# 2018 ANNUAL REPORT

GITAL TRACI

NEXTEER AUTOMOTIVE GROUP LIMITED 耐世特汽車系統集團有限公司

(Incorporated under the laws of the Cayman Islands with limited liability) STOCK CODE : 1316



LIVE UNITED

**TE MOSCHING** 

a leader in intuitive motion control

Steer by Wire

# WHY We Deliver Motion Control Solutions

Every day, our loved ones and millions of people around the globe depend on Nexteer to deliver high-quality, safetycritical motion control solutions.

We deliver protection, personality, performance and passion in driving.

We make driving safer, more fuelefficient and fun for today's world and an automated future.



a leader in intuitive motion control



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## **Corporate Profile**

Nexteer Automotive Group Limited (the **Company**) together with its subsidiaries are collectively referred to as **we, us, our, Nexteer, Nexteer Automotive** or the **Group**. Nexteer Automotive is a global leader in advanced steering and driveline systems, advanced driver assistance systems (**ADAS**) and autonomous driving (**AD**) enabling technologies. In-house development and full integration of hardware, software and electronics give Nexteer a competitive advantage as a full-service supplier.

As a leader in intuitive motion control, our continued focus and drive is to leverage strengths in advanced steering and driveline systems that provide value-added solutions to our customers. We maintain product focus on electric power steering (**EPS**) systems – a socially responsible technology that offers automakers increased fuel economy and reduced emissions. As just one example, Nexteer Automotive has put more than 60 million EPS units on the road since 1999, saving enough fuel to fill the equivalent of 48 billion 16-oz. water bottles.

Our ability to seamlessly integrate our systems into automotive original equipment manufacturers' (**OEM**) vehicles is a testament to our more than 110-year heritage of vehicle integration expertise and product craftsmanship. Our culture inspires employees to achieve personal and corporate growth by focusing on the Company's core values across all aspects of the Company: people, operational excellence and enterprise growth.

We seek to be the partner of choice for our customers and suppliers by delivering dependable, safety-critical products and building enduring relationships.

Nexteer provides real-world, vehicle-level solutions by being:

- Customer Focused: Respected and trusted for delivering on commitments
- Proactive: We listen carefully to understand customer requirements
- **Innovative**: A market leader in steering and driveline innovation
- Agile: Able to respond quickly with high-quality, cost-effective solutions
- Global: Committed to exceeding customer and vehicle needs every time, in every customer-targeted market



**Corporate Profile** 

#### **GLOBAL FOOTPRINT**



### **Corporate Information**

#### **BOARD OF DIRECTORS**

Executive Directors ZHAO, Guibin (趙桂斌) *(Chairman and Chief Executive Officer)* RICHARDSON, Michael Paul *(President)* FAN, Yi (樊毅)

#### **Non-Executive Directors**

YANG, Shengqun (楊勝群) ZHANG, Jianxun (張建勛) (appointed with effect from March 13, 2018)

#### Independent Non-Executive Directors LIU, Jianjun (劉健君) WEI, Kevin Cheng (蔚成) YICK, Wing Fat Simon (易永發)

#### **COMPANY SECRETARY**

FAN, Yi (樊毅) (became the sole Company Secretary with effect from October 19, 2018 as one of the Joint Company Secretaries, MOK, Ming Wai (莫明慧), resigned with effect from October 19, 2018)

#### **AUTHORISED REPRESENTATIVES**

ZHAO, Guibin (趙桂斌) (appointed with effect from October 19, 2018) FAN, Yi (樊毅) MOK, Ming Wai (莫明慧) (FCIS, FCS) (resigned with effect from October 19, 2018)

#### **LEGAL ADVISERS**

As to Hong Kong Law DLA Piper Hong Kong

As to Cayman Islands Law Maples and Calder

#### **AUDITOR**

PricewaterhouseCoopers

#### **AUDIT AND COMPLIANCE COMMITTEE**

WEI, Kevin Cheng (蔚成) (Chairman) YANG, Shengqun (楊勝群) YICK, Wing Fat Simon (易永發)



**Corporate Information** 

#### REMUNERATION AND NOMINATION COMMITTEE

YICK, Wing Fat Simon (易永發) *(Chairman)* LIU, Jianjun (劉健君) ZHANG, Jianxun (張建勛) (appointed with effect from March 13, 2018)

#### **HEADQUARTERS**

1272 Doris Road Auburn Hills, Michigan 48326, USA

#### **REGISTERED OFFICE**

P.O. Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

#### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

31/F, Tower Two Times Square 1 Matheson Street Causeway Bay Hong Kong

#### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Maples Fund Services (Cayman) Limited P.O. Box 1093, Boundary Hall Cricket Square Grand Cayman, KY1-1102 Cayman Islands

#### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

#### **PRINCIPAL BANKERS**

Bank of America Merrill Lynch Bank of China Bank Pekao SA China CITIC Bank China Construction Bank Comerica Bank JPMorgan Chase & Co. PKO Bank Polski Shanghai Pudong Development Bank The Export-Import Bank of China Wells Fargo Capital Finance



**Corporate Information** 

#### **STOCK CODES**

Share Listing Ordinary Shares The Stock Exchange of Hong Kong Limited (Stock code: 1316)

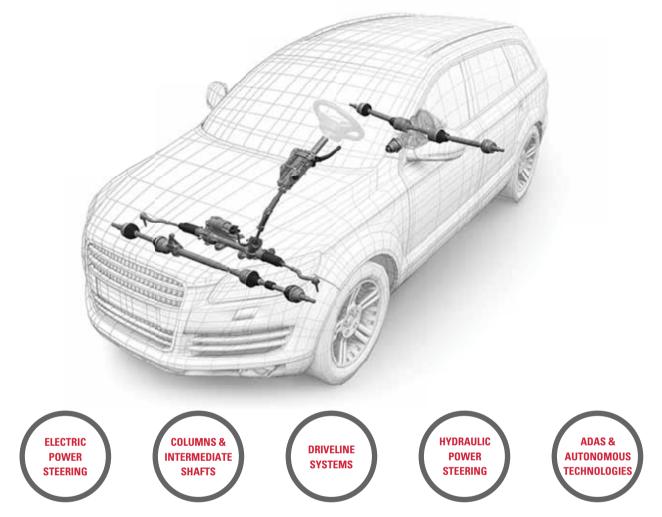
Senior Notes Listing US\$250,000,000 5.875% Senior Notes due 2021 The Stock Exchange of Hong Kong Limited (Stock code: 5826)

#### **COMPANY WEBSITE**

http://www.nexteer.com/



#### **OUR PRODUCTS**



We design, develop, manufacture and distribute steering and driveline systems and components, primarily for Automotive OEMs.

A steering system consists of the components required to provide lateral directional control of the vehicle. Our steering system product lines include EPS, hydraulic power steering (HPS) as well as steering columns and intermediate shafts.

A driveline system consists of the components required to transfer power from the transmission to the driven wheels. Our driveline system products include front wheel drive halfshafts, intermediate drive shafts and rear wheel drive halfshafts as well as propeller shaft constant velocity (CV) joints.

#### **ELECTRIC POWER STEERING**



EPS uses an electric motor to assist driver steering. Our hardware and software are developed concurrently and work together to connect the driver with the road – taking into account driving dynamics and the operating environment. This "connection to the road" provides the driver an experience consistent with the vehicle's brand (such as luxury, sport, etc.), while also giving important safety cues regarding road surface (such as icy, gravel, etc.).

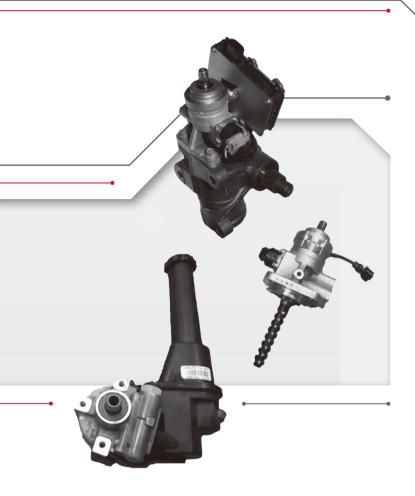
In addition, EPS is a key ADAS feature enabler. EPS translates data from the vehicle's central electronic control unit (**ECU**) into precise mechanical steering functions. Many Nexteer EPS-enabled ADAS features are already on the road today such as park assist, lane keeping, lane departure warning, traffic jam assist and more.

Depending on the type of EPS system, a computer module applies assistive power via an electric motor coupled directly to either the steering gear or the steering column.

Column-assist EPS (**CEPS**) integrates system electronics (motor, controller and sensor) and the assist mechanism with the steering column. OEM customers that use our CEPS include: GM in various small cars, such as the Aveo; Shanghai GM in the Sonic and the Captiva sport utility vehicle (**SUV**); and FCA in various small cars, such as the Fiat 500. In China, we also offer an entrylevel brush motor column-assist EPS (**BEPS**) specifically tailored for developing markets. OEM customers that use our BEPS include: SGMW for the Wuling Hongguang S/S3 minivan, Bao Jun 730 MPV and Bao Jun 510/560 SUV; and Changan for the Oushang MPV, CS15 and CS70 SUV.

Rack-assist EPS (**REPS**) integrates the required electric assist mechanism with the steering rack where they are contained under the hood in the engine compartment. OEM customers that use our REPS include: Ford in the F-150 pickup truck; FCA in the light-duty Ram 1500 pickup truck; and GM in various light-duty trucks and SUVs. We also supply our REPS in performance vehicles, including the Ford Mustang, Dodge Charger and Dodge Challenger.

Pinion-assist EPS expands the application range and flexibility. Single pinion-assist EPS (**SPEPS**) integrates the electric assist mechanism with the steering gear pinion shaft. OEM customers that use our SPEPS include: BMW in the 1 Series, 2 Series, X1 and Mini; PSA in the Citroën C3 and DS3; and DPCA in the Citroën C-Elysee.



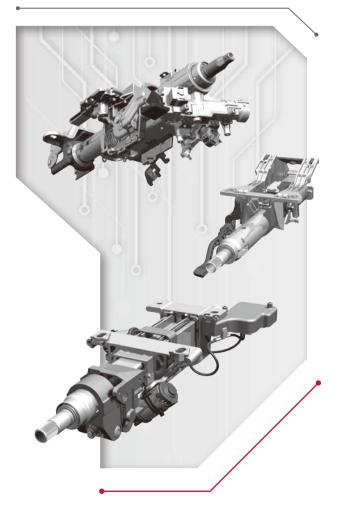
# STEERING COLUMNS AND INTERMEDIATE SHAFTS (CIS)

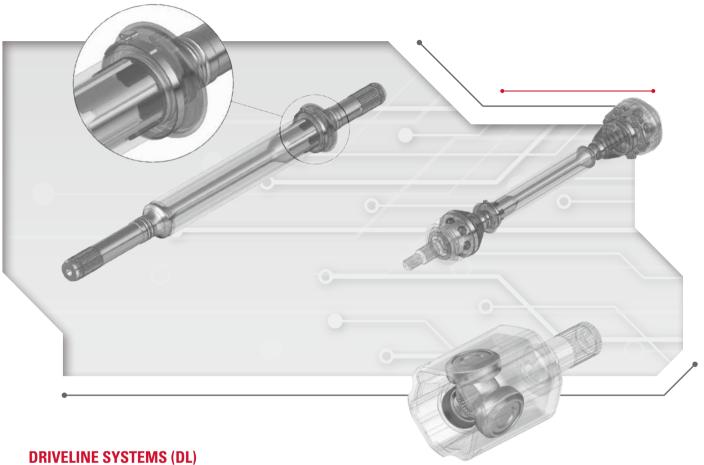
CIS connect the steering wheel to the steering mechanism, to control lateral motion by transferring the driver's input torque from the steering wheel. Our advanced steering columns provide convenience features and help protect the driver in the event of a crash. Convenience features include manual and power adjustability, theft deterrence, sensors, actuators and ergonomically designed controls. Advanced energy absorption systems help improve vehicle safety ratings and include our active systems that automatically compensate for the position of the driver to deliver optimum protection. We design these products for small cars, SUVs and trucks. OEM customers that use our CIS include: GM in various full-size trucks, SUVs and cars including Cadillac ATS and the Chevrolet Camaro; Ford in the F-150 pickup truck; Toyota in various trucks and SUVs such as the Tundra and Seguoia; and FCA in the Ram 1500 pickup truck.

#### **HYDRAULIC POWER STEERING**

HPS uses high pressure fluids to assist driver steering. An engine-driven power steering pump creates system pressure. Pressurised fluid is then routed into a steering gear cylinder that turns the wheels of the vehicle. OEM customers that use our steering gears include: GM in its three-quarter ton trucks and large vans; and FCA in various light commercial vehicles. OEM customers that use our steering pumps include: FCA, GM, PSA, RNM and others.

In North America, Nexteer produces two premium hydraulic based products: Magnetic Torque Overlay (**MTO**) and Smart Flow pump. These products bring advanced driver assistance functionality and reduced power consumption benefits. The MTO steering gear actuator targets medium- and heavy-duty trucks, semitrailer trucks and buses. The Smart Flow pump reduces parasitic loss on the engine to improve operating efficiency. MTO and Smart Flow pump are currently available exclusively on GM three-quarter ton trucks: the GMC Sierra and the Chevrolet Silverado. We also introduced an MTO cartridge valve that enables integration with OEMs' current gear configurations.

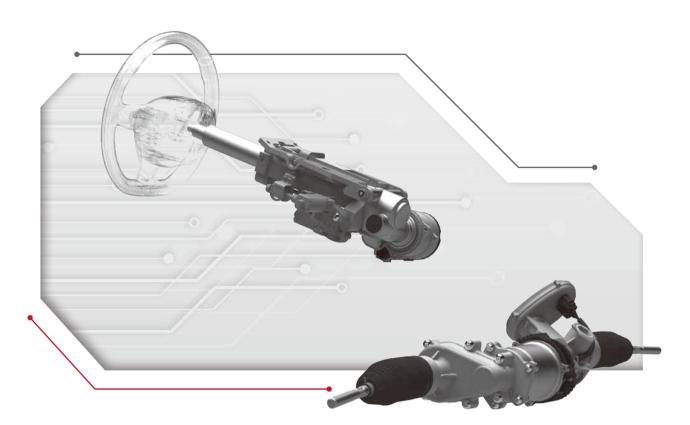




Halfshafts are designed for a variety of vehicles and are custom engineered to meet specific vehicle requirements. OEM customers that use our halfshafts include: FCA, GM, PSA, VW, RNM and a number of China and India domestic OEMs.

Intermediate drive shafts work in conjunction with the halfshafts to improve vehicle handling and eliminate driveline disturbance issues on front wheel drive vehicles with unequal length axles, higher torque and running angles. In other words, drive shafts enhance a driver's comfort and control. OEM customers that use our intermediate drive shafts include FCA in the Dodge Grand Caravan and GM in various crossover utility vehicles.

Propeller shaft joints are designed for high speed use in vehicles employing a front engine, rear drive powertrain configuration. OEM customers that use our propeller shaft joints include Ford in the Taurus, Flex and Fusion; and in the Lincoln MKT, MKS and MKZ.



#### **ENABLING TECHNOLOGIES OF ADAS AND AUTOMATED DRIVING (AD)**

Nexteer's comprehensive technology suite delivers advanced safety and performance as the role of steering quickly evolves. These industry-leading innovations can each stand on their own merit, but the real game-changer is the integration of these technologies into tailored motion control solutions. To learn how these technologies fit into the ADAS landscape and Nexteer business impact, please reference the Business Overview section of this annual report.

**High Availability EPS** – Our safety net is always on. Nexteer's High Availability EPS is designed for resilient operational availability, using top-rated components that are intelligently optimised and packaged with redundancies in torque and position sensors, ECUs, motor windings as well as dual sets of vehicle power and communication connectors. In addition to hardware redundancies, our software is built for simultaneous, multi-path processing to further enhance the safety net as the industry moves toward varying levels of automation. In fact, as we continue to add functionality and safety features – the number of lines of software code required is growing exponentially. Please refer to the graphic showing evolution of lines of code required.

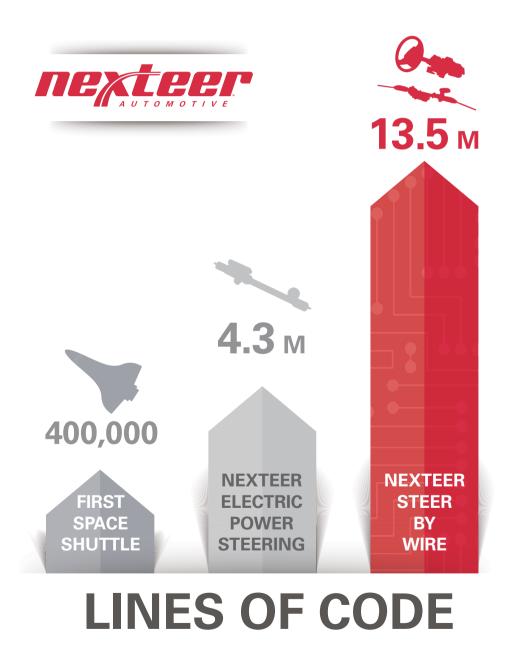
**Steer-by-Wire (SbW): Centre Link in Our ADAS/AD Enabling Line-Up** – In SbW, the mechanical connection between the road wheels and the steering wheel is replaced with electronics and actuators on the steering column and rack. This system, supporting both traditional and AD, opens new possibilities for advanced safety features, vehicle light-weighting and packaging flexibility. Nexteer's SbW emulates the "feel of the road" and offers a wide performance range – from sporty to luxury. The system's variable steering ratio enhances maneuverability, as well as factors into our SbW steering-feel achievement.

