

**ELECTRIC
POWER STEERING**

**COLUMNS &
INTERMEDIATE
SHAFTS**

**DRIVELINE
SYSTEMS**

**HYDRAULIC
POWER
STEERING**

SOFTWARE



nexteer
AUTOMOTIVE

a leader in intuitive motion control

2023 Q1 Business Update

27 April 2023

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Launched 23 Major Programs in Q1 2023

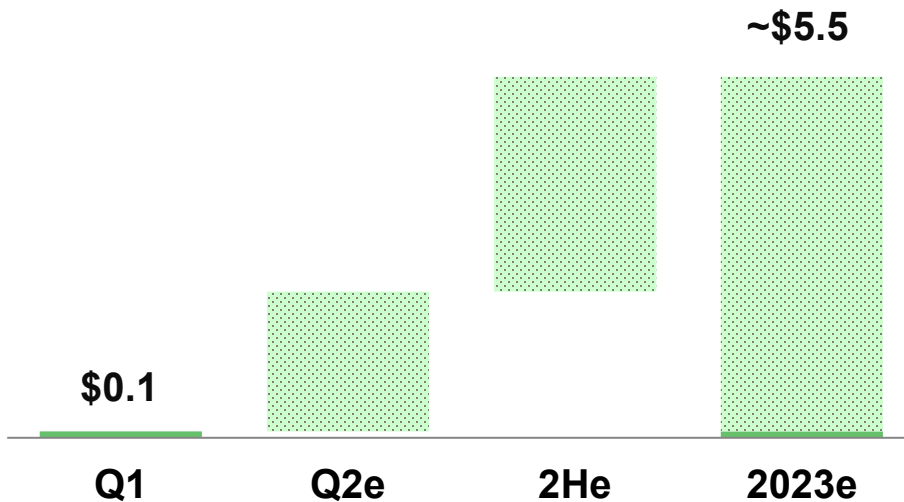


Business Wins - Q1 and 2023 Outlook

2023 Bookings Outlook*

(\$ in billions)

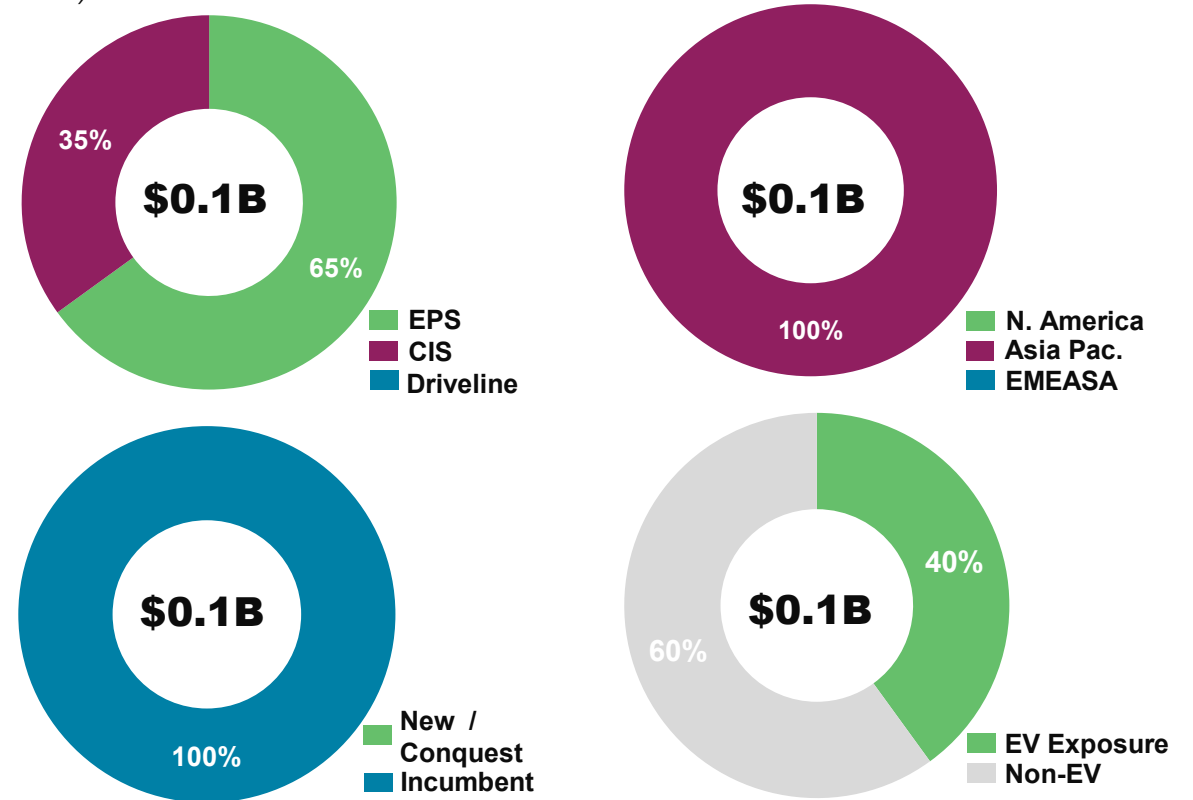
*Q1 Booking Delayed by OEM
Business Nomination Timing
Weighted to the Rest of Year*



* Booked business information is compiled through our internal records, and such information has not been audited nor reviewed by our auditors.

