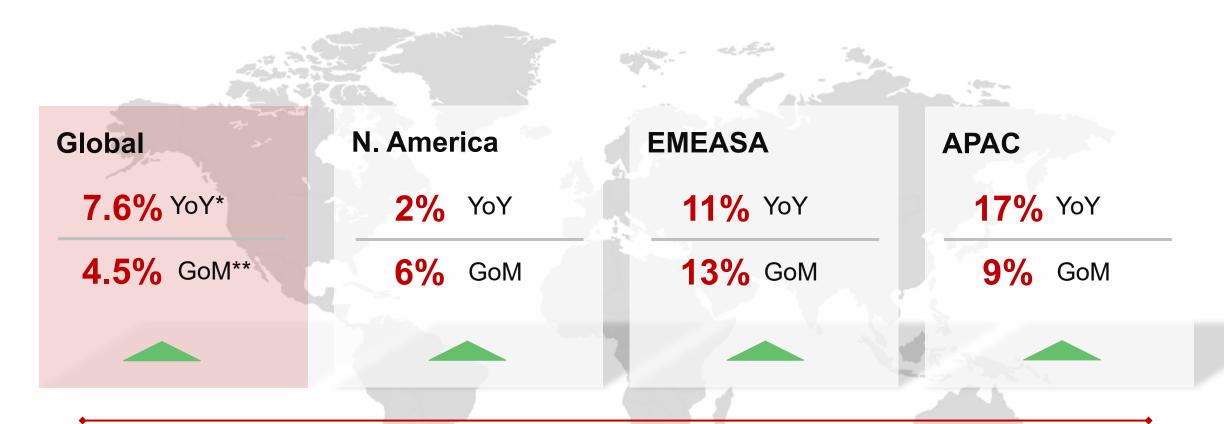
#### **YoY Revenue Drivers**





<sup>\*</sup> VPO: Volume, Pricing & Others

## 1H 2025 Revenue Growth Outpacing Market



Total Adjusted Revenue Growth Vs. 1H 2024
Outperformed Market 450 bps, +4.5%



<sup>\*</sup> Adjusted revenue growth excludes foreign exchange and commodity

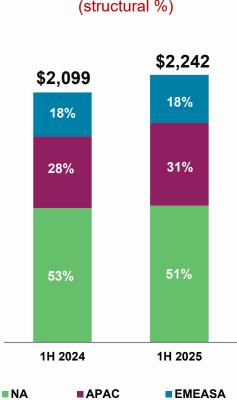
<sup>\*\*</sup> Growth-over-market based on S&P Global Mobility July 2025

## 1H 2025 Financial Results

## Revenue by Region

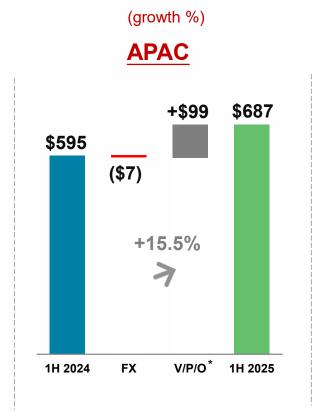
#### **Total Revenue**

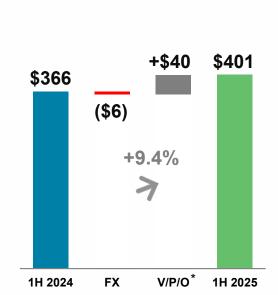
(structural %)



### **Regional Distribution**







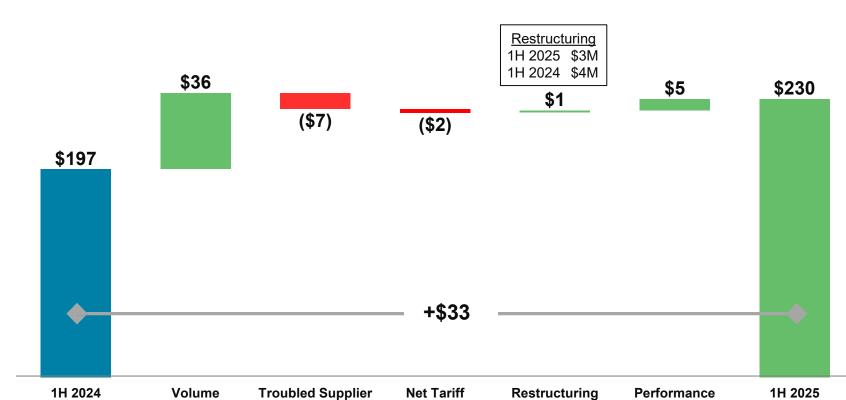
**EMEASA** 



## **EBITDA Bridge – 1H 2025 vs 1H 2024**

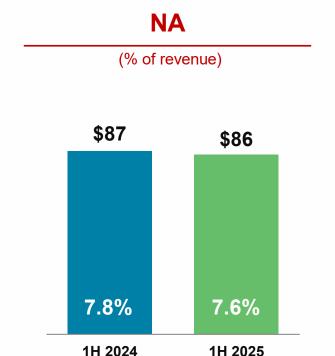




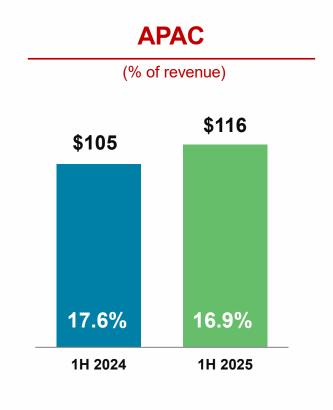


Margin Profile Improved as Volume and Performance Offsetting Net Tariff Costs and Troubled Supplier

