

a leader in intuitive motion control

2019 Q3 Investor Communication

15 October 2019

ELECTRIC POWER STEERING COLUMNS & DRIVELINE INTERMEDIATE SHAFTS DRIVELINE SYSTEMS DRIVER STEERING ADAS & AUTOMATED DRIVING

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In this document, all references to "Booked Business Amount" are to our estimation of the value of all booked business under contracts that have been awarded to us. The Booked Business Amount is based on estimated lifetime volume of the programs derived from indicative production arrangements provided by the applicable OEM customers and information provided by third-party industry sources. In calculating the Booked Business Amount, we also assume that the relevant contracts will be performed in accordance with their terms. Any modification or suspension of the contracts related to the booked business by our customers could have a material and adverse effect on the value of the booked business. The value of booked business is not a measure defined by International Financial Reporting Standards ("IFRS"), and our methodology for determining the Booked Business Amount may not be comparable to the methodology used by comparable companies in determining the value of their booked business. While we believe that our current Booked Business Amount is a relevant financial metric, the information to the booked business and the Booked Business Amount included in this document does not constitute a projection, forecast or prediction of our profits, and the actual contract value may be different from the estimated Booked Business Amount due to various factors and uncertainties beyond our control. We cannot assure you that our estimated Booked Business Amount will be indicative of our future operating results.

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Presenters



Mike Richardson

Executive Board Director President



Bill Quigley

Senior Vice President Chief Financial Officer





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Strategy for Profitable Growth

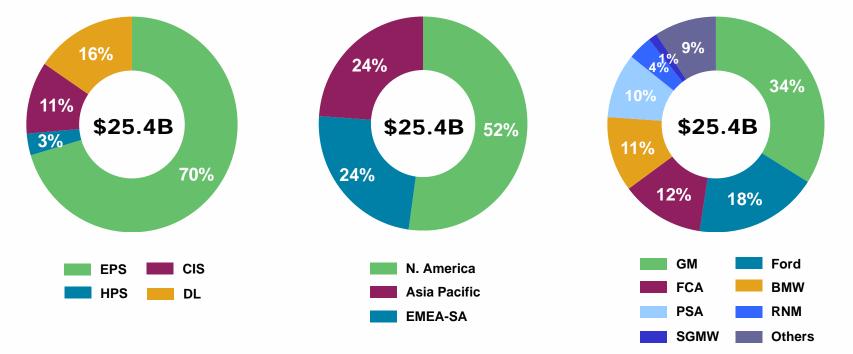




CONFIDEN

Achieved \$25.4B Backlog as of 30 September 2019





* We compile the booked business information through our internal records, and such information has not been audited or reviewed by our auditors.



Launched 15 Major Programs in Q3 2019





* Incumbent Business New business ** Dongfeng JV

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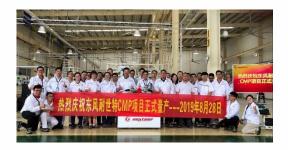
BYD E2 BEPS

Maruti-Suzuki S-Presso Halfshaft



Strategic Footprint Expansion

Dongfeng JV and ISC Lab Start Operation in Q3





- In March 2017, Nexteer signed the joint venture agreement with Dongfeng Motor Parts ad Components Group Co., Ltd., a member of Dongfeng Motor Group;
- In August 2019, the new joint venture started its mass production of Single Pinion EPS.
- In January 2019, India Software Center (ISC) held its grand opening in Bengaluru;
- In September 2019, the newly built lab facilities started operation by focusing on downstream software production, validation and application testing – ensuring quality and compliance with regulations.





Business Expansion – Technology Leadership

Patent-based Competitiveness

As of September 2019 Patents enabling L3-5 ADAS/AD function accounts for

20% of pending patent applications

7% of total patents granted

22% of new patents granted in 2019

Nexteer ADAS/AD Safety & Performance enabling technology, including:

- High Availability Electric Power Steering
- Steer-by-Wire
- Stowable Column
- Quiet Wheel[™] Steering
- Steering on Demand[™] System







Business Expansion – Technology Leadership

Automatic Emergency Steering

- Steer-by-Wire Leadership <u>Preferred</u> AES Enabler, Enhanced Driver Experience
 - Reduces/Eliminates Steering Wheel Rotation, Despite Rapid Road Wheel Movements
 - Offers a Reassuring Experience During a Collision Avoidance Maneuver
 - Combines Emulated Road Feedback, Premium Steering Feel & Fault Mitigation
- Proven Steering Software Expertise
 - Determines Real-time "Steer/No Steer" Decision (per EuroNCAP % Overlap)
 - Achieves Smooth Transition Before & After a Collision Avoidance Event
- System Integration Expertise: Software + Electronics + Mechanical Actuation





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Business Expansion – Technology Leadership Global Experiential Event





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Strike Update



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Strategy for Profitable Growth





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