**Quiet Wheel™ Steering** – Enabled by SbW, Quiet Wheel<sup>™</sup> Steering allows the steering wheel to remain still during AD mode – even while the vehicle is in the process of turning. Quiet Wheel<sup>™</sup> Steering eliminates potential distractions and hazards of a fast-rotating steering wheel in front of the driver during hands-off driving, enhancing safety and sense of peace in the cabin.

#### ENABLING TECHNOLOGIES OF ADAS AND AUTOMATED DRIVING (AD) (Continued)

**Stowable Steering Column** – Vehicles equipped with Quiet Wheel<sup>™</sup> Steering may also be fitted with a stowable steering column that retracts when AD is engaged, increasing available space for driver comfort and other activities.

**Steering on Demand<sup>™</sup> System (SoD)** – SoD enables the safe, intuitive transitions of steering control between traditional driving and AD in vehicles capable of AD according to Society of Automotive Engineers (**SAE**) Levels 3 and beyond.

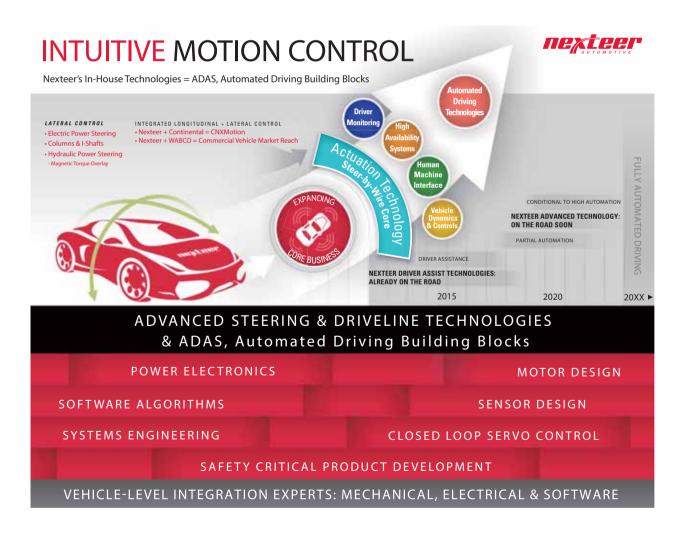


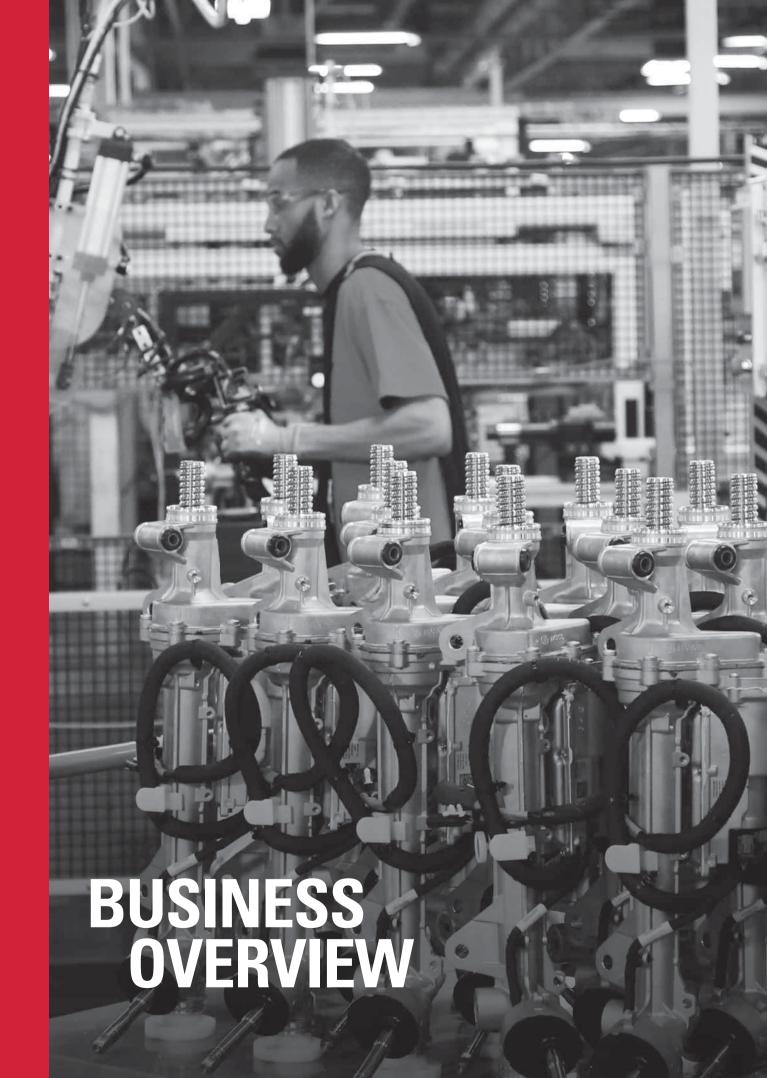
#### ENABLING TECHNOLOGIES OF ADAS AND AUTOMATED DRIVING (AD) (Continued)

**EPS as Key ADAS Enabler** – EPS converts data from the vehicle's central ECU into mechanical steering functions. Typical EPS-enabled ADAS features include: lane keeping, park assist, traffic jam assist and lane departure warning.

**Cyber-Secure Advanced Steering** – While our customers incorporate cyber security at the vehicle level, we further enhance safety by integrating multi-layer cyber security at the steering system level for maximum protection. Our cyber security technologies consist of specifically designed hardware modules on the semi-conductor level, as well as a multi-layered cryptographic software structure, that identifies and authorises information and command flow between the steering system and other in-vehicle or external controllers. As vehicles adopt advanced electronics to enable AD, internet connectivity and vehicle-to-everything (**V2X**) communication, cyber-secure steering technologies become ever more critical.

**MTO** – Delivers ADAS capabilities for drivers of heavy-duty trucks and up to Class 8 commercial vehicles. These ADAS features improve comfort, reduce driver fatigue as well as enhance safety for both the truck driver and others sharing the road. MTO-enabled ADAS features include: lane keeping, pull compensation, lane departure warning, wheel imbalance rejection, active damping and return to centre. Before MTO, these features were found only in lighter vehicles capable of being steered by EPS.





#### **STRATEGY FOR PROFITABLE GROWTH**

Nexteer's six-point strategy for profitable growth continued to yield positive results in 2018. We persisted in using these guideposts in our daily decision-making, ultimately driving shareholder value and strengthening our number three global position in both steering and driveline.

#### 2018 BUSINESS HIGHLIGHTS

The following highlights demonstrate Nexteer's focus on delivering long-term profitable growth:

- Increased Order-to-Delivery Backlog of Booked Business to US\$25.2 billion a 5.4% increase year-over-year from 2017
- Successfully launched 22 new customer programmes across multiple product lines, regions and customers
- Increased market share by conquesting new business from competitors
- Added five new EPS customers in the past two years bringing our total number of customers globally to more than 60
- Continued expansion and diversification of our global footprint in regions strategically important to key customers – including China, India, Mexico and Morocco
- Strengthened technology leadership and progressed readiness of new steering product commercialisation
- Continued focus on operational efficiency
- Earned industry and customer recognition for technology and manufacturing innovations, quality and supplierpartner relationships



a leader in intuitive motion control

### **Strategy for Profitable Growth**



#### A Well-Defined Plan to Drive Stakeholder Value

#### **NEW PRODUCTION LAUNCHES**

With the launch of 22 customer programmes in 2018, including 5 programmes from one of our non-consolidated JVs, we introduced new or enhanced product applications in steering and driveline. These programmes included incumbent and conquest business. Customer programmes that began production in 2018 included:

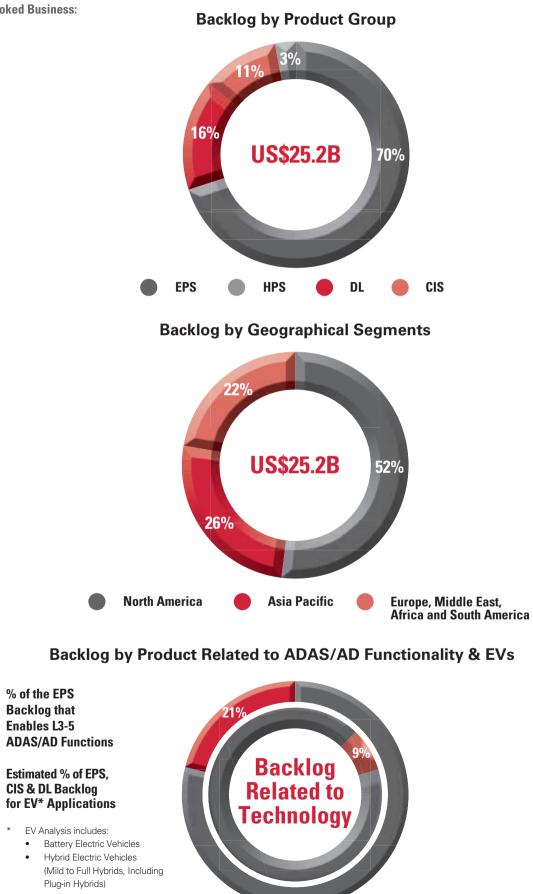
OEMs	Vehicle Nameplate	Our Products
North America		
FCA	Ram 1500	REPS, Column
GM	Holden Acadia	REPS, Halfshaft
	GMC Sierra 1500 and	REPS, I-Shaft, Halfshaft
	Chevrolet Silverado 1500	
	Chevrolet Blazer	REPS, Halfshaft
Ford	Ford Ranger	REPS, Column
Asia Pacific		
Changan	*Ossan X70A	CEPS
	*Eado	CEPS
	*Yuexiang V3	CEPS
	*CS35 Plus	CEPS
	*Raeton CC	CEPS
FCA	Jeep Grand Commander	Column
GM	Buick Excelle	CEPS
Maruti Suzuki	Swift Dzire Tour	Halfshaft
RNM	Nissan Micra	Halfshaft
SGMW	Wuling Rongguang	CEPS
	Baojun RS-5	CEPS

\* Related to one of our non-consolidated JVs

#### **BACKLOG OF BOOKED BUSINESS**

We begin to realise revenue under a new business contract as steering systems and driveline products are first shipped to vehicle manufacturers at the time of product launch. Product launches have historically lagged the date of contract award by an average period of 24 to 30 months. We have calculated a booked business backlog value which includes the value of awarded business for as yet, undelivered product generating revenue between the time of launch through the end of the life of the respective award. We estimate the value of all booked business under contracts that have been awarded, but for which we have undelivered products, increased by 5.4% to approximately US\$25.2 billion (the **Backlog of Booked Business, Booked Business Amount** or **Booked Business**) as at December 31, 2018 compared with US\$23.9 billion as at December 31, 2017.

The value of Booked Business is not a measure defined by International Financial Reporting Standards (**IFRS**), and our methodology for determining the Booked Business Amount may not be comparable to the methodology used by other companies in determining the value of their booked business. Assumptions relative to estimated lifetime programme volumes and contract performance remain unchanged from our disclosures in prior periods. Any modification or suspension of the contracts related to the Booked Business by the Group's customers may have a substantial and immediate effect on the value of the Booked Business. While we believe that our current Booked Business Amount is a relevant financial metric, we must emphasise that the information set out in this section in relation to the Booked Business and the Booked Business Amount shall not constitute any forecast or prediction of the revenue and profits of the Group and the actual value may differ from the estimated Booked Business Amount due to various factors beyond the Group's control.



**Backlog of Booked Business:** 

#### 2018 GROWTH ROOTED IN CONQUESTS & DIVERSIFICATION

Our business performance in 2018 may be attributed to two primary factors: New Business Conquest and Enterprise Diversification.

**New Business Conquests** – To gain market share, our conquest of new business became increasingly important as the industry has largely completed hydraulic-to-EPS conversion while the global supply base remains unconsolidated.

During 2018, Nexteer challenged an unprecedented number of competitors in targeted pursuits. Success in securing these wins and displacing competitors drove Nexteer to finish the year with 47% of our 2018 booking composition represented by conquest revenue.

**Enterprise Diversification** – In 2018, we sought to diversify among new customers, products sold within existing customers and our global footprint.

Nexteer added five new EPS customers over the past two years – BYD Co., Ltd. (**BYD**), Guangzhou Automobile Group Co., Ltd. (**GAC**), RNM, Geely Automobile Holdings Limited (**Geely Auto**) and Great Wall Motor Co., Ltd. (**Great Wall**). The level of breakthrough awards from these new EPS customers was a first in our more than 110-year history. We were also awarded six new NEV programmes with OEM customers – BYD, two with GAC, RNM, Changan and Geely Auto. We now serve more than 60 customers globally.

In addition to gaining new customers, we sought to increase product exposure with current customers. By leveraging strong relationships and consistent product quality, we secured several additional product applications at targeted customers during 2018.

We also continued thoughtful global footprint diversification and expansion in regions strategically important to our key customers. We continued our approach of producing in the region of consumption to ensure customer responsiveness and short supply line. Notable footprint expansions in 2018 include:

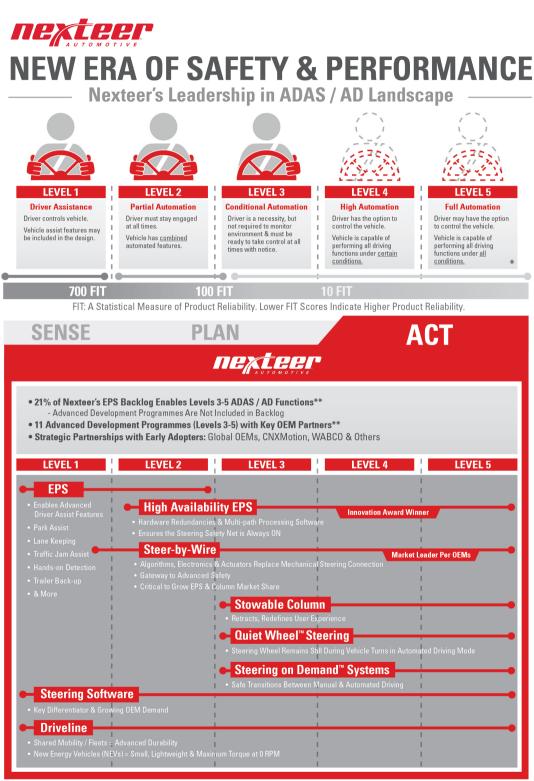
- **Mexico:** Launched one new facility in Queretaro for DL. This facility currently supports GM and is slated to support Ford programmes as well.
- **India:** Broke ground on a new facility in Chennai for EPS and DL that will primarily support RNM programmes. Start of production is planned for the first quarter of 2019.
- India: Expanded our strategic software investment with a new software centre in Bengaluru that opened in January 2019. The India Software Centre (ISC) will employ approximately 200 software engineers by the end of 2019.
- **Morocco:** Broke ground on a new facility in Kenitra (our first facility in Africa) for EPS and DL. This facility will primarily support RNM and PSA programmes. Start of production is planned for the second quarter of 2019.
- **China:** Expanded with a new manufacturing facility in Wuhan as part of our Dongfeng Nexteer Steering Systems (Wuhan) Co., Ltd. (**Dongfeng Nexteer**) JV. This site will supply EPS primarily to Dongfeng and DPCA programmes. Initial launch is planned for the second quarter of 2019.

#### **TECHNOLOGY LEADERSHIP: ADVANCED SAFETY & PERFORMANCE**

#### Nexteer's Comprehensive Suite of Advanced Steering Technology

In 2018, Nexteer unveiled its comprehensive technology suite for advanced safety and performance with applications in traditional, automated and mixed mode driving. While these industry-leading innovations can each stand on their own merit, the real game-changer is the combination of technologies in a single suite. Furthermore, global OEMs are seeking "steering specialists" rather than "general practitioners" to achieve advanced safety and performance in varying levels of AD.





\*Source: SAE International \*\*As of December 2018

Nexteer Technology	Brief Description	Value to Our Business
<b>High Availability EPS</b> GM Supplier of the Year Innovation Award Winner	<ul> <li>Intelligently optimised and packaged hardware redundancies (sensors, ECUs, dual motor windings and connectors) and software that is designed for simultaneous, multi-path processing</li> <li>Opens future safety possibilities in V2X communication environments</li> </ul>	<ul> <li>Safety-critical and foundational as the industry moves toward varying levels of automation</li> <li>Ensures the steering safety net is always "on"</li> </ul>
Steer-by-Wire (SbW) Global OEMs Demonstrate High Interest in Nexteer's SbW Global OEMs' Feedback: "Nexteer is a SbW Leader" Based on Evaluations by Various OEMs	<ul> <li>Replaces the mechanical connection between the road wheels and the steering wheel with algorithms, electronics and actuators</li> <li>Supports traditional, automated and mixed mode driving</li> <li>Provides packaging flexibility for EVs as well as left-hand and right-hand driving designs</li> <li>Enables advanced safety features such as collision avoidance and stability control</li> <li>Opens future safety possibilities in V2X communication environments</li> </ul>	<ul> <li>While SbW volumes will be low initially, SbW defines the next technology horizon and is proving to be critical in growing current market share in traditional EPS. Global OEMs source large EPS programmes with an introductory portion of the platform dedicated to SbW. SbW has become a qualifying item to access broader volume opportunities</li> <li>Increases Nexteer's Content Per Vehicle (CPV) (e.g., Stowable Column bundling)</li> <li>Opens new possibilities in advanced safety and performance which leads to future product diversification</li> </ul>
Ouiet Wheel <sup>™</sup> Steering Redefines Driver "Behind the Wheel" Experience Stowable Steering Column Redefines Driver User Experience Steering on Demand <sup>™</sup> System (SoD)	<ul> <li>Enabled by SbW</li> <li>Allows steering wheel to remain still during AD mode – even while the vehicle is in the process of turning</li> <li>Eliminates potential hazards of a fastrotating steering wheel during handsfree driving</li> <li>Enhances human interface safety, sense of peace in the cabin</li> <li>Retracts and increases available space for driver comfort and other activities</li> <li>Safe, intuitive transitions of steering control between traditional and AD</li> </ul>	<ul> <li>As a steering specialist, Nexteer continues to be a sought-after expert in safety-critical systems – even more so as OEMs seek partners to define the evolving role of steering and human- machine interface</li> </ul>

Research and Development (**R&D**) investment is critical to maintaining our technology leadership position. Just as Nexteer was at the forefront of the hydraulic-to-EPS conversion, we are well positioned to capitalise on the "next conversion wave" to SbW, as well as integrated hardware and software solutions that enable advanced safety functions.