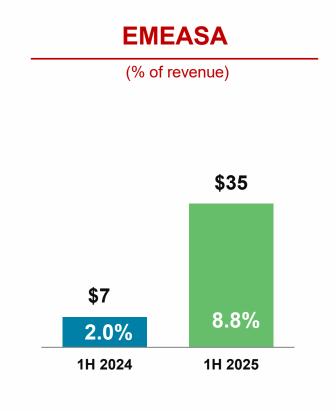
## **EBITDA** and Margin Performance by Region



Improved Performance
Offset by Net Tariff Costs
and Troubled Suppliers



Continued Growth and Strong Margins



Improving Operating Efficiency and Revenue Growth



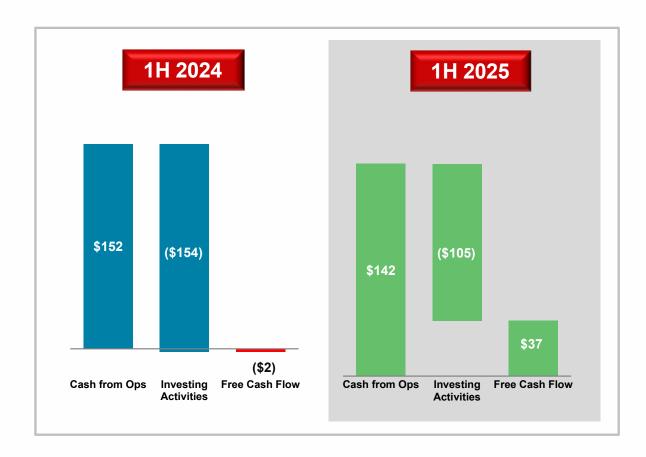
## **EBITDA to Net Profit Bridge**

	<u>1H</u>	2024	<u>1H</u>	2025
EBITDA	\$	197	\$	230
- D&A Expense		156		137
Operating Profit	\$	41	\$	93
+ Share of JV Earnings		2		2
<ul> <li>Net Finance Costs</li> </ul>		2		(1)
Income Tax Expense / (Benefit)		18		27
- Minority Interest		7		6
Net Profit	\$	16	\$	63

- JV Earnings comprised of Chongqing operations
- D&A includes \$14M net impairment costs from customer program cancellations in 1H 2024
- Income Tax Expense higher primarily due to improved profitability
- Minority Interest comprised of China DL JVs



## 1H 2025 Free Cash Flow / Balance Sheet



Cash and Capital	<b>Dec 2024</b>		Jun 2025		
Gross Debt	\$	48	\$	49	
Finance Leases		44	•	44	
Less: Cash		422		459	
Net Debt / (Cash)	\$	(331)	\$	(367)	
Total Equity	\$	2,030	\$	2,108	
Total Net Capital	\$	1,699	\$	1,741	
Net Debt / Net Capital		n/a		n/a	
Liquidity					
Cash	\$	422	\$	459	
Credit Facilities		324		380	
Total	<u>\$</u>	746	\$	839	
Leverage / Coverage					
Gross Debt to EBITDA		0.1x		0.1x	
Net Debt to EBITDA		n/a		n/a	



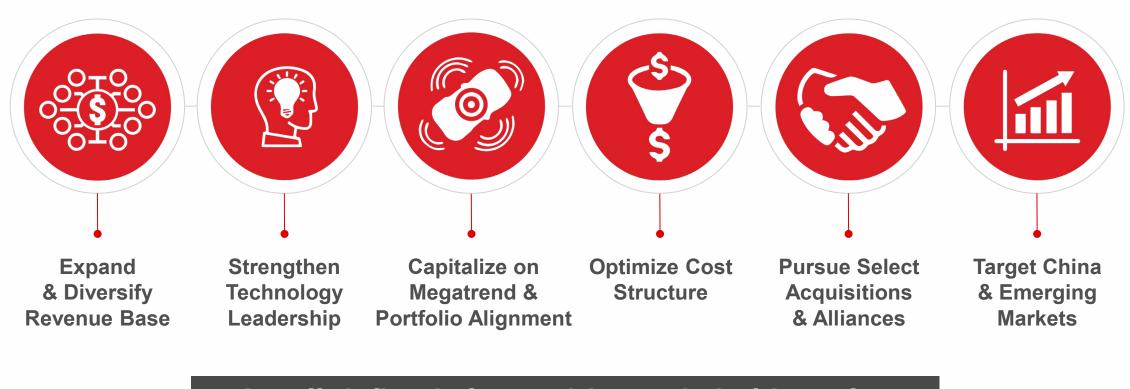
# **2025 Operating Considerations**

## **Driving Value in Dynamic Markets**

- On-Track for Another Record Revenue for the Full Year of 2025
- Dynamic Tariff Environment and Ongoing Geopolitical Tensions
- Plans in Place to Mitigate Tariff Costs and Pass Remaining Costs to Customers
- Restructuring Actions on Track to Improve Profit Margins
- Continued Momentum with Improving Operating Performance



# **Strategy for Profitable Growth**



A well-defined plan to drive stakeholder value