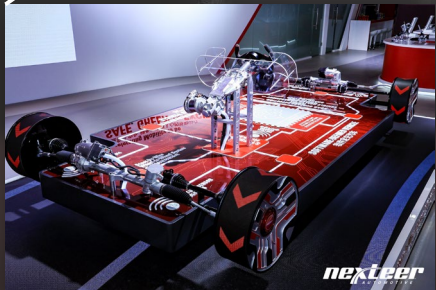
Q1 Bookings Composition

(\$ in billions)



Differentiate Nexteer in APAC; Align Products + Megatrends

@ Shanghai Auto Show 2023



SbW, Stow COL, SW & Systems Integration



REPS & PEPS



CEPS & CIS



Driveline Systems



Industry Awards, Influential Media & OEM Meetings

Light Vehicle Production Expectations

OEM Production Improved Y/Y in Q1 2023

- Global Q1 production increased 6% Y/Y driven by NA and EMEASA market

Full-Year Outlook Expected to Rebound 4% Y/Y with Normalized Production Schedule

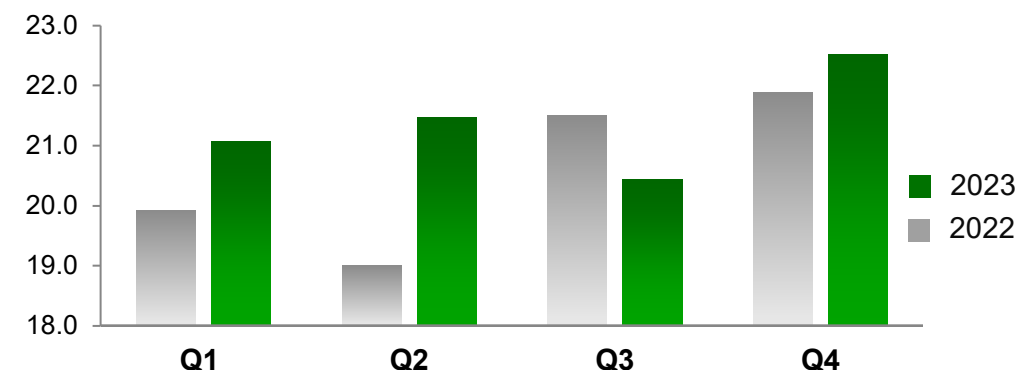
- NA: Continued build in inventories as supply chains gradually improving
- APAC/China: Mild volume improvement amid intensifying competition
- EMEASA: Pent-up demand gets released as consumer confidence became stronger than expected

Dynamic Operating Environment

- Semiconductor availability increased
- Softening macroeconomic backdrop and ongoing inflation pressures
- Higher interest rates and risk of a potential recession in the US

2023 Quarterly Global Light Vehicle Production

(Units in millions)



Regional Production Forecast

(Units in millions)

	Q1 2022	Q1 2023	Y/Y %	FY 2022	FY 2023	Y/Y %
Global	19.9	21.1	6%	82.3	85.5	4%
NA	3.6	3.9	10%	14.3	15.1	5%
China	6.3	5.8	-7%	26.7	26.8	1%
APAC	11.4	11.5	1%	47.5	48.6	2%
EMEASA*	4.5	5.2	17%	18.5	19.7	6%

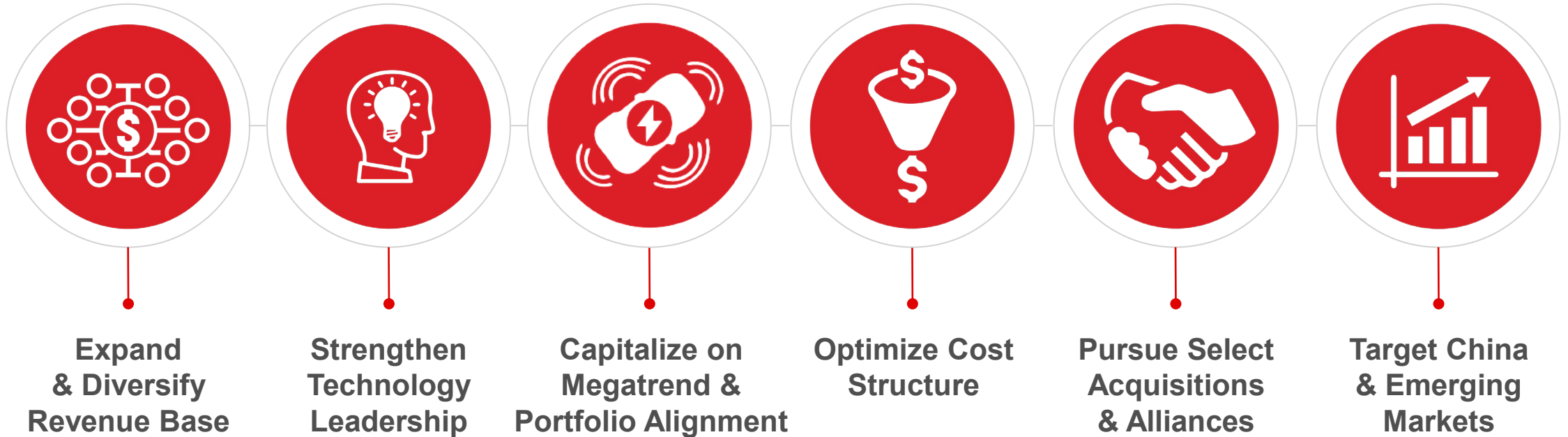
*EMEASA includes Europe and South America

Source: S&P Global Mobility (ex IHS Markit) Apr 2023

2023 Business Outlook

- **Continued Growth-Over-Market with Record New Programs Launch Amid Challenging Environment**
- **Targeted to Achieve \$5.5B New Bookings to Fund Future Growth, Including Additional SbW Award**
- **Gradual Financial Performance Improvement by Focusing on Operational Excellence**
 - Increase revenue conversion to profit
 - Inflationary costs recovery
 - Supply chain management
 - Design & manufacturing efficiency
 - Disciplined cost for engineering & capital
 - Focused on quality

Strategy for Profitable Growth



A well-defined plan to drive stakeholder value