STEER-BY-WIRE UNLOCKS NEW BENEFITS			
Driver Benefits: Safety & Performance	OEM Benefits: Flexibility & Brand Differentiator		
Preferred Enabler of Automatic Emergency Steering (AES)*	Preferred Enabler of Automatic Emergency Steering (AES)*		
Enhances stability control and braking distance	<b>Enables re-use of components</b> across platforms (Left- hand Drive, Right-hand Drive and EVs)		
Improves weather and road condition compensation	<b>Enhances flexibility</b> of under-hood packaging & front of dash design <i>(especially important in EV battery packaging)</i>		
<b>Enables safe transitions</b> between traditional and AD through Nexteer's Steering on Demand <sup>™</sup> System	Enables intelligent, cost-saving steering strategies		
Improves driver comfort by enabling Nexteer's Quiet Wheel™ Steering and Stowable Steering Column technology	<b>Potentially saves assembly time</b> with automatic alignment of the roadwheel and handwheel		
Immerses driver into a "branded" driving experience – with highly tuned steering feel ranging from luxury to sporty	Applies to traditional, automated and mixed mode driving		
	<b>Creates a brand differentiator</b> by delivering advanced safety and performance with uncompromising steering feel		

\* As outlined in the European New Car Assessment Programme (**Euro NCAP**) 2025 Roadmap published in September 2017, AES is a potential factor in future safety ratings. SbW is a preferred enabler of AES technology.

#### **Software: Nexteer's Growing Differentiator**

Along with industry thought leaders, Nexteer views software as a key differentiator. OEM demand for smart software solutions continues to grow exponentially – especially in safety-critical steering applications. Software plays a significant role in cyber security, SbW and other advanced EPS systems. For example, our High Availability EPS system that integrates dual hardware and multi-path processing software to ensure the driver's safety net is always "on".

To capitalise on these growing demands and opportunities, Nexteer implemented a strategic software business model that includes a team across four global locations. The newest of these locations – the ISC in Bengaluru, India – was announced in 2018, opened in January 2019 and focuses on downstream software validation and programme production support; whereas, Nexteer's Global Technical Centre in Saginaw, USA – in coordination with regional Technical Centres in Tychy, Poland and Suzhou, China – focuses on innovation in upstream software development and R&D.

#### Strategic Partnerships' Impact on Product Development

**WABCO:** Nexteer continues to partner with WABCO Holdings Inc. as part of an exclusive collaborative agreement targeting the Class 8 trucking industry to deliver advanced ADAS capabilities to a market served by conventional HPS. Nexteer's MTO solution can be readily adapted to existing hydraulic vehicle infrastructure to deliver ADAS functionality for driver safety and convenience. In 2018, we jointly demonstrated our capabilities at the Internationale Automobil-Asstellung Show in Hanover, Germany.

**CNXMotion:** Nexteer continues to accelerate trusted motion control with Continental Automotive via our JV – CNXMotion, LLC (**CNXMotion**). Through collaborative product development and intellectual property generation, CNXMotion expands customer market channels and accelerates R&D for both parent companies. In 2018, CNXMotion hosted two Systems Development events showcasing Nexteer in compelling AD demonstrations. Both events were attended by 300 evaluators from 24 OEMs.

**Academia & Human Factor Studies:** Nexteer continues to work closely with several universities to specifically study the evolving role of steering and human-machine interfacing. A few of these partnerships include:

- **Technical University, Braunschweig:** Collaborated on studying how Nexteer's SbW unlocks breakthroughs in vehicle dynamics.
- Virginia Polytechnic Institute and State University (Virginia Tech): Nexteer's marketing analysts worked with the Virginia Tech Transportation Institute to co-design human factors studies, as well as collaborate on best practices for internal Nexteer employee clinics.
- **University of Leeds, Institute for Transport Studies:** Studying human factors in varying levels of automated steering. This study will be completed in 2020.
- **Nexteer Employee Clinics & Surveys:** We leveraged our Nexteer employees and test track facilities to obtain instant consumer feedback on advanced technologies. Nexteer receives actionable insights by cross-sampling demographics and global regions on a wide range of consumer preferences and steering interactions including the safe transitions between traditional and automated steering.

#### **Demonstrating Thought Leadership in the Industry**

In 2018, Nexteer's industry thought leaders were sought-after speakers at several, high-profile events around the world to discuss the challenges and solutions in advanced safety and performance as mobility quickly evolves.

- 2018 North America International Auto Show (NAIAS) in Detroit, USA
- Borscon Autonomous Driving Industry Summit 2018 in Shanghai, China
- Autonomous Driving Summit in Detroit, USA
- Chassis Tech Plus 2018 in Munich, Germany
- International Quality & Productivity Centre's Steering Systems 5th International Conference in Detroit, USA
- Steering Systems 2018 in Berlin, Germany
- 2018 China International Import Expo in Shanghai, China

#### **INCREASING SHAREHOLDER VALUE BY ENHANCING EFFICIENCIES & EFFECTIVENESS**

A critical element in driving shareholder value is continuous improvement to operational efficiencies and effectiveness. Following are five of Nexteer's many examples of operational innovations.

- Digital Trace<sup>™</sup> Manufacturing (DTM): In 2018, Nexteer launched DTM the automotive industry's most advanced, holistic, integrative approach to design and manufacturing systems. While we were in the early stages of a multi-phase implementation in 2018, Frost & Sullivan has already recognised Nexteer's impressive results with two consecutive manufacturing leadership awards. DTM enables a dynamic, comprehensive view of our manufacturing operations in real time by integrating all manufacturing data into one, common global architecture. Key benefits include:
  - Agility and responsiveness
  - Enhancing quality, productivity, cost-competitiveness and global capacity optimisation

- Reduced lead times for development and industrialisation
- Proactive problem solving and quick replication of improvements across all global locations
- 2. **Engineering Globalisation:** Within our global engineering team, Nexteer encourages regional autonomy and competency development to enhance efficiency and effectiveness. Three key factors for successful globalisation include:
  - **Strategic Engineering Locations:** Nexteer's Global Technical Centre (Saginaw, USA) and two Regional Technical Centres (Tychy, Poland and Suzhou, China) are thoughtfully positioned near customers, top engineering talent, suppliers and our manufacturing facilities.
  - Headcount Growth: From 2013 to 2018, Nexteer has grown its engineering headcount by 29% in North America, 148% in Europe, Middle East, Africa and South America (EMEA & SA) and 152% in Asia Pacific.
  - **Tools & Infrastructure:** Nexteer's Global and Regional Technical Centres are equipped with tools and infrastructure necessary for innovation and technology advancements. Each Technical Centre includes prototyping facilities, test labs (including noise, vibration and harshness), software development and test tracks (in USA and Poland).
- 3. **TeamCentre Manufacturing:** This model includes a standard machine design and database that standardises global documentation and change control workflows. This ensures documentation is properly controlled, released and maintained, while also creating a global, lessons-learned knowledge bank.
- 4. **Global Supply Management:** In 2018, Nexteer focused on helping our suppliers become more efficient through the Supplier Lean Focus Factory program, which develops a lean layout to standardise work and deliver high quality performance.
- 5. Quality and Program Launch: Nexteer is committed to creating a culture of quality. In 2018, Nexteer focused on process and certification updates to ensure continuous quality improvement. As an example, Nexteer completed the International Automotive Task Force 19649:2016 (IATF) certification process; as at December 31, 2018, all Nexteer facilities across the globe had been IATF certified.

#### **REGIONAL MARKET GROWTH**

In 2018, Nexteer continued optimisation of our global manufacturing footprint and technical centres to enhance efficiencies as well as customer and market responsiveness. Nexteer's global footprint includes 25 manufacturing facilities, 3 technical centres and 14 customer service centres at time of publication of this report. The following is a brief overview of accomplishments by region during 2018.

#### Asia Pacific

Nexteer's Asia Pacific region was recognised by customers through new business awards and recognition for technology, quality and partnership.

The region added three new EPS customers and two new DL customers in 2018. Nexteer's Asia Pacific team also won breakthrough NEV programs with two customers. In addition, the region earned numerous awards from several customers – including GM, SGMW, Maruti Suzuki and GAC Fiat Chrysler Automobiles Co., Ltd. – for excellent supplier performance, collaboration, quality and innovation.

Nexteer's Asia Pacific region also celebrated new footprint expansion in 2018. Dongfeng Nexteer marked the official opening of Nexteer's Wuhan production facility focused on SPEPS production. The Wuhan facility will be fully operational in the second quarter of 2019. With this new facility, we will expand our manufacturing capabilities, as well as meet growing customer demands for EPS products in the region.

In April 2018, Nexteer announced plans to open an ISC in India, and a grand opening for the ISC in Bengaluru was held in January 2019. As mentioned previously in the Business Overview, the ISC is the latest addition to the Company's global software team that focuses on the increasingly important and safety-critical role that software plays in our advanced steering technologies.

Construction continued in 2018 on a new facility for our Regional Technical Centre in Suzhou, China. This facility is expected to be operational in the third quarter of 2019 and enable us to further develop our local engineering competencies in EPS core design, electrical systems and software engineering.

In May 2018, our China manufacturing operations achieved a significant milestone – reaching a cumulative production of 10 million EPS units. As we increase our EPS market share, we also grow in influence with leading Chinese OEMs who seek long-term EPS partners; and our leadership in ADAS and AD-enabling technologies such as High Availability EPS and SbW continues to provide us new programme opportunities with these OEMs.

The Asia Pacific region also received several local awards as an employer of choice. Awards included "Healthy Employer," "Excellence in Learning and Development" and "Top Graduate Employer".

**Non-Consolidated JVs:** These alliances provide Nexteer with unique market channels and enable us to expand the addressable market in China.

- Changan: This JV with Chongqing Jianshe Industry (Group) Co., Ltd. (**Jianshe**) has become a benchmark operation within Jianshe.
- Dongfeng: A key relationship and recent addition to Nexteer global operations. First production launch is planned for the second quarter of 2019.

#### Europe, Middle East, Africa and South America

2018 proved to be an important year for diversification in Nexteer's EMEA & SA region – both in terms of footprint and product.

In March 2018, Nexteer broke ground on a new production facility for EPS and DL in Kenitra, Morocco – the Company's first plant in Africa. Start of production is planned for the second quarter of 2019 to service already awarded customer programmes. This location expands our geographic reach and support of both Africa and Europe OEM production requirements. Following our current customer pursuit plan, we expect our Morocco operation to approach 500 employees by 2020.

EMEA & SA's Technical Centre in Tychy, Poland became fully operational in 2018. At the time of publication, the regional Technical Centre's team includes almost 200 engineers across all engineering disciplines.

In 2018, Nexteer was awarded four new programmes with current and new customers in the EMEA & SA region. These programmes extend our product offerings in the region beyond EPS to include CIS and DL and will position Nexteer to provide steering and DL to all ranges of passenger vehicles in the region.

Additional EMEA & SA achievements include:

- Nexteer Europe achieved a cumulative EPS production milestone of 20 million units in June 2018.
- Nexteer Brazil earned a certification as a "Great Place to Work" as well as FCA's award for the "Gaucho Programme of Quality and Productivity". This award recognises commitment to excellence in management aligned with high quality principles.
- Nexteer Poland was awarded Manpower Group's "Friendly Place to Work" Award.

#### **North America**

In 2018, Nexteer celebrated prestigious customer and industry recognition in North America, as well as continued footprint expansion and optimisation.

Exclusive awards from two key customers in North America – GM and Ford – validated our leadership in innovation, quality and a customer-focused culture. Nexteer earned GM's top 2018 Innovation Award for our High Availability EPS that enables advanced safety for varying levels of AD. Among thousands of contenders, Nexteer was recognised by GM for "transformative technologies benefiting GM customers". In addition to GM recognising our technology innovation, Ford recognised Nexteer's manufacturing innovation and quality with two awards – the 2018 "World Excellence Award" and a Silver Award for "Excellence in Manufacturing" for REPS manufacturing in Mexico.

Nexteer also earned prestigious recognition from Frost & Sullivan for the second consecutive year. In 2018, Nexteer earned Frost & Sullivan's Manufacturing Leadership Award – "Engineering and Production Technology Leadership", for our virtual process simulations and real-time monitoring technologies that significantly reduce cost, optimise processes, enhance quality and improve product performance.

Nexteer's global engineering and manufacturing is anchored by our operations in Saginaw, USA. Since 2011, Nexteer has invested significantly in our Saginaw facility and is currently optimising DL operations that will significantly increase our efficiency and ability to service our customers.

In 2018, we also expanded our North American footprint by opening a new facility in Queretaro, Mexico for DL. This facility currently services GM and is slated to support Ford programmes as well.

#### **CUSTOMER & INDUSTRY RECOGNITION**

In 2018, Nexteer was honored in every region for product and manufacturing innovations, quality and relationships.

- GM's Exclusive "Innovation Award" for High Availability EPS
- Ford's Aligned Business Framework Status Exclusive Supplier-Partner Status Leading to Greater Openness, Dialogue and Longer-Term Contracts
- Ford's Silver Award for Quality Steering Gear Manufacturing in Mexico
- Frost & Sullivan's "Engineering and Production Technology Leadership" Award
- SGMW's "Excellent Supplier Award" for Nexteer Liuzhou's Quality, Service, Design and Cost Performance
- SGMW's "Excellent Supplier Award for Indonesian Subsidiary" for Nexteer Indonesia
- FCA-GAC's "Excellent Delivery Performance Supplier" Award for Nexteer China
- Chery's "Excellent Cooperation Performance" Award for Nexteer China
- GM's "Supplier Quality Excellence" Award for Nexteer India
- Maruti Suzuki's "Superior Performance and Consistently Delivering High Quality Performance" Award for Nexteer India
- TATA Motors' "Agility Award"
- Nissan's "Best Innovative Idea" in its International Logistics Network Packaging Contest for Nexteer India
- PSA's "Platinum Supplier Status Certificate of Excellence" for Nexteer Poland
- FCA's "Commitment to Excellence in Management Aligned with Quality Principles" Award for Nexteer Brazil
- Chongqing Municipal Government's Inclusion of Nexteer in the "2018 List of Pilot Enterprises for the Implementation of Integration Management Systems"
- International Automotive Congress in Shanghai's Award for "Automotive Technology Innovation" for High Availability EPS

#### Nexteer not only wins awards, we help our customers win awards too:

- 2019 NAIAS Truck of the Year: Ram 1500 Featuring our REPS and Column Technologies
- 2019 Motor Trend SUV of the Year: Jeep Wrangler Featuring our Column Technologies
- 2019 Motor Trend Truck of the Year: Ram 1500 Featuring our REPS and Column Technologies

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## **Financial Highlights**

Results (US\$'000)	2018	2017	Growth rate
Revenue	3,912,170	3,878,009	0.9%
Gross profit	675,364	674,275	0.2%
Profit before income tax	410,391	405,049	1.3%
Income tax expense	(26,045)	(49,171)	(47.0)%
Profit attributable to equity holders of the Company	379,657	351,769	7.9%
Profit for the year	384,346	355,878	8.0%
Adjusted EBITDA	619,564	621,284	(0.3)%
Assets and Liabilities (US\$'000)	2018	2017	Change
Non-current assets	1,549,296	1,418,162	9.2%
Current assets	1,562,215	1,561,221	0.1%
Non-current liabilities	580,825	670,252	(13.3)%
Current liabilities	820,842	868,416	(5.5)%
Capital and reserves attributable to			
equity holders of the Company	1,671,810	1,402,411	19.2%

These financial highlights should be read in conjunction with the Group's consolidated financial statements for the year ended December 31, 2018 (the **Consolidated Financial Statements**).

## **CEO's Statement**



"In addition to Nexteer's relentless efforts being rewarded in business performance, our efforts were also validated by prestigious customer awards and industry recognitions."

ZHAO Guibin Chief Executive Officer

#### **Dear Shareholders:**

On behalf of Nexteer, I am honored to share with you our 2018 Annual Report and highlight a few of the year's successes in driving shareholder value.

In 2018, our efforts were rewarded both in terms of business performance and industry recognition. Business performance may be attributed to two primary factors: New Business Conquest and Enterprise Diversification.

#### **NEW BUSINESS CONQUEST**

During 2018, Nexteer challenged an unprecedented number of competitors in targeted pursuits. Through dedicated efforts, success in securing these wins and displacing competitors drove Nexteer to finish the year with 47% of our 2018 booking composition represented by conquest revenue.

We closed 2018 with a backlog of US\$25.2 billion, representing a year-over-year increase of 5.4%, with continued diversification of customers, products and global footprint.

#### **ENTERPRISE DIVERSIFICATION**

Over the past two years, we expanded customer relationships and received orders from five new EPS customers – BYD, GAC, RNM, Geely Auto and Great Wall. This level of breakthrough business awards from new EPS customers in a single year was a first in our more than 110-year history. Our total number of customers served globally is now more than 60.

