

a leader in intuitive motion control

# 2018 Q1

# Investor Communication

4/12/2018



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## **Presenters**



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#### Mike Richardson

Executive Board Director President



#### **Bill Quigley**

Senior Vice President Chief Financial Officer



## **STRATEGY FOR PROFITABLE GROWTH**

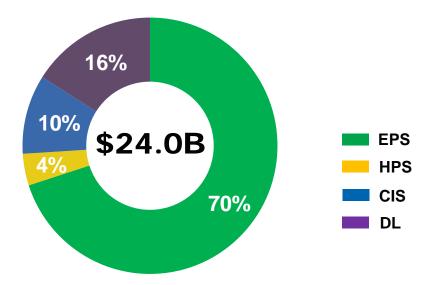




## Backlog Update - Q1 2018

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#### Order to Delivery as of March 31, 2018



\* We compile the booked business information through our internal records, and such information has not been audited or reviewed by our auditors.





- **4 New Major Programs Launches in Q1**
- FCA Ram 1500 (Full-Size Full-Frame Truck) REPS and Column in N.A.
- Chang'An\* X70A (A-segment SUV) CEPS in China
- Chang'An\* Eado & Eado XT (A-segment Sedan) CEPS in China









\* Related to a non-consolidated joint venture

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#### **Strategic Footprint Expansion** New Manufacturing Plant in Morocco



- March 2018 ground-breaking for new manufacturing facility in Kenitra, Morocco
- Expanding Nexteer's global manufacturing base to align with customer demand and opportunities for continued growth
- Initial launch preparation focused on Single Pinion-Assist Electric Power Steering and Driveline products – SOP planned in 2019



## Strategic Footprint Expansion

**New India Software Center** 



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#### System Software as a Nexteer Differentiator

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- March 2018 Nexteer India Software Center inaugurated in Bangalore
- Address growing customer demand for safety-critical, cyber secure product functionality.
- Hiring plans include 150 software engineers in 2018, with significant future expansion
- This center supplements
  - 3 Global Technical Centers
  - 14 Customer Service Centers



## **Business Expansion - ADAS** Demonstrating Full Vehicle Autonomy



- Fully-Autonomous
- No Driver
- No Steering Wheel
- No Pedals
- Industry leading initiative production viable Level 5 capable system
- EPS System High Availability (Independent - Chambered Controllers)



#### **Fully-redundant ADAS Level 5**





#### Winter System Development



A CONTINENTAL • NEXTEER MOTION CONTROL VENTUR

- Continental and Nexteer technologies combined in an automated driving demonstration
- Unique access to an expanded customer spectrum
  - More than 150 evaluators across 14 OEMs
- New potential for future collaborative projects





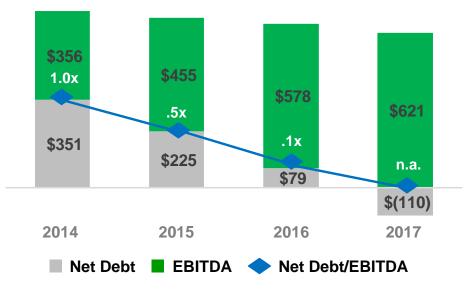


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#### **Strong Balance Sheet to Fuel Future Growth**

#### Continued Earnings Growth and Disciplined Capital Allocation

(US\$ Million)



\* Company reported debt and EBITDA before rating agencies' adjustment

S&P Global Ratings Nexteer Automotive Group Ltd. & Notes Upgraded to 'BBB-'; Outlook Stable - S&P, October 12, 2017

## Moody's

Nexteer Automotive Group Ltd. & Notes Upgraded to 'Baa3'; Outlook Stable

- Moody's, March 16, 2018



## **STRATEGY FOR PROFITABLE GROWTH**



#### **Well-Defined Plan to Drive Stakeholder Value**