In addition to gaining new customers, we sought to increase product exposure with current customers. By leveraging strong relationships and consistent product quality, we secured several additional product applications at targeted customers during 2018.

2018 also brought continued global footprint expansion in regions strategically important to our key customers. We launched one new facility in Queretaro, Mexico for DL. This expands our Mexican footprint to five manufacturing facilities.

New business awards drove greenfield expansion in Chennai, India, where we will produce EPS and DL components. This will be our third facility in the rapidly growing market of India, and the start of production is planned for the first guarter of 2019.

Additional awards took us to another greenfield site in Africa, where we broke ground on a new facility in Kenitra, Morocco that will produce EPS and driveline components. Start of production is planned for the second quarter of 2019.

CEO's Statement

In China, we expanded with a new manufacturing facility in Wuhan as part of our Dongfeng joint venture. This site will supply EPS systems, with an initial launch planned for the second quarter of 2019.

We also expanded our strategic software investment by opening a new Software Centre in India in January 2019. This capable team of India-based software engineers joins our global software team distributed across the US, Poland and China. The ISC will focus on downstream software production and validation – ensuring quality and compliance with regulations. Meanwhile, Nexteer's Global Technical Centre in the US – in tandem with regional Technical Centres in Poland and China – will continue innovation in upstream software development and R&D innovation.

Software plays an increasingly important role in the safety and performance of our advanced motion control systems. We are committed to differentiating ourselves through the deployment of a best-in-class global team that is focused on the delivery of innovative solutions with speed, flexibility and seamless vehicle integration.

#### **REVIEW OF RESULTS**

For the year ended December 31, 2018, the Company's revenue was US\$3,912.2 million, representing an increase of approximately 0.9% from US\$3,878.0 million in 2017. Profit attributable to equity holders of the Company was US\$379.7 million, representing an increase of 7.9% from US\$351.8 million in 2017. The Company's gross profit was US\$675.4 million, representing an increase of 0.2% from US\$674.3 million in 2017.

As mentioned earlier, we continue to diversify globally. In 2018, 67.1% of revenue was delivered from North America, 20.0% from Asia Pacific, and 12.9% from Europe, Middle East, Africa and South America.

#### CUSTOMER AWARDS & INDUSTRY RECOGNITIONS

In addition to Nexteer's relentless efforts being rewarded in business performance, our efforts were also validated by prestigious customer awards and industry recognitions.

Among the most notable are three awards from two key customers – GM and Ford. Nexteer received GM's top Innovation Award for our High Availability EPS that delivers advanced safety to enable Levels 3-5 ADAS capabilities in automated driving. Among thousands of contenders, Nexteer was recognised by GM for "transformative technologies benefiting GM customers." Furthermore, Ford recognised Nexteer's manufacturing innovation and quality with two awards – the 2018 World Excellence Award and a Silver Award for Manufacturing Excellence.

In 2018, Nexteer earned Frost & Sullivan's Manufacturing Leadership Award – "Engineering and Production Technology Leadership", for our virtual process simulations and real-time monitoring technologies that significantly reduce cost, optimise processes, enhance quality and improve product performance.

At the center of these awards and many other listed in this annual report is Nexteer's relentless innovation both in what we do and how we do it – ultimately driving shareholder value.

#### **FUTURE PROSPECTS**

We foresee a new season of growth ahead – building upon 2018's momentum with current and expansion customers. Continued momentum is further validated by our strong Backlog as an indication of what we will become. We closely monitor Backlog composition to forecast topline growth, as well as expected rotation by customers, products and regions of operation. In this 2018 Annual Report, you will see a clear picture of Nexteer's solid position as a leader in intuitive motion control.

#### **APPRECIATION**

I recognise that our success is a result of the collective effort of our global One Nexteer team. Together, our 13,000+ team members remain committed to making tomorrow better than today.

Finally, thanks to you – our shareholders – for your support as Nexteer secures a strong position for long-term growth in an increasingly competitive and fast-changing industry.

#### ZHAO Guibin

Chief Executive Officer

March 12, 2019

# MANAGEMENT DISCUSSION AND ANALYSIS

The following management discussion and analysis should be read in conjunction with the Consolidated Financial Statements, included herein, which have been prepared in accordance with IFRS as issued by the International Accounting Standards Board.

#### **FINANCIAL REVIEW**

#### **Financial Summary**

The Group advanced its solid financial position during 2018. While global OEM production volumes were slightly below 2017, favourable product mix and foreign currency translation contributed to higher Group revenue growth of 0.9% during 2018 compared to 2017, with two of three geographical segments achieving increased revenue. During 2018, the Group successfully launched 22 new customer programmes – 11 programmes in North America and 11 programmes in Asia Pacific – further driving the Group's revenue growth. Higher revenue, as well as the Group's continued focus on operational efficiencies, cost reduction efforts, lower net finance costs and a benefit from research tax credits and deductions in the US, contributed to an increase in net profit attributable to equity holders of 7.9% in 2018 compared with the same period a year ago. Improved net profit, focused working capital management and disciplined capital investment provided strong cash flow in 2018.

#### **Operating Environment**

The global automotive market has a direct impact on our business and operating results. Factors affecting the industry include macro-economic influences such as consumer confidence, fluctuations in commodity prices, currency, fuel prices and regulatory environments. The Company operates primarily in the US, Mexico, China, Poland, India and Brazil.

Automotive industry production levels softened slightly from 2017 to 2018 as a result of a slowing global economy. According to IHS Markit Ltd., global light vehicle production for the year ended December 31, 2018 decreased 1.0% compared to the year ended December 31, 2017, with a decrease in North America of 0.6%, although North America full-size truck production in 2018 was 0.9% higher compared with a year ago. Light vehicle production for the Asia Pacific segment for the year ended December 31, 2018 decreased 1.2% compared to the year ended December 31, 2018 decreased 1.2% compared to the year ended December 31, 2017. Light vehicle production in EMEA & SA decreased 0.7% for the year ended December 31, 2018 compared to the year ended December 31, 2017.

The Company continues to expand its global operating footprint to service its broad and growing customer base and accordingly, the financial results of the business are impacted by changes in foreign currencies measured against the US dollar, principally the European euro (**Euro**) and Chinese renminbi (**RMB**). The Group's financial results during 2018 were favourably impacted by foreign currency translation as the US dollar weakened against the Euro and RMB compared with the same period a year ago even though the US dollar experienced a strong upward trend during the second half of 2018.

Raw material costs represent a significant portion of the Company's cost of goods sold and changes in commodity costs have an impact on the financial results of the business in any given period. Prices for certain commodities such as steel and aluminum have risen over the past year, due to both strong global demand and, more recently, further impacted by the imposition of tariffs on these products by the US government in connection with global trade concerns and related negotiations. As the Company strives to procure raw materials in the region of consumption and sale of products to its customers, purchases of such commodities used in the US manufacturing of the Company's products are largely sourced from US suppliers. In addition, the Company purchases finished and semifinished components from third-party suppliers in the US, generally under fixed cost contractual arrangements, which contain steel and aluminum which are subject to current tariff-regulations. Through 2018, commodity costs have not been significantly impacted by tariff actions imposed through December 31, 2018 between the US and China as commodity purchases from China and export sales to China from the Company's US operations are not significant. Other tariff actions implemented with other countries similarly have not had a significant impact on the Company's financial results through 2018.

Management Discussion and Analysis

#### Revenue

The Group's revenue for the year ended December 31, 2018 was US\$3,912.2 million, an increase of US\$34.2 million or a 0.9% increase from the year ended December 31, 2017 of US\$3,878.0 million. According to IHS Markit Ltd., global OEM production volume decreased 1.0% from the year ended December 31, 2017 to the year ended December 31, 2018. Favourable foreign currency translation increased the Group's revenue by approximately US\$26.6 million, principally impacting the Asia Pacific and EMEA & SA segments.

We measure the results of our operations by geographic segment regions. The change in revenue is analysed by volume, mix, price and foreign currency translation impact. Volume measure changes are driven by the volume of products sold. Mix changes are driven by the type of products sold. Price measures the impact of changes within the pricing structure of each product sold. Foreign currency translation impact is measured by the changes in foreign currencies measured against the US dollar.

#### **Revenue by Geographical Segments**

For the year ended December 31, 2018, the Group experienced an increase in global revenue compared to the year ended December 31, 2017.

The following table sets forth revenue by geographic segments for the years indicated:

	For the year ended December 31, 2018 US\$′000		vear ended er 31, 2017 %
North America	2,625,309 67	<b>.1</b> 2,533,912	65.3
Asia Pacific	781,512 20	.0 854,470	22.0
EMEA & SA	505,349 12	<b>.9</b> 489,627	12.7
Total	3,912,170 100	. <b>0</b> 3,878,009	100.0

The change in revenue by geographical segments is primarily due to the following:

- North America segment Revenue increased by US\$91.4 million, or a 3.6% increase, for the year ended December 31, 2018 compared to the year ended December 31, 2017. The North America segment held strong in 2018, despite a decline in overall OEM light vehicle production and a modest increase in full-size truck production compared with a year ago. According to IHS Markit Ltd., OEM light vehicle production volumes decreased 0.6% in North America for the year ended December 31, 2018 compared to the year ended December 31, 2017, which was offset by an increase in full-size truck production of 0.9%. Strong demand from 2018 customer programme launches and 2017 carryover programmes and favourable product line mix more than offset lower overall OEM production and customer pricing.
- Asia Pacific segment Revenue decreased by US\$73.0 million, or an 8.5% decrease, for the year ended December 31, 2018 compared to the year ended December 31, 2017. The Asia Pacific segment experienced US\$14.4 million of favourable foreign currency translation as the US dollar weakened against the RMB during 2018 compared to the year ended December 31, 2017. OEM production volumes in the Asia Pacific segment decreased 1.2%, with China lower by 3.7%, according to IHS Markit Ltd. Lower OEM production and customer pricing unfavourably impacted the Asia Pacific segment.

EMEA & SA segment – Revenue increased US\$15.7 million, or a 3.2% increase, for the year ended December 31, 2018 compared to the year ended December 31, 2017. Favourable foreign currency translation provided a benefit of US\$12.2 million as the US dollar weakened against the Euro during the year ended December 31, 2018 compared to the year ended December 31, 2017. Weaker OEM production volume in Europe and South America, decreasing 0.7% for the year ended December 31, 2018 compared to the year ended December 31, 2017, according to IHS Markit Ltd., was offset by the carryover benefit from customer programme launches in 2017 contributing to the increase in revenue during the year ended December 31, 2018.

#### **Revenue by Products**

The following table sets forth the Group's revenue by product lines for the years indicated:

	For the year December 3′ US\$′000		For the year December 31 US\$'000	
EPS	2,524,779	64.6	2,482,301	64.0
CIS	646,205	16.5	636,711	16.4
HPS	156,899	4.0	177,356	4.6
DL	584,287	14.9	581,641	15.0
	3,912,170	100.0	3,878,009	100.0

The Group experienced continued growth in EPS revenue of US\$42.5 million, reflecting strong North America fullsize truck and SUV production which offset lower Asia Pacific OEM production which decelerated during the second half of 2018. The principal contributors of the increase in revenue during 2018 compared to 2017, were favourable currency translation, overall customer demand and the impact of conquest business from the Company's Backlog of Booked Business. The decrease in HPS revenue resulted from lower production demand from a key customer as expected.

#### **Net Profit Attributable to Equity Holders**

The Group's net profit attributable to equity holders of the Company for the year ended December 31, 2018 was US\$379.7 million or 9.7% of total revenue, an increase of 7.9% compared to the year ended December 31, 2017 of US\$351.8 million, representing 9.1% of total revenue. The increase was attributable to the following:

- Successful customer programme launches
- Richer product line mix with EPS representing a larger proportion of total revenue
- Improvements in material costs offsetting commodity and other inflation factors
- Sustainable improvements in product quality and manufacturing traceability
- Lower net finance costs resulting from strong cashflow and accelerated debt repayments
- Lower US federal corporate income tax rate in connection with US tax reform legislation and a benefit from research tax credits and deductions in the US driving a reduction in income tax expense

Management Discussion and Analysis

#### **Cost of Sales**

The Group's cost of sales for the year ended December 31, 2018 was US\$3,236.8 million, an increase of US\$33.1 million, or 1.0% from US\$3,203.7 million for the year ended December 31, 2017. The Group's cost of sales for the year ended December 31, 2018 primarily included raw material costs of US\$2,297.3 million (year ended December 31, 2017: US\$2,257.8 million).

The Group's cost of sales increased principally as a result of increased revenue. Material savings initiatives during the year ended 2018 more than offset higher commodity costs, driven principally by higher steel and aluminum costs. Manufacturing efficiencies and lower warranty expense were mitigated by higher wages and related costs.

Depreciation and amortisation charged to cost of sales for the year ended December 31, 2018 was US\$183.5 million, an increase of US\$10.2 million from US\$173.3 million for the year ended December 31, 2017.

Included in other cost of sales for the year ended December 31, 2017 was impairment of property, plant and equipment of US\$9.5 million related to equipment purchased and in construction to be used for specific customer programmes that were cancelled during 2017, as discussed in note 6 to the Consolidated Financial Statements.

Amortisation of capitalised product development costs recorded as cost of sales amounted to US\$81.4 million for the year ended December 31, 2018, representing 2.1% of revenue, an increase of US\$4.6 million from US\$76.8 million or 2.0% of revenue for the year ended December 31, 2017. We expect amortisation expense to continue to increase in future years with the launch of new customer programmes that are currently in development.

#### **Gross Profit**

The Group's gross profit for the year ended December 31, 2018 was US\$675.4 million, an increase of US\$1.1 million or 0.2% from US\$674.3 million for the year ended December 31, 2017. Gross profit percentage for the year ended December 31, 2018 was 17.3%, a decrease of 10 basis points as compared to 17.4% for the year ended December 31, 2017. Benefits from favourable foreign currency translation, higher revenue in certain geographical segments and net cost efficiencies were partially mitigated by customer pricing and commodity inflation, resulting in a slight increase in gross profit for the year ended December 31, 2018 compared to the year ended December 31, 2017.

#### **Engineering and Product Development Costs**

For the year ended December 31, 2018, the Group's engineering and product development costs charged to the income statement were US\$123.0 million, representing 3.1% of revenue, a decrease of US\$1.0 million as compared to US\$124.0 million or 3.2% of revenue for the year ended December 31, 2017. Capitalised interest related to engineering development costs totalled US\$13.2 million for the year ended December 31, 2018 and US\$10.5 million for the year ended December 31, 2018 and US\$10.5 million for the year ended December 31, 2018.

The Group's aggregate investment in engineering and product development costs is defined as the sum of costs charged to the consolidated income statement and total costs capitalised as intangible assets which will be amortised in future periods upon launch of related customer programmes. For the year ended December 31, 2018, the Group incurred an aggregate investment in engineering and product development costs of US\$278.5 million, an increase of US\$29.2 million as compared to US\$249.3 million for the year ended December 31, 2017. The increase was driven by the Company's continued focus on expanding its technical capabilities and resources around the world to pursue and acquire new customer programmes as evidenced by the growth in the Backlog of Booked Business, as well as on-going and increasing investment in ADAS and AD-enabling technologies.

#### Administrative Expenses

The Group's administrative expenses for the year ended December 31, 2018 were US\$123.7 million, representing 3.2% of revenue, an increase of US\$13.1 million as compared to US\$110.6 million or 2.9% of revenue for the year ended December 31, 2017. Continuing efficiency efforts and focus on leveraging the Group's cost base largely offset inflationary factors, with unfavourable foreign currency translation and increased employee health and welfare costs, stock compensation and long-term incentive expense being the principal factors for the increase in 2018 compared with 2017.

#### **Other Gains, net**

Other gains, net represents gains attributable to foreign exchange transactions, losses on disposal of property, plant and equipment and others. Other gains for the year ended December 31, 2018 were US\$14.8 million, an increase of US\$10.6 million compared to a gain of US\$4.2 million for the year ended December 31, 2017. The increase was due primarily to a gain on foreign exchange transactions of US\$4.8 million for the year ended December 31, 2017, the increase was compared to a loss of US\$5.6 million for the year ended December 31, 2017, principally driven by the revaluation of US dollar cash balances domiciled in countries where the functional currency is other than the US dollar, namely the RMB in China.

#### **Finance Costs, net**

Finance costs, net, consist of interest income and expense reduced by interest capitalised on qualifying assets and product development. The Group's net finance costs for the year ended December 31, 2018 were US\$9.3 million, a decrease of US\$12.0 million as compared to US\$21.3 million from the year ended December 31, 2017. The amount of capitalised interest on qualifying assets was US\$13.5 million for the year ended December 31, 2018 (year ended December 31, 2017: US\$10.7 million). Lower debt borrowings due to scheduled debt maturities, accelerated repayment in full of the Company's outstanding US based term loan in February 2018 and interest on higher cash balances were the largest contributors to the reduction in finance costs, net during the year ended December 31, 2017.

#### **Share of Loss of Joint Ventures**

Share of loss of joint ventures relates to the Company's investments CNXMotion, Dongfeng Nexteer and Chongqing Nexteer Steering Systems Co., Ltd. (**Chongqing Nexteer**). For the year ended December 31, 2018, the Group's share of (loss) income in joint ventures amounted to (US\$2.8 million), (US\$2.2 million) and US\$0.6 million related to CNXMotion, Dongfeng Nexteer and Chongqing Nexteer, respectively (year ended December 31, 2017: (US\$1.5 million), (US\$0.4 million) and US\$0.1 million). CNXMotion was formed during the first half of 2017 and has incurred R&D costs focused on integrating lateral and longitudinal controls for mixed mode and AD applications. As a R&D entity, CNXMotion is not anticipated to generate direct revenue, but rather benefit the Company from the development and transfer of R&D that may be commercialised and used in the manufacture of future products. Dongfeng Nexteer was formed during 2017 and has not yet commenced production but has incurred organisational costs for the year ended December 31, 2018. Chongqing Nexteer's profitability increased during the year ended December 31, 2018 compared to the year ended December 31, 2017 as a result of increased revenue driven by increased customer demand.

#### **Income Tax Expense**

The Group's income tax expense was US\$26.0 million for the year ended December 31, 2018, representing 6.3% of the Group's profit before income tax, a decrease of US\$23.2 million from US\$49.2 million, or 12.1% of profit before tax for the year ended December 31, 2017. The Group's normalised effective tax rate is expected to be in a range between 16% and 18%.

The US\$23.2 million decrease in income tax expense is primarily the result of a reduction in the US federal corporate income tax rate of US\$18.6 million, as well as an increase in Company-specific US research tax credits and related deductions generated in prior year open tax periods of US\$27.1 million. Compared to 2017, these benefits were partially offset by a net income tax expense benefit of US\$39.0 million from the remeasurement of deferred tax assets and liabilities reported as at December 31, 2017 as discussed further below. The remaining reduction primarily reflected changes in withholding tax expense and changes in the mix of income generated by US and non-US operations which favourably impacted income tax expense for the year ended December 31, 2018 compared with 2017.

On December 22, 2017, US President Donald Trump signed into Law "H.R.1", commonly known as the "Tax Cuts and Jobs Act", which among other items reduced the US federal corporate income tax rate from 35% to 21% with effect from January 1, 2018. As a result, the Company remeasured its deferred tax assets and liabilities as at December 31, 2017, which was the period of substantive enactment of the legislation, resulting in the Company's deferred tax assets and liabilities being revalued lower by US\$39.0 million as at December 31, 2017. The Company's deferred tax assets and liabilities generally represent a decrease or an increase, respectively, in corporate income taxes expected to be paid in the future.

## **Provisions**

As at December 31, 2018, the Group has provisions of US\$89.1 million for restructuring, litigation, environmental liabilities, warranties and decommissioning, a decrease of US\$18.6 million as compared to US\$107.7 million as at December 31, 2017. The decrease in provisions was primarily due to the net change in warranty reserves due to US\$21.9 million in cash payments on historical warranty provisions during 2018. Additionally, the Company has continued its efforts and focus on improving product quality and manufacturing traceability. As a result of these initiatives, the reversal of historical warranty provisions due to lower customer warranty settlements and future claims estimates partially offset new warranty provisions recorded during 2018.

#### **Liquidity and Capital Resources**

#### Cash Flows

Our business requires a significant amount of working capital, which is primarily used to finance the purchase of raw materials, capital spending for customer programmes and engineering and product development costs. We have historically met our working capital and other capital requirements principally from cash generated from operations and borrowings from third-party financial institutions. We utilise a combination of strategies, including intercompany dividends, intercompany loan structures and other distributions and advances to provide the funds necessary to meet our global liquidity needs. The Company utilises a global cash pooling arrangement to consolidate and manage our global cash balances, which improves cash management efficiency. In recent years, the Group has invested extensively in capital equipment and engineering and product development costs. For the year ended December 31, 2018, the Group invested US\$158.3 million and US\$144.7 million in capital equipment and intangible assets, respectively.

The Company had positive total cash flow for the years ended December 31, 2018 and 2017. We believe that funds generated from operations and cash on hand will be adequate to fund our liquidity and capital requirements.

	For the year ended December 31, 2018 US\$'000	For the year ended December 31, 2017 US\$'000
Cash generated from (used) in:		
Operating activities Investing activities Financing activities	613,202 (303,705) (212,277)	624,770 (357,418) (168,843)
Net increase in cash and cash equivalents	97,220	98,509

The following table sets forth a consolidated statement of cash flows for the Group for the years indicated:

## Cash Flows Generated from Operating Activities

For the year ended December 31, 2018, the Group's net cash generated from operating activities was US\$613.2 million, a decrease of US\$11.6 million compared to US\$624.8 million for the year ended December 31, 2017. The decrease in cash flows from operating activities is primarily due to an increase in cash taxes paid, resulting in a significant prepaid income tax balance as at December 31, 2018.

## Cash Flows Used in Investing Activities

The Group's cash flows used in investing activities primarily reflect capital spending for purchases of machinery, equipment and tooling and capitalised engineering and product development costs as intangible assets to support customer programmes.

The following table sets forth the cash used in investing activities within the Group for the years indicated:

	For the year ended December 31, 2018 US\$′000	For the year ended December 31, 2017 US\$'000
Purchase of property, plant and equipment	(158,306)	(236,389)
Addition of intangible assets	(144,744)	(115,089)
Proceeds from sale of property, plant and equipment	2,744	2,051
Change in restricted bank deposits	6,905	(5,742)
Investment in joint ventures	(10,304)	(2,249)
Net cash used in investing activities	(303,705)	(357,418)

## Cash Flows Used in Financing Activities

For the year ended December 31, 2018, the Group's net cash used in financing activities was US\$212.3 million, an increase of US\$43.5 million compared to US\$168.8 million for the year ended December 31, 2017. The cash flows used in financing activities were mainly attributable to net repayment of borrowings of US\$112.0 million, finance costs paid of US\$28.3 million, dividends paid to shareholders of the Company of US\$70.0 million and dividends paid to non-controlling interests of US\$3.1 million offset by proceeds from exercise of share options of US\$1.0 million.

#### Indebtedness

As at December 31, 2018, the Group's total borrowings was US\$381.8 million, a decrease of US\$109.4 million from US\$491.2 million as at December 31, 2017. This decrease is primarily due to the utilisation of cash generated from operations to repay in full the outstanding balance of the Company's US based term loan of US\$42.9 million, combined with the repayment of other scheduled debt maturities.

The following table sets forth the balances of current and non-current borrowing obligations within the Group for the years indicated:

	December 31, 2018 US\$′000	December 31, 2017 US\$'000
Current borrowings Non-current borrowings Finance lease obligations	64,347 312,294 5,113	76,030 412,378 2,773
Total borrowings	381,754	491,181

The table below sets forth the maturity profile of borrowings within the Group for the years indicated:

	For the year ended December 31, 2018 US\$′000	For the year ended December 31, 2017 US\$'000
Within 1 year	66,228	77,036
Between 1 and 2 years	65,067	99,171
Between 2 and 5 years	250,459	314,974
Over 5 years	-	-
Total borrowings	381,754	491,181

Details of the borrowings of the Group during the year are set out in note 16 to the Consolidated Financial Statements.

#### **Pledge of Assets**

The Group has several secured borrowings at certain subsidiaries. The assets securing the borrowings differ by site and include accounts receivable, inventories, property, plant and equipment. As at December 31, 2018, the Group had approximately US\$428.7 million total assets pledged as collateral, a decrease of US\$604.2 million as compared with US\$1,032.9 million as at December 31, 2017. In connection with the early repayment of the Company's US based term loan in February 2018 of US\$42.9 million, the Company also refinanced its US based revolving credit facility, extending the maturity of the facility, increasing borrowing capacity to US\$325.0 million, and securing less restrictive covenants and collateral requirements, which resulted in a decrease of total assets pledged.

## **Exposure to Currency Rate Fluctuations and Related Hedges**

The Group seeks to limit its foreign currency exposure through matching its purchase of materials and sale of finished goods in the same currencies subject to sourcing constraints. The Group monitors its remaining foreign currency exposure regularly to reduce the risk of foreign currency fluctuations in its operations.

#### **Gearing Ratio**

The Group monitors capital structure on the basis of the gearing ratio. The gearing ratio is calculated as total borrowings divided by total equity at the end of the respective year.

The gearing ratio as at December 31, 2018 was 22.3%, a decrease of 1,180 basis points as compared to December 31, 2017, which was 34.1%. The gearing ratio decreased compared to 2017 as a result of the paydown on existing borrowings.

## **OTHER INFORMATION**

#### **Future Prospects**

The Group strives to maintain leadership in global advanced steering and driveline systems, ADAS and AD technologies. We boost our prospects by leveraging five Nexteer differentiators in a competitive landscape:

- 1. Relentless innovation
- 2. Depth and breadth of our product portfolio
- 3. Systems integration experience
- 4. In-house ownership of R&D, design testing and manufacturing
- 5. Global manufacturing footprint and prowess

Our global footprint continues to enable our capitalisation of the market transition to EPS and continued growth prospects in China and other emerging markets. In addition to strengthening and expanding our current business and customer relationships, we are well positioned to capitalise on the "next conversion wave" to ADAS and AD-enabling technologies such as SbW. The Company's strong financial position also provides the opportunity to pursue selected strategic alliances and/or acquisitions to expand our technical capabilities and resources, product portfolio and geographic market and customer access.

#### **Employees and Remuneration Policy**

As at December 31, 2018, the Group had approximately 13,000 full-time employees. The Group's remuneration policies are formulated based on the performance of individual employees and the Company's performance and are reviewed regularly. Our full-time employees participate in various employee benefit plans including retirement benefits, extended disability benefits and workers' compensation. In addition, we have adopted employee incentive plans designed to attract, retain, motivate and encourage employees to commit to enhancing value for us and our shareholders as a whole. For example, the Group has retention programmes that include individual development plans, merit wage adjustments, annual incentive plans and promotions. We offer training programmes to our full-time employees and contract personnel which are designed to develop the skills that we need to meet our enterprise goals and customer requirements and to meet certain training requirements such as mandated customer or regulatory requirements and contractual obligations.

The Group also uses contract personnel to support the workload of the business where considered the most efficient. As at December 31, 2018, we had approximately 800 personnel engaged on a contract basis.

## DIRECTORS

The Board is responsible and has general powers for the management and conduct of our business. The following table sets out certain information concerning the Directors of the Company (the **Directors**) during the year ended December 31, 2018 and as at the date of this annual report:

Name	Age	Position title	Date of appointment(s)	Roles and responsibilities
<b>Executive Directors</b> ZHAO, Guibin (趙桂斌)	54	Chairman, Executive Director and Chief Executive Officer	June 15, 2013 and June 2012, respectively	Overseeing our Group's strategic vision, direction and goals and overseeing the overall execution of our Group's strategy
RICHARDSON, Michael Paul	62	Executive Director and President	June 15, 2013 and October 1, 2016, respectively	Overseeing our Group's strategic planning
FAN, Yi (樊毅) <sup>⑴</sup>	52	Executive Director, Vice President and Company Secretary (formerly Joint Company Secretary ( <b>JCS</b> ))	August 21, 2012, November 14, 2013 and October 19, 2018 (formerly JCS on January 28, 2013), respectively	Managing our Group's operations and handling of company secretarial duties
<b>Non-Executive Directors</b> YANG, Shengqun (楊勝群)	48	Non-Executive Director	March 14, 2017	As a non-Executive Director
ZHANG, Jianxun (張建勛) <sup>四</sup>	39	Non-Executive Director	March 13, 2018	As a non-Executive Director
Independent Non-Executive Directors				
YICK, Wing Fat Simon (易永發)	60	Independent non-Executive Director	August 15, 2017	As an Independent non-Executive Director
LIU, Jianjun (劉健君)	50	Independent non-Executive Director	June 15, 2013	As an Independent non-Executive Director
WEI, Kevin Cheng (蔚成)	51	Independent non-Executive Director	June 15, 2013	As an Independent non-Executive Director

Notes:

(1) Mr. FAN, Yi was appointed Joint Company Secretary on January 28, 2013 until he became the sole Company Secretary with effect from October 19, 2018.

(2) Mr. ZHANG, Jianxun was appointed as our non-Executive Director with effect from March 13, 2018.

#### **Executive Directors**

ZHAO, Guibin (趙桂斌), (Chairman and Chief Executive Officer), aged 54, was appointed as our Executive Director and Chairman of the Board on June 15, 2013. He is also our Chief Executive Officer since June 2012. Mr. ZHAO has over 20 years of relevant experience in the automotive industry. As the Chairman of the Board, he is primarily responsible for chairing board and shareholder meetings and setting agendas, as well as facilitating communication between the Board and management. As the Chief Executive Officer, he is primarily responsible for leading Nexteer's Global Strategy Council (GSC), setting our strategic vision, direction and goals and overseeing the overall execution of our Group's strategy. He sets the strategic direction of the Company, acts as "bridge" between senior management and the Board, is responsible for the Company's new product lines and advanced engineering (business development), joint ventures and M&A activities, maintains relationships with major external stakeholders, chooses and manages the senior management team, determines overall incentive compensation targets and communicates internally. Mr. ZHAO is also the chief executive officer and the chairman of the board of directors of Nexteer Automotive Corporation, one of our indirectly wholly-owned subsidiaries. He held the position as deputy chief economist of Aviation Industry Corporation of China, Ltd. (formerly known as Aviation Industry Corporation of China) (AVIC), our controlling shareholder (as defined in the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (Hong Kong Stock Exchange)), from February 2010 to June 2016. He held the positions as general manager and chairman of the board of directors of AVIC Automotive Systems Holding Co., Ltd. (AVIC Auto), a subsidiary of AVIC, our controlling shareholder, from 2009 to October 2018. Mr. Zhao has been the chairman of the board of directors of Pacific Century Motors, Inc. (PCM China), our controlling shareholder, since December 2010. Since August 2016, Mr. ZHAO has been chairman of the board of directors of AVIC Hande (Beijing) Investment Holding Co., Ltd. (Hande) and Henniges Automotive Holdings, Inc. (Henniges), both of which are non wholly-owned subsidiaries of AVIC Auto. From December 2015 to March 2017, Mr. ZHAO has been a director of AVIC Capital Co., Ltd., a non wholly-owned subsidiary of AVIC, a company listed on the Shanghai Stock Exchange (stock code: 600705). From April 2010 to April 2013, Mr. ZHAO was the chairman of the board of directors of AVIC Heavy Machinery Co. Ltd., a non wholly-owned subsidiary of AVIC, and a company listed on the Shanghai Stock Exchange (stock code: 600765). From 1997 to 2003, Mr. ZHAO was the General Manager of Sichuan Lingfeng Aeronautics Hydraulic Machinery Co., Ltd., a wholly-owned subsidiary of AVIC, where he was in charge of corporate governance and operational management. He held the positions as general manager, director and chairman of AVIC Chengdu Engine (Group) Co., Ltd., a wholly-owned subsidiary of AVIC, and as a director and the chairman of the board of its non wholly-owned subsidiary, Sichuan Chengfa Aero Science and Technology Co., Ltd., a company listed on the Shanghai Stock Exchange (stock code: 600391) from August 2003 to January 2009. Mr. ZHAO became a first-tier senior economist in September 2004, awarded by AVIC. He was awarded an executive master's degree in business administration by the University of Electronic Science and Technology of China, China, in June 2007. Mr. ZHAO has received numerous awards in recognition of his achievements, including the Government Special Allowance awarded by the People's Republic of China State Council in 2000.

RICHARDSON, Michael Paul, aged 62, is our Executive Director and President of Nexteer Automotive. He also serves on the boards of CNXMotion and Shape Corporation. He served as Senior Vice President and Chief Strategy Officer from June 2012 to June 2016 with responsibility for Nexteer's strategic planning as well as alliances and mergers and acquisitions. He is a member of the GSC. Mr. RICHARDSON began his automotive career with General Motors in 1974 as a student at the former Saginaw Steering Gear Division. Following a range of assignments that include the supervision of skilled trades, plant, product and manufacturing engineering, he was named Staff Engineer for the halfshaft product line in 1990. Mr. RICHARDSON opened the division's Tokyo office in 1991 as Delphi Steering initiated the export of driveline products to Toyota Japan. In 1992, Mr. RICHARDSON was named Staff Engineer for steering products. Mr. RICHARDSON launched and patented magnetic variable effort hydraulic steering. He also initiated a rapid response approach to customer prototyping and won the General Motors President's Council Award for aftermarket product alignment and de-proliferation. In 1995, Mr. RICHARDSON was named Regional Director of Engineering and Production Control and Logistics, based in Paris, France. He returned to the US in 1999 as Chief Engineer of HPS and QUADRASTEER™. He was named Chief Technology Officer (CTO) for Delphi Steering in 2001. This period brought specific focus to EPS and a radical transformation of enabling product and process technologies. Mr. RICHARDSON was inducted into the Delphi Inventors Hall of Fame for lifetime innovation in 2004. In 2006, Mr. RICHARDSON was named Regional Director Asia-Pacific and relocated to Shanghai, China. He remained CTO while based in Asia. During this period, all regional sites were separated from Delphi Automotive in preparation for a global business sale of Nexteer. He led the construction of four new production sites, five CSCs and an autonomous regional headquarters. In 2009, he returned to the US and was named Vice President of the steering business line as Nexteer began an unprecedented period of revenue growth. In 2011, Mr. RICHARDSON was named Chairman of the China division for Nexteer while retaining business line and global engineering responsibilities. A native of Midland, USA, Mr. RICHARDSON holds a bachelor's degree in engineering from Kettering University, the US and a master's degree in business administration from Central Michigan University, the US. He also holds an Executive Masters Professional Director Certification from the American College of Corporate Directors. Mr. RICHARDSON is a professional engineer, certified quality engineer and unlimited-rating stationary power engineer. He is a Boss Kettering Award recipient and the author of numerous intellectual properties.

FAN, Yi (樊毅), aged 52, was appointed as our Director on August 21, 2012 and was designated as our Executive Director on June 15, 2013. He was appointed as our Vice President on November 14, 2013. He had served as our Joint Company Secretary since January 28, 2013 until he became the sole Company Secretary with effect from October 19, 2018. He is responsible for the management of our operations and handling of company secretarial duties. Mr. FAN is also a member of the GSC. Mr. FAN has approximately 19 years of relevant experience in the automotive industry. Mr. FAN currently serves as a Director of our three directly held subsidiaries, Nexteer UK Holding Ltd., Nexteer (China) Holding Co., Ltd., PCM (Singapore) Steering Holding Pte. Limited and as a Director of several of our other subsidiaries. Mr. FAN has held the following positions in our controlling shareholders, namely, Deputy General Manager of AVIC Auto since January 2012; General Manager since July 2013 and Director and Secretary to the Board of Directors of PCM China since 2010; and the sole Director of Nexteer Automotive (Hong Kong) Holdings Limited (Nexteer Hong Kong) since its incorporation in August 2012. From 1992 to 1999, Mr. FAN worked at the economic research centre of AVIC. From 1999 to 2005, Mr. FAN served as Managing Director of the automotive department of China Aviation Industry Corporation II. In 2005, he started working in the automotive department of AviChina Industry & Technology Company Limited, a company listed on the Hong Kong Stock Exchange (stock code: 2357), a non wholly-owned subsidiary of AVIC, where he was initially Deputy Manager, and was later appointed as Manager in 2007. Mr. FAN graduated in 1987 from Beijing Aviation Institute of Aeronautics and Astronautics, China (now known as Beijing University of Aeronautics and Astronautics, China) with a bachelor's degree in engineering from the Faculty of Automatic Control, and completed a master's research course in education, economics and management from Beijing University of Aeronautics and Astronautics, China, from 1999 to 2001. Mr. FAN was certified as a researcher in natural sciences by AVIC in September 2007.

## **Non-Executive Directors**

YANG, Shenggun (楊勝群), aged 48, was appointed as our non-Executive Director on March 14, 2017. Mr. YANG is responsible for the Group's strategy and key operations and advising on our strategy and policy. Mr. YANG has 28 years of relevant experience in the automotive industry. Since July 2016, he has served as a Director and the General Manager of AVIC Auto. Since February 2017, he has served as a Director of PCM China. From July 2014 to August 2016, he was appointed as a Director of the AVIC Beijing Aeronautical Manufacturing Technology Research Institute. From September 2010 to July 2014, he was appointed as a Director of AVIC Beijing Precision Engineering Institute Aircraft Industry. From June 2004 to September 2010, he served in the positions of Deputy Chief Engineer and Director of the Technical Centre, the Deputy General Manager, the Chief Engineer and a Director of Science and Technology Committee of Shenyang Liming Aero-Engine Group Corporation Ltd. (Liming Corporation). From September 2000 to June 2004, he served as the Chief Engineer, the Plant Manager and the Director of the International Cooperation Department of Liming Corporation and the Assembly Test Plant Chief Engineer at the subcontract branch of Liming Corporation. From August 1992 to September 2000, he served as a Technologist, the Head of Technologist and the Head of the Workshop in Liming Corporation. He graduated with a Bachelor of Engineering from the school of Mechanical Engineering, Northwestern Polytechnical University, China in 1992. In April 2007, he received a doctorate degree in Materials Science and Engineering from Harbin Institute of Technology, China. Mr. YANG was awarded the position of Senior Researcher by AVIC in November 2008.

ZHANG, Jianxun (張建勛), aged 39, was appointed as our non-Executive Director on March 13, 2018. Mr. ZHANG is responsible for the Group's strategy and key operations and advising on our strategies and policies. Mr. ZHANG was appointed as a Director of PCM China, our controlling shareholder, in January 2018. He has held the position of Investment Director of Beijing E-Town International Investment & Development Co., Ltd. (Beijing E-Town) from November 2017 to July 2018, and the Deputy General Manager of Beijing E-Town since July 2018. Mr. ZHANG has been the Chairman of the Board of Directors and General Manager of Beijing Mobile E-Town Co., Ltd. from April 2016 to September 2018. He served as the Chairman of the Board of Directors of Beijing E-Town International Industries Investment & Development Co., Ltd. since January 2016. From December 2013 to October 2015, Mr. ZHANG served as the General Manager of SongLiao Automobile Co., Ltd. (known as Cultural Investment Holdings Co., Ltd. since April 2016), a company listed on the Shanghai Stock Exchange (stock code: 600715). From December 2012 to December 2013, Mr. ZHANG held the position of the Head of the Asset Management Department of Beijing E-Town. From November 2008 to December 2012, he served as the Deputy General Manager of Zhongti Advertising Company Limited/Beijing Zhongti Hua'ao Consultation Co., Ltd. Prior to this, Mr. ZHANG served as a Project Leader of the Market Development Department of Beijing Organizing Committee for the Olympic Games from April 2005 to October 2008. Mr. ZHANG graduated with a major in communication and information system and obtained a master's degree in engineering from Tianjin University, China in September 2003. In addition, he obtained a master's degree in international marketing management in December 2004 from the University of Leeds, the United Kingdom.

#### Independent Non-Executive Directors

YICK, Wing Fat Simon (易永發), aged 60, was appointed as our Independent non-Executive Director on August 15, 2017. Mr. YICK has over 31 years of experience in audit, direct investment, investment banking and corporate advisory services. Mr. YICK currently serves as an independent non-executive director, chairman of the audit committee and member of remuneration committee and member of nomination committee of China Singyes Solar Technologies Holdings Limited (Stock Code: 750), Shenzhen Neptunus Interlong Bio-technique Company Limited (Stock Code: 8329) and Shanghai International Shanghai Growth Investment Limited (Stock Code: 770) (all of which are listed on the Hong Kong Stock Exchange). Mr. YICK is also an independent non-executive director, convener of the remuneration and assessment committee and a member of the strategy committee of Chengdu Xingrong Environment Co., Ltd. (Stock Code: 000598.SZ), a company listed on the Shenzhen Stock Exchange. Mr. YICK was a director of the following Hong Kong incorporated private companies limited by shares which were dissolved by way of deregistration: China Q-Buy Food Company Limited (dissolved on March 2, 2012, which was dormant), Grace Silver Investments Limited (dissolved on October 3, 2008, which was dormant), Daytune Corporate Services Limited (dissolved on August 20, 2004, which provided corporate secretarial services), and Continental Race Limited (dissolved on October 27, 2000, which principally engaged in the leasing of office premises). Mr. YICK confirmed that the aforementioned companies were solvent at the time of dissolution by deregistration and that no misconduct or misfeasance on his part as director led to the relevant company's dissolution, nor is he aware of any actual or potential claim that has been or will be made against him as a result of any of the above dissolutions. Mr. YICK holds a bachelor's degree in business administration, majoring in accounting, from the Chinese University of Hong Kong. He is a fellow member of both the Hong Kong Institute of Certified Public Accountants and the Chartered Association of Certified Accountants in England.

LIU, Jianjun (劉健君), aged 50, was appointed as our Independent non-Executive Director on June 15, 2013. Mr. LIU was in the legal department of China Ocean Shipping (Group) Company container lines (中國遠洋運輸集團總公司集裝 箱運輸) from July 1993 to March 1999, a Partner at Zhong Sheng Law Firm, Beijing (北京中盛律師事務所), from April 2001 to October 2006, a Senior Associate in Zhong Lun Law Firm, Beijing (北京中倫律師事務所) from November 2006 to May 2007, and has been a Partner at Zhonglun W&D Law Firm, Beijing (北京中倫文德律師事務所), since June 2007. Mr. LIU started practicing as lawyer in China in August 2001. He obtained a master's degree in law from Peking University, China, in July 1998, and a law degree from Washington University in St. Louis, the US, in May 2004.

WEI, Kevin Cheng (蔚成), aged 51, was appointed as our Independent non-Executive Director on June 15, 2013. Mr. WEI is currently a Managing Partner of a company focused on corporate finance advisory and investment banking business. Mr. WEI has held the following independent non-executive directorships in publicly listed companies: as an independent non-executive director of Tibet Water Resources Ltd., a company listed on Hong Kong Stock Exchange (stock code: 1115), since March 2011; and as an independent director and the audit committee chair of Alpha Peak Leisure Inc., a company listed on Toronto Stock Exchange (TSX-V: AAP), since Novemebr 2017. Mr. WEI served as an independent non-executive director, the chairman of the audit committee and a member of the renumeration committee of the board of Wisdom Sports Group, a company listed on Hong Kong Stock Exchange (stock code: 1661), from July 2013 to February 2018. Mr. WEI served as a Chief Financial Officer of IFM Investments Limited, a real estate services company headquartered in Beijing, from December 2007 to September 2013. IFM Investments Limited was delisted from NYSE in 2015. Prior to that, from 2006 to 2007, Mr. WEI served as the Chief Financial Officer of Solarfun Power Holdings Co., Limited (stock code: SOLF), a NASDAQ listed solar company (now known as Hanwha SolarOne Co., Ltd. and relisted on NASDAQ as Hanwha SolarOne (stock code: HSOL). Mr. WEI became a member of the American Institute of Certified Public Accountants in February 1999. He graduated in June 1991 from Central Washington University, the US, where he received his Bachelor of Science degree (cum laude) with a double major in accounting and business administration.

## SENIOR MANAGEMENT

Our senior management is responsible for the day-to-day management of our business. The table below shows certain information in respect of the senior management of our Company (collectively, the **Senior Management**) during the year ended December 31, 2018 and as at the date of this annual report:

Name	Age	Position/Title
QUIGLEY, William G.	57	Senior Vice President and Chief Financial Officer
LIU, Tao ( <b>柳濤</b> )	54	Senior Vice President and Global Chief Operating Officer
HOEG, Dennis Steven	63	Vice President and Chief Operating Officer – North America Division
BOYER, Herve Paul	48	Vice President and Chief Operating Officer – EMEA & SA Division
Ll, Jun (李軍)	47	Vice President and Chief Operating Officer – Asia Pacific Division
PASTOR, Ricardo Antonio	53	Vice President, Global Quality and Programme Launch
KALKMAN, Jesse	50	Vice President, Chief Strategy Officer
ZIPARO, Peter Michael	49	Vice President and General Counsel
MILAVEC, Robin Zane	51	Vice President, Global Engineering
SPICER, Steven Charles	58	Vice President, Global Electric Power Steering
BENSON, OT	44	Vice President, Global Sales and Marketing
XU, Cathy (許瑩)	49	Vice President, Global Human Resources

**OUIGLEY, William G.**, aged 57, was appointed as our Senior Vice President and Chief Financial Officer on June 6, 2016. He is responsible for overseeing investor relations, treasury, capital funding and structure, mergers and acquisitions, accounting, tax and financial reporting, financial planning and analysis and information technology. Mr. QUIGLEY is also a member of the GSC. He is also a Director and Audit Committee Chairman at The Safariland Group. He previously served as Executive Vice President and Chief Financial Officer at Dana Holding Corporation from March 2012 to March 2016. Additionally, he held various managerial positions at Visteon Corporation, including Vice President, Chief Accounting Officer from January 2005 to 2007 and Executive Vice President and Chief Financial Officer from 2007 to 2011. Mr. QUIGLEY obtained a Bachelor of Arts degree in accounting from Michigan State University, the USA, in 1983 and became a member of the American Institute of Certified Public Accountants in 1986.

LIU, Tao (柳濤), aged 54, was appointed as our Senior Vice President and Global Chief Operating Officer on October 1, 2016 and is responsible for overseeing operations and global supply management. Prior to his current role, Mr. LIU served as our Vice President and Chief Operating Officer - China Division since August 2013. He is responsible for the business plan, the overall financial position and advising on strategic direction of our Group. Mr. LIU has approximately 20 years of relevant experience in the automotive industry. He is also a member of GSC. From May 2012 to July 2013, Mr. LIU was an Executive Director of the China Division, where he was responsible for the business plan and the overall financial position of the China Division. He served as the China Operations Manager and Executive Director of China Operations from October 2009 to May 2012 and Managing Director of Saginaw Steering (Suzhou) Co., Ltd. from February 2008 to October 2009. Prior to this, Mr. LIU worked at Delphi Automotive Systems (China) Holding Co., Ltd., where he served as China Operations Manager of Delphi Steering, responsible for the manufacturing facilities in Suzhou and overseeing manufacturing operations of the China Division from 2006 to 2008. He served as General Manager of China Operations of Metaldyne Powertrain Group from January 2005 to May 2006, and was the Asia Pacific Delphi Manufacturing System Manager of Energy, Chassis and Steering System and a Manufacturing Manager of Delphi Shanghai Dynamics & Propulsion Systems Co., Ltd. from 2001 to 2004 and from 1997 to 2001, respectively. He also worked at Shanghai Machine Tool Works Plant from August 1987 to December 1996. Mr. LIU obtained a bachelor's degree in industrial automation from Tsinghua University, China, in 1987 and a master's degree in business administration from Purdue University, the USA, in 2001.

**HOEG, Dennis Steven**, aged 63, was appointed as our Vice President and Chief Operating Officer – North America Division on November 16, 2017. He is responsible for the entire North America business, gaining commitments from the business lines and leveraging corporate functions to meet the business plan of the division. He was previously Vice President of Global Operations, Manufacturing Engineering and Capital Enterprise Systems since December 2012. He has 40 years relevant automotive experience and is also a member of the GSC. Mr. HOEG served as Vice President of Engineering at Nexteer Automotive from June 2011 to November 2012. He was Executive Director of Global Supply Management from 2007 to 2011, Director of Global Manufacturing Engineering from 2002 to 2007, and Plant Manager from 1999 to 2002 at Delphi Saginaw Steering Systems. Mr. HOEG began his automotive career with GM in 1978 as a Manufacturing Engineer at the former Saginaw Steering Gear Division. In 1997, he was Programme Manager for the GMT800 and L/N/P90 programmes in Plant 7, Chief Manufacturing Engineer for Hydraulic Steering in 1994, and Staff Engineer for integral gears in 1992. Following a number of assignments that included Plant Engineer, Process Engineer, Advanced Manufacturing Engineer, and Assistant Staff Engineer, he served as the Value Stream Manager for steering valves at Plant 7 in 1988. He obtained a bachelor's degree in mechanical engineering from lowa State University, the USA, in May 1978, and a Master of Science from Purdue University, the USA, in May 1983.

**BOYER, Herve Paul**, aged 48, was appointed as our Vice President and Chief Operating Officer – Europe and South America Division in March 2016. He is responsible for gaining commitments from the business lines and leveraging corporate functions to meet the business plan of the division. He is also a member of the GSC. Mr. BOYER has over 23 years of relevant experience in the automotive industry. From May 2015 to February 2016, Mr. BOYER held the position of Executive Director of the NBHX Electronics group where he had the responsibility to run the Interior Trims business. Prior to this, Mr. BOYER spent several years within the Faurecia group where he served as President of North America Operations from June 2012 to July 2014 for the Interior Systems business group. From January 2009 to June 2012, Mr. BOYER was Vice President of the South Europe perimeter of Faurecia Interior Systems and previously served as Director for the Renault-Nissan Division from January 2006 to May 2008. From 2001 to 2005, Mr. BOYER held several sales and marketing positions at Faurecia Interior Systems and served as Programme Manager from September 1994 when he joined Sommer Allibert Industrie which was acquired by Faurecia group in late 2000. Mr. BOYER earned a degree in manufacturing engineering from L'Ecole Centrale de Nantes, France, in 1994 and attended the Advance Management Programme of Harvard Business School, the USA, in 2014.

LI, Jun (李軍), aged 47, was appointed as our Vice President and Chief Operating Officer – Asia Pacific Division on November 16, 2017. He is responsible for overseeing our Asia Pacific Division business and operations, gaining commitments from the business lines and leveraging corporate functions to meet the business plan of the division. He is also a member of the GSC. Mr. LI offers over 20 years of relevant experience in the automotive industry. Prior to his current role, Mr. LI was Executive Director and Chief Operating Officer - Asia Pacific Division with the same responsibility from October 2016. Before that, he served as Asia Pacific Steering Business Director from February 2015 to October 2016 and was responsible for developing the overall business plan and competitiveness. From May 2012 to January 2015, Mr. LI held the position as General Manager to oversee the operations of Nexteer Automotive (Suzhou) Co., Ltd.. From 2010 to May 2012, Mr. LI served as Plant Manager and was responsible for the overall operational management of Nexteer Suzhou Plant 53. During 2008 and 2010, he took the role as Programme Manager of China's first EPS Programme at Saginaw Steering (Suzhou) Co., Ltd. From 2004 to 2007, Mr. LI served as Programme Launch Manager and Engineering Manager at Delphi Automotive in Shanghai. Prior to joining Nexteer and Delphi Automotive, he held various supervisory positions in manufacturing, project management and engineering at Dongfeng Motor Group for 6 years, and 5 years at China Aerospace Science and Technology Corporation. He obtained a Diploma in Science and Technology in mechanical engineering from Huazhong University of Science & Technology, China in 1991, and a master's degree in business administration from the University of Electronic Science & Technology of China, China in 2004.

**PASTOR, Ricardo Antonio**, aged 53, was appointed as our Vice President, Global Quality and Programme Launch on November 16, 2017. He is responsible for all facets of the Global Quality function including strategic planning, execution, measurement and administration of Quality systems and controls. He is also in charge of Customer Programme Implementation (**CPI**) where he leads the optimisation of the CPI process and oversees programme launches to ensure successful performance. Mr. PASTOR is a member of the GSC. Mr. PASTOR brings over 33 years of experience in the automotive industry. Mr. PASTOR served as Executive Director of Global Quality at Nexteer since June 2015. Prior to leading the Global Quality function, he was Quality Director for the International and China Divisions from 2010 to 2015. Mr. PASTOR was senior manager in manufacturing planning in 2009, Director of footprint expansion for Asia Pacific from 2006 to 2009 and Chief Engineer for Europe from 2004 to 2006 at Delphi Automotive. Mr. PASTOR held many other leadership positions in engineering quality and programme launch prior to 2006. Over his career, Mr. PASTOR had nine years of expatriate assignments between Europe and China. Mr. PASTOR began his automotive career with General Motors in 1984 at the former Saginaw Steering Gear Division. He obtained a Bachelor of Science degree in electrical engineering with minors in mathematics and chemistry, summa cum laude, from Saginaw Valley State College, the USA, in 1987 and a Master of Science degree in electrical engineering from Oakland University, the USA, in 1990.

KALKMAN, Jesse, aged 50, was appointed as our Vice President, Chief Strategy Officer on January 2, 2019 and is responsible for the advancement of our Strategic Plan beyond organic growth and for guiding further development of Nexteer alliance partners. Mr. KALKMAN is a member of the GSC. He offers more than 26 years of service in the automotive industry, including several positions in Sales, Programme Management, Manufacturing Engineering and Project Engineering. Mr. KALKMAN most recently served as Vice President, Global Sales and Marketing since November 2016 and Executive Director, Global Sales and Marketing since March 2014. In these roles, Mr. KALKMAN was responsible for growing company revenue and backlog of new business through a strong focus on customer relationships. Under Mr. KALKMAN's direction, the Company expanded market share with targeted customers across all product lines globally. Mr. KALKMAN served as North America Sales Director from 2012 to 2014 and Global Customer Manager of the Ford account from 2008 to 2012. From 1999 to 2008, Mr. KALKMAN served in various positions in the Steering Columns and Intermediate Shaft Product Line including: Programme Manager, Manufacturing Engineering Manager and Global Business Line Sales Manager, Mr. KALKMAN served as Project Engineer at Prince Corporation/Johnson Controls, Inc. from 1994 to 1998. Mr. KALKMAN began his career at the former Saginaw Steering Gear Division in Product Engineering from 1991 to 1994. Mr. KALKMAN holds a Bachelor of Science in mechanical engineering from Kettering University, the USA, and a Master of Business Administration from Northwood University, the USA.

**ZIPARO, Peter Michael**, aged 49, was appointed as our Vice President and General Counsel on December 1, 2016. He is responsible for managing all global legal and compliance matters for the Group. Mr. ZIPARO offers over 16 years of relevant experience in the automotive industry and over 24 years of legal experience. Mr. ZIPARO is also a member of the GSC. Prior to joining Nexteer, he served as Vice President and General Counsel of Visteon Corporation, a Tier-One automotive supplier from April 2014 to March 2016, an Assistant General Counsel from 2005 to 2014 and an Associate General Counsel from 2002 to 2005. Mr. ZIPARO's experience also includes posts as Corporate Associate with international law firms, Morrison & Foerster LLP and Chadbourne & Parke LLP. He obtained a Bachelor's degree, with honors in mathematics, from Hamilton College, the US, in May 1991 and a Juris Doctor degree, magna cum laude, from Albany Law School, the USA, in May 1994.

**MILAVEC, Robin Zane**, aged 51, was appointed as our Vice President of Global Current Product Engineering on June 5, 2017, and Vice President of Global Engineering on January 1, 2018. He is responsible for our global product and manufacturing engineering. Mr. MILAVEC is a member of the GSC. He has over 28 years of relevant experience in the automotive industry, including positions in Product Engineering, Manufacturing Engineering, Operations and Quality. At Nexteer Automotive, he served as Executive Director of Global Product Engineering from August 2016 to June 2017, Director of Corporate Engineering and Global Programme Office from 2012 to 2016 and Chief Product Engineer for EPS from 2009 to 2012. At Delphi Saginaw Steering Systems, he served as Chief Product Engineer for Driveline from 2005 to 2009, Chief Manufacturing Engineer for Driveline from 2003 to 2005, and as Quality Manager for Saginaw plants 4 and 5 from 2000 to 2003. He served as an Engineering Supervisor at the Delphi Automotive Mexico Technical Centre in Juarez, Mexico from 1995 to 1997. Mr. MILAVEC began his career with General Motors in 1989 as a Product Engineer at the former Saginaw Steering Gear Division, and held several positions in engineering, quality and operations prior to his Mexico assignment in 1995. He obtained a Bachelor's degree in mechanical engineering from New Mexico State University in Las Cruces, the USA, in 1989 and a Masters' degree in mechanical engineering from the University of Michigan in Ann Arbor, the USA, in 1992.

**SPICER, Steven Charles**, aged 58, was appointed as our Vice President, Global Electric Power Steering on June 5, 2017. He is responsible for the global EPS technology and product portfolio. Mr. SPICER is a member of the GSC. He offers over 35 years of relevant experience in the automotive industry, including positions in sales, marketing and engineering. Mr. SPICER most recently served as Product Line Executive, Electric Steering since 2013 and he is responsible for growing global EPS business. He was Global Business Line Sales Manager, Electric Steering at Delphi Automotive and then Nexteer from 2003 to 2013. Mr. SPICER served as Senior Marketing and Planning Administrator from 1999 to 2003 at Delphi Automotive, and as Staff Project Engineer from 1990 to 1998 at Delphi Automotive. Mr. SPICER began his automotive career with General Motors in 1982. He served as a Senior Design Engineer from 1990 to 1993, Senior Project Engineer from 1988 to 1990 and Manufacturing Engineer from 1982 to 1988. Mr. SPICER obtained a Bachelor's degree in mechanical engineering from the University of Michigan, the USA, in 1982 and a Master's degree in business administration from Carnegie Mellon University, the USA, in 1988.

**BENSON, OT**, aged 44, was appointed as our Vice President, Global Sales and Marketing on January 2, 2019 and is responsible for global sales and marketing – leading cross functional teams to achieve strategic sales goals. Mr. BENSON is a member of the GSC. He offers almost 15 years of service in the automotive industry, primarily within global supply chain management, in addition to 8 years of active duty service in the United States Air Force. Mr. BENSON most recently served as Vice President, Global Supply Management (**GSM**) since June 2018 and Director of North America GSM since 2013. In these roles, Mr. BENSON was responsible for managing supply chain operations, developing supplier relationships and delivering benchmark material cost, quality and launch performance to our North American plants in the US and Mexico. In 2017, Mr. BENSON rejoined Nexteer after serving two years as Vice President of Global Procurement at Nidec Motor Corporation. Mr. BENSON began his career with Delphi Steering's GSM team in 2005, where he held positions including China Business Line Purchasing Manager, Suzhou Steering Purchasing Manager and Enterprise Commodity Manager. Mr. BENSON holds a Bachelor of Science in marketing and Asian studies from Utah State, the USA; a Master of Business Administration in International Management from East Carolina University, the USA; and a Master of Arts in Chinese linguistics from the University of Hawaii at Manoa, the USA.

**XU, Cathy (許瑩)**, aged 49, was appointed as our Vice President, Global Human Resources (**HR**) on June 4, 2018 and is responsible for all HR activities, including leading the global HR team to cultivate our One Nexteer culture at all levels of the organisation. Ms. XU is a member of the GSC. She offers more than 12 years of service in the automotive industry and the HR function. Ms. XU most recently served as Executive Director, Global HR since June 2017. In this role, Ms. XU was responsible for establishing global HR strategies and enhancing the global HR team's competencies. Ms. XU joined the Company in 2006, based in Suzhou, China, where she has served as Divisional HR Director of Asia Pacific, Country HR Director of China and Plant HR Manager of Suzhou, China. Ms. XU holds a Bachelor of Science in business administration and a Master of Executive Business Administration from Nanjing University, China.

## **RELATIONSHIPS BETWEEN DIRECTORS AND SENIOR MANAGEMENT**

None of the Directors or members of Senior Management are related to any other Director or member of Senior Management.

The Directors are pleased to present their report together with the Consolidated Financial Statements.

## **CORPORATE INFORMATION AND GLOBAL OFFERING**

The Company was incorporated in the Cayman Islands on August 21, 2012 as an exempted company with limited liability under the Companies Laws (as amended), of the Cayman Islands (the **Companies Law**). The Company's shares (the **Shares**) were listed on the Hong Kong Stock Exchange on October 7, 2013.

## **PRINCIPAL ACTIVITIES**

The Group develops, manufactures and supplies advanced steering and driveline systems to OEMs throughout the world.

## **BUSINESS REVIEW**

A review of the business of the Group for the year ended December 31, 2018 and a discussion on the Group's future prospects are provided in the Management Discussion and Analysis on pages 30 through 39 and in the CEO's Statement on pages 28 through 29. An analysis of the Group's performance during the year using financial key performance indicators is provided within the Financial Highlights on page 27. In addition, discussions on the Group's key policies, relationships with its key stakeholders and compliance with relevant laws and regulations which have a significant impact on the Group are contained in the Corporate Governance Report on pages 66 through 77 and in this Directors' Report.

## **KEY RISK AND UNCERTAINTIES**

The Group's financial condition, results of operations, businesses and prospects may be affected by a number of risks and uncertainties. The following are the key risks and uncertainties identified by the Group. There may be other risks and uncertainties in addition to those shown below which are not known to the Group or which may not be material now but could turn out to be material in the future.

#### **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Responsibility for managing operational risks rests with every function at divisional and department levels. The Group recognises that operational risks cannot be eliminated completely and that it may not always be cost effective to do so.

Key functions in the Group are guided by their standard operating procedures, limits of authority and reporting framework. Functions such as, but not limited to, Internal Audit and Internal Control have the responsibility for providing assurance on the internal control framework. Key operational risk exposures are communicated to senior management as early as possible so that appropriate risk response can be taken.

#### **Financial Risk**

In the course of business activities, the Group is exposed to a variety of financial risks, including market, liquidity and credit risks. The currency environment, interest rate cycles and mark-to-market value of investment securities may pose significant risks to the Group's financial condition, results of operations and businesses. The financial risk management objectives and policies of the Group can be found in note 3 to the Consolidated Financial Statements.

#### **Business Risks**

#### Cyclical industry and a decline in production levels

Our sales are driven by the number of vehicles produced by the automotive manufacturers which is ultimately dependent on consumer demand. The automotive industry is cyclical and sensitive to general economic conditions, including the global credit markets, interest rates, consumer credit, and consumer spending and preferences. Automotive sales and production can also be affected by the age of the vehicle fleet and related scrappage rates, labour relation issues, fuel prices, regulatory requirements, government initiatives, trade agreements, restructuring actions of our customers and suppliers, increased competition and other factors.

#### Concentration of sales and terms and conditions of the agreement with GM

The supply agreement, dated November 30, 2010, governs the terms and conditions pursuant to which we have agreed to manufacture and deliver certain products to GM. Some of our contracts with GM that are governed by the supply agreement have expired and the remaining contracts are expected to expire by the end of 2020. For the years ended December 31, 2017 and 2018, our largest customer, GM, accounted for approximately 43% and 42% of our consolidated revenues, respectively. A significant decrease in business from GM could materially and adversely impact our business, results of operations and financial condition.

#### Loss of business or lack of commercial success

Purchase orders generally provide for the supply of a customer's annual requirements for a particular vehicle model, and in some cases, for the supply of a customer's requirements for the life of a particular vehicle model, rather than for the purchase of a specific quantity of products. Lack of commercial success could reduce our revenues or margins and thereby adversely affect our financial condition, operating results and cash flows.

#### Inability to achieve product cost reductions

During negotiations with the customers, customers tend to demand price reduction over the life of a vehicle model. We also bear significant responsibility on the product design, development and manufacturing engineering. Our financial performance is largely dependent on our ability to achieve product cost reductions through product design enhancement and manufacturing efficiencies. If we fail to achieve cost reductions, it would adversely affect our financial condition, operating results and cash flows.

#### Increase in costs and restrictions on availability of raw materials

The cost of raw materials accounted for approximately 58.7% and 58.2% of our consolidated revenues for the years ended December 31, 2018 and 2017, respectively. Raw material, energy, and commodity costs can be volatile. If the costs of raw materials, energy, commodities, and product components increase or the availability thereof is restricted, it could adversely affect our financial condition, operating results and cash flows.

#### Substantial international operations

As a result of our global presence, a significant portion of our revenues and expenses are denominated in currencies other than the US dollar. International operations are subject to certain risks inherent in doing business abroad, including exposure to local economic conditions; political, economic, and civil instability and uncertainty; labour unrest; currency exchange rate fluctuations and the ability to hedge currencies and increases in working capital requirements related to long supply chains.

#### Highly competitive industry and efforts by our competitors to gain market share

We operate in a highly competitive industry and our competitors are seeking to expand market share with new and existing customers. Our competitors' efforts to grow market share could create downward pressure on our product pricing and margins. If we are unable to differentiate our products or maintain a low-cost footprint, we may lose market share or be forced to reduce prices, thereby lowering our margins. Any such occurrence could adversely affect our financial condition, operating results and cash flows.

#### Our existing indebtedness and the inability to access capital markets

As at December 31, 2018, we had approximately US\$381.8 million of outstanding indebtedness, as well as US\$375.9 million available but not yet drawn under our credit facilities. The debt instruments governing our indebtedness contain covenants that may restrict our business activities or our ability to execute our strategic objectives, and our failure to comply with these covenants could result in a default under our indebtedness. Additionally, any downgrade in the ratings that rating agencies assign to us and our debt may ultimately impact our access to capital markets. Our inability to generate sufficient cash flow to satisfy our debt and lease obligations, to refinance our debt obligations or to access capital markets on commercially reasonable terms could adversely affect our financial condition, operating results and cash flows.

## Impairment charges relating to our long-lived assets

We regularly monitor our long-lived assets for impairment indicators. Our consolidated balance sheet as at December 31, 2018 reflects a carrying amount of capitalised engineering and product development costs of US\$551.8 million and a carrying amount of property, plant and equipment of US\$933.2 million. In the event that we determine that our long-lived assets are impaired, we may be required to record a significant charge to earnings that could adversely affect our financial condition or operating results.

## Our intellectual property portfolio

We own intellectual property, including patents, trademarks, copyrights and trade secrets. In some cases, we enter into licensing agreements with respect to intellectual property. In addition, we rely on unpatented proprietary technology. These assets play an important role in maintaining our competitive position. We may assert claims against third parties that we believe are infringing on our intellectual property rights. These claims, regardless of their merit or resolution, are typically costly to pursue. Risks related to the protection of our intellectual property could have a material adverse effect on our business, results of operations and financial condition.

#### Significant product liability lawsuit or warranty claim

In the event that our products fail to perform as expected, whether alleged or due to an actual fault, we may be subject to product liability lawsuits and other claims or we may be required by our customers or regulators to participate in a recall or other corrective action involving such products. We have also entered into agreements with certain customers where these customers may pursue claims against us for all or a portion of the amounts sought in connection with product liability and warranty claims. We carry insurance for certain product liability claims, but such coverage may be limited. These types of claims could adversely affect our financial condition, operating results and cash flows. As at December 31, 2018, our consolidated balance sheet includes provisions totalling US\$68.3 million related to estimated warranty and product liability obligations.

#### Information Technology

A failure of our information technology (IT) infrastructure could adversely impact our business and operations We rely on the capacity, reliability and security of our IT systems and infrastructure. IT systems are vulnerable to disruptions, including those resulting from natural disasters, cyber-attacks or failures in third-party-provided services. Disruptions and attacks on our IT systems pose a risk to the security of our systems and our ability to protect our networks and the confidentiality, availability and integrity of our third-party data. As a result, such attacks or disruptions could potentially lead to the inappropriate disclosure of confidential information, including our intellectual property, improper use of our systems and networks, manipulation and destruction of data, production downtimes and both internal and external supply shortages. This could cause significant damage to our reputation, affect our relationships with our customers and suppliers, lead to claims against the Company and ultimately adversely affect our business.

#### Environmental laws and regulations

Our manufacturing facilities are subject to numerous laws and regulations designed to protect the environment. If we fail to comply with present and future environmental laws and regulations, we could be subject to future liabilities, which could adversely affect our financial condition, operating results and cash flows.

#### Income Tax Legislation and Regulatory Environment

The Organisation for Economic Co-operation and Development (**OECD**), which represents a coalition of member countries, has recommended changes to numerous long-standing tax principles relating to Base Erosion and Profit Shifting (**BEPS**). These changes are being adopted and implemented by many of the countries in which we do business and may increase our taxes in these countries. In addition, the European Commission has launched several initiatives to implement BEPS actions including anti-tax avoidance directives (**ATAD I & II**) and having a common (consolidated) corporate tax base. It is unclear at present if and how these initiatives will be implemented by the European Union countries. The shape and implementation of this reform may adversely impact our consolidated effective tax rate. The most recent announcement from the OECD Inclusive Framework group that they plan to develop further proposals to modify the existing international tax rules that could go beyond the so-called arm's length principle may further adversely impact this rate.

On December 22, 2017, the US enacted the Tax Cuts and Jobs Act of 2017 (US Tax Act). The US Tax Act includes a number of significant changes to existing US corporate tax laws that impact the Company. These changes include, among other things, a corporate income tax rate reduction from 35% to 21%, full expensing of fixed assets placed in service in late 2017 and 2018 and the elimination or reduction of certain US deductions and credits including limitations on the deductibility of interest expense. The US Tax Act also transitions US international taxation from a worldwide system to a modified territorial system. This modified territorial system includes the establishment of a minimum tax on certain payments from the Company's US subsidiaries to related foreign persons as a base erosion and anti-abuse tax (BEAT). These changes became effective in 2018. During 2018, the IRS issued various forms of guidance (e.g., Notices of proposed rulemaking and proposed Treasury regulations) implementing and clarifying aspects of the US Tax Act and other related topics, such as the BEAT, foreign tax credit computations, the full expensing of fixed assets, interest expense limitations under Section 163(i), and deductibility of interest and/or royalty payments made by US corporate taxpayers to foreign related parties in so-called "hybrid mismatch" arrangements under section 267A. The Company has considered all guidance issued and reflected any changes in the income tax provision for the year ended December 31, 2018. Additional guidance on many other aspects of the US Tax Act, and the finalisation of certain proposed regulations, is still in process and expected to be released in the near future.

The preferential tax treatment that our PRC subsidiaries currently enjoy may be changed or discontinued, which may adversely affect our business, results of operations and financial condition. Nexteer Automotive (Suzhou) Co., Ltd., Nexteer Lingyun Driveline (Zhuozhou) Co., Ltd. and Nexteer Lingyun Driveline (Wuhu) Co., Ltd. are expected to maintain high-tech certificates, which will then expire in 2020, 2021 and 2021, respectively. In order to maintain eligibility for the preferential income tax rate of 15%, the subsidiaries are obligated to meet on-going requirements. We cannot assure that we will maintain this preferential tax rate for future periods. Nexteer Automotive Systems (Liuzhou) Co., Ltd. receives a special "Go West" preferential 15% income tax rate, which ends in 2020.

Any of these changes could impact the Company, our shareholders, and affiliates, and could adversely affect the Company by changing our effective tax rate and limiting the Company's ability to utilise cash in a tax efficient manner.

#### **Strategic Objectives Risk**

Our financial performance depends, in part, on our ability to successfully execute our strategic objectives. Our strategy is to deliver superior long-term shareholder value by growing our business through investments and improving our competitive position, while maintaining a strong balance sheet and returning cash to our shareholders. Our failure to execute our strategic objectives could adversely affect our financial condition, operating results and cash flows.

## **Joint Venture Partners Risk**

Some of the businesses of the Group are conducted through non wholly-owned subsidiaries, associates, joint ventures and joint operations in which the Group shares control with the joint venture partners. There is no assurance that any of these joint venture partners will continue their relationships with the Group in the future or their goals or strategies are in line with the Group. Such joint venture partners may have business interests or goals which are different from the Group. They may experience financial and other difficulties or may be unable to fulfill their obligations under the joint ventures which may affect the Group's businesses and operations.

## **FINAL DIVIDEND**

The Board recommends the payment of a final dividend of approximately US\$77.7 million, or US\$0.031 per Share, which represents slightly above 20% of net profit for the year ended December 31, 2018 subject to the approval of the shareholders at the forthcoming annual general meeting of the Company (the **AGM**).

The payment shall be made in US dollars, except that payment to shareholders whose names appear on the register of members in Hong Kong shall be paid in Hong Kong dollars. The relevant exchange rate shall be the opening buying rate of Hong Kong dollars to US dollars as announced by the Hong Kong Association of Banks (www.hkab.org.hk) on the day of the approval of the distribution at the AGM.

## **DISTRIBUTABLE RESERVES**

As at December 31, 2018, the Company's reserves available for distribution, calculated in accordance with the provisions of the Companies Law, amounted to approximately US\$576.5 million (as at December 31, 2017: US\$609.9 million).

## **SHARE CAPITAL**

Details of movements in the share capital of the Company during the year ended December 31, 2018 are set out in note 33 to the Consolidated Financial Statements.

## **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Amended and Restated Memorandum and Articles of Association of the Company (the **Articles of Association**) or the laws of the Cayman Islands that would oblige the Company to offer new Shares on a pro-rata basis to existing shareholders.

## **EQUITY-LINKED AGREEMENTS**

Details of the share options granted in prior years and current year are set out in note 24 of the Consolidated Financial Statements and 'Share Option Scheme' section contained in this Directors' Report. For the share options granted during the year ended December 31, 2018, no Shares were issued during the year. Except as disclosed above, the Company has not entered into any equity-linked agreements for the year ended December 31, 2018.

## ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) SUMMARY

The Group is committed to conducting our business in an environmentally sound manner and has adopted the Environmental, Social and Governance Reporting Guide as required by the Listing Rules. The Board will continue to monitor such policies to ensure the Company remains compliant with the relevant laws and regulations that have a significant impact on the Company in relation to the environment, employment, labour and operation. In addition to carrying out the corporate-wide programmes the Company has initiated, all of our employees are required to be familiar with environmental laws and regulations relevant to their employment responsibilities and to comply with them. Details of the above information will be set out in our ESG report which is scheduled to be published within 3 months after the issuance of this annual report.

## **CHARITABLE DONATIONS**

During 2018, the charitable contributions and other donations made globally by us amounted to US\$0.6 million.

In 2018, our employees volunteered more than 13,000 hours of time supporting local charitable efforts and creating brand awareness through the Company's philanthropic activities.

## DIRECTORS

The Directors in office during the year ended December 31, 2018 and as at the date of this annual report were as follows:

## Executive Directors ZHAO, Guibin (趙桂斌) *(Chairman)* RICHARDSON, Michael Paul

RICHARDSON, Michael Paul FAN, Yi (樊毅)

## **Non-Executive Directors**

YANG, Shengqun (楊勝群) ZHANG, Jianxun (張建勛) (appointed with effect from March 13, 2018)

## Independent Non-Executive Directors

LIU, Jianjun (劉健君) WEI, Kevin Cheng (蔚成) YICK, Wing Fat Simon (易永發)

Further details of the Directors are set forth in the section headed `Directors and Senior Management' in this annual report.

Pursuant to Article 16.18 of the Articles of Association, at every AGM one-third of the Directors for the time being shall retire from office by rotation provided that every Director shall be subject to retirement by rotation at least once every three years.

Accordingly, three Directors, namely, Executive Directors Mr. ZHAO, Guibin and Mr. FAN, Yi and Independent non-Executive Director Mr. LIU, Jianjun, indicated that they intend to retire at the forthcoming AGM. All of the retiring Directors, being eligible, will offer themselves for re-election at the forthcoming AGM.

## **CHANGES TO INFORMATION IN RESPECT OF DIRECTORS**

Except as disclosed in the section headed `Directors and Senior Management' in this annual report, there was no change to any of the information required to be disclosed in relation to any Director pursuant to paragraphs (a) to (e) and (g) of Rule 13.51(2) of the Listing Rules since the publication of the 2018 interim report of the Company.

## SERVICE CONTRACTS OF DIRECTORS

#### **Executive Directors**

Each of the Executive Directors has entered into a service contract with the Company pursuant to which they agreed to act as Executive Directors for a term of three years with effect from June 15, 2016, which shall be renewed as determined by the Board or the shareholders of the Company. The appointment of each of the Executive Directors may be terminated by either party by giving at least three months' written notice to the other.

#### **Non-Executive Directors**

Each of the non-Executive Directors has entered into a service contract with the Company pursuant to which they agreed to act as a non-Executive Director for a term of three years with effect from March 14, 2017 or March 13, 2018, which shall be renewed as determined by the Board or the shareholders of the Company. The appointment of each of the non-Executive Directors may be terminated by either party by giving at least three months' written notice to the other.

#### **Independent Non-Executive Directors**

Each of the Independent non-Executive Directors has been appointed for a term of three years with effect from June 15, 2016 or August 15, 2017, which shall be renewed as determined by the Board or the shareholders of the Company. The appointment of each of the Independent non-Executive Directors may be terminated by either party giving at least three months' written notice to the other.

All of the appointments of Directors are subject to the provisions of the Articles of Association with regard to vacating the office of Directors, removal and retirement by rotation of Directors. Except for directors' fees, none of the Independent non-Executive Directors is expected to receive any other remuneration for holding their office as an Independent non-Executive Director.

None of the Directors who are proposed for re-election at the forthcoming AGM has or is proposed to have a service contract that is not terminable by the Company within one year without the payment of compensation (other than statutory compensation).

## **DIRECTOR'S INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS**

There were no transactions, arrangements and significant contracts with any member of the Group as the contracting party and in which the Directors and the Directors' connected party possessed direct or indirect substantial interests, and which was still valid on December 31, 2018 or at any time during such year and related to the business of the Group.

## **DIRECTORS' INTERESTS IN COMPETITIVE BUSINESS**

During the year ended December 31, 2018, none of the Directors are considered to have interest in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group.

## **PERMITTED INDEMNITY**

Article 33 of the Articles of Association provides that every Director shall be indemnified out of the assets of the Company against any liability, action, proceeding, claim, demand, costs, damages or expenses, including legal expenses, whatsoever which they or any of them may incur as a result of any act or failure to act in carrying out their functions other than such liability (if any) that they may incur by reason of their own actual fraud or willful defaults. The Company has arranged for appropriate insurance coverage in respect of potential legal actions against its Directors and Senior Management.

## **PRINCIPAL SUBSIDIARIES**

The Group's operations are conducted on a global basis through its direct or indirect subsidiaries. Details of the subsidiaries of the Company as at December 31, 2018 are set out in note 34 to the Consolidated Financial Statements.

## **MAJOR CUSTOMERS AND SUPPLIERS**

During the year ended December 31, 2018, the percentage of purchases attributable to the Group's major suppliers is as follows:

- the largest supplier: 13%
- five largest suppliers in aggregate: 32%

During the year ended December 31, 2018, the percentage of revenues attributable to the Group's major customers is as follows:

- the largest customer: 42%
- five largest customers in aggregate: 89%

As far as the Company is aware, none of the Directors nor any of his associates and none of the shareholders possessing over 5% of the interest in the share capital of the Company possessed any interest in the above mentioned suppliers and customers.

## **SHARE OPTION SCHEME**

Pursuant to an ordinary resolution passed on June 5, 2014, the Company adopted a share option scheme (the **Share Option Scheme**).

## 1. Purpose

The purposes of the Share Option Scheme are: (1) to align the interests of the Company's Directors and senior management with the Company's performance and strategic objectives so as to lay a foundation for the Company's future development and maximise the shareholders' value and (2) to attract, retain and motivate employees in key positions required for attaining the Company's strategic objectives by offering competitive general remuneration in the human resources market.

## 2. Participants

The Board may, at their discretion, invite any Directors (excluding Independent non-Executive Directors), senior management, as well as other key employees approved by the Board (which means those who are responsible for the decision-making, operation and management of the Company) as the Participants (as defined under the Share Option Scheme).

## 3. Maximum number of shares subject to Options (as defined under the Share Option Scheme)

- (a) The shares which may be issued upon exercise of all Options to be granted under the Share Option Scheme and any other share option scheme(s) adopted by the Company (and to which the provisions of Chapter 17 of the Listing Rules are applicable) must not in aggregate exceed 249,780,400 shares (the **Scheme Mandate Limit**), representing approximately 9.97% of the issued share capital of the Company as at the date of this report.
- (b) The Company may refresh the Scheme Mandate Limit at any time subject to prior approval of the shareholders in a general meeting and/or such other requirements prescribed under the Listing Rules from time to time. However, the Scheme Mandate Limit as refreshed shall not exceed 10% of the shares in issue as at the date of the aforesaid approval by the shareholders in a general meeting. Options previously granted under the Share Option Scheme and any other share option schemes of the Company (and to which the provisions of Chapter 17 of the Listing Rules are applicable) (including those outstanding, cancelled or lapsed in accordance with its terms or exercised), shall not be counted for the purpose of calculating the limit as refreshed.
- (c) The Company may also seek separate approval of the shareholders in a general meeting to grant Options beyond the Scheme Mandate Limit to Participants specifically identified by the Company before the aforesaid shareholders' meeting at which such approval is sought.
- (d) Subject to the requirements of the Listing Rules, the number of securities may be issued upon the exercise of all outstanding Options granted under the Share Option Scheme and any other schemes shall not exceed 30% of the relevant class of securities in issue of the Company (or its related subsidiaries) from time to time.
- (e) Unless approved by the shareholders in the manner set out in this paragraph, the total number of Shares issued and to be issued upon exercise of the Options granted and to be granted under the Share Option Scheme of the Company to each Participant (including both exercised and outstanding Options) in any 12-month period shall not exceed 1% of the total number of Shares in issue (the Individual Limit). Any further grant of Options to a Participant which would result in the Shares issued and to be issued upon exercise of all Options granted and to be granted to such Participant (including exercised, cancelled and outstanding Options) in the 12-month period up to and including the date of such further grant exceeding the Individual Limit shall be subject to separate approval of the shareholders in a general meeting with such Participant and his associates abstaining from voting.
- (f) Each grant of Options to any Director, Chief Executive Officer of the Company (Chief Executive or Chief Executive Officer) or substantial shareholder of the Company (or any of their respective associates) shall be subject to the prior approval of the Independent non-Executive Directors of the Company. Where any grant of Options to a substantial shareholder, or any of its respective associates, would result in the number of shares issued and to be issued upon exercise of all Options already granted and to be granted (including Options exercised, cancelled and outstanding) to such person in the 12 month period up to and including the date of such grant:
  - (i) Representing in aggregate over 0.1% (or such other higher percentage as may from time to time be specified by the Hong Kong Stock Exchange) of the shares in issue; and
  - (ii) Having an aggregate value, based on the closing price of the Shares as stated in the daily quotations sheet issued by the Hong Kong Stock Exchange on the date on which the Board resolves to make an Offer (as defined under the Share Option Scheme) of that Option to the Participant or such other date as designated by the Board (the **Date of Grant**), in excess of HK\$5 million (or such other higher amount as may from time to time be specified by the Hong Kong Stock Exchange), such further grants of Options shall be subject to the prior approval by the shareholders (voting by way of poll) in a general meeting. The Company shall send a circular to the shareholders in accordance with the Listing Rules and all connected persons (as defined in the Listing Rules) of the Company shall abstain from voting in favour of the resolution at such general meeting.

## 4. Acceptance period

A Share Option may be accepted by a Participant within a certain number of days from the date of the offer of the grant of the Option as indicated in the offer.

#### 5. Exercise period

The period within which the Options may be exercised must expire no later than 10 years from the relevant Date of Grant.

## 6. Minimum holding period

The Option must be held for one year from the Date of Grant before it can be exercised. The vesting period shall be three years and one-third shall be vested at each anniversary from the Date of Grant.

#### 7. Consideration for acceptance

The consideration payable for acceptance of the Option of grant by each Participant is HK\$1.00. If the Participant does not accept such grant of Option pursuant to the procedures specified in the respective grant agreement or notice within the stipulated timeframe, such Option shall be regarded as unaccepted and lapsed.

## 8. Subscription Price

The Subscription Price (as defined under the Share Option Scheme) shall be such price determined by the Board in its absolute discretion and notified to the Participant in the Offer and shall be no less than the higher of:

- (a) the closing price of a share as stated in the daily quotations sheet issued by the Hong Kong Stock Exchange on the Date of Grant;
- (b) the average closing price of the shares as stated in the daily quotations sheet issued by the Hong Kong Stock Exchange for the five business days immediately preceding the Date of Grant; or
- (c) the nominal value of a share.
- **9.** The Share Option Scheme will remain in force for a period of 10 years commencing on the date on which the Share Option Scheme was adopted and has a remaining term of approximately 5 years as at the date of this report.

	Grant date	Options held at January 1, 2018	Options granted during the year	Options exercised during the year	Options cancelled/ lapsed during the year	Options held at December 31, 2018	Exercise period <sup>(1)</sup>	Exercise price per share	Share price on the grant date <sup>[2]</sup>	Share price on the exercise date <sup>(3)</sup>
Director	L 11 0014	1 007 070				1 007 070	L 11 0014	E 450	F 150	N//A
ZHAO, Guibin	June 11, 2014	1,667,970	-	-	-	1,667,970	June 11, 2014– June 10, 2024	5.150	5.150	N/A
	June 10, 2015	1,667,970	-	-	-	1,667,970	June 10, 2015– June 9, 2025	8.610	8.480	N/A
	June 10, 2016	1,667,970	-	-	-	1,667,970	June 10, 2016– June 9, 2026	7.584	7.340	N/A
	May 29, 2017	1,667,970	-	-	-	1,667,970	May 29, 2017–	11.620	11.620	N/A
	May 30, 2018	-	1,667,970	-	-	1,667,970	May 28, 2027 May 30, 2018– May 29, 2028	12.456	11.960	N/A
RICHARDSON, Michael Paul	May 29, 2017	2,633,650	-	-	-	2,633,650	May 29, 2017– May 28, 2027	11.620	11.620	N/A
	May 30, 2018	-	2,633,650	-	-	2,633,650	May 30, 2018– May 29, 2028	12.456	11.960	N/A
FAN, Yi	June 11, 2014	526,730	-	-	-	526,730	June 11, 2014– June 10, 2024	5.150	5.150	N/A
	June 10, 2015	526,730	-	-	-	526,730	June 10, 2015– June 9, 2025	8.610	8.480	N/A
	June 10, 2016	526,730	-	-	-	526,730	June 10, 2016-	7.584	7.340	N/A
	May 29, 2017	526,730	-	-	-	526,730	June 9, 2026 May 29, 2017– May 28, 2027	11.620	11.620	N/A
	May 30, 2018	-	526,730	-	-	526,730	May 30, 2018-	12.456	11.960	N/A
ZHANG, Jianxun	May 30, 2018	-	351,150	-	-	351,150	May 29, 2028 May 30, 2018– May 29, 2028	12.456	11.960	N/A
YANG, Shengqun	May 29, 2017	351,150	-	-	-	351,150	May 29, 2017– May 28, 2027	11.620	11.620	N/A
	May 30, 2018	-	351,150	-	-	351,150	May 30, 2018– May 29, 2028	12.456	11.960	N/A
Sub-total		11,763,600	5,530,650	-	-	17,294,250				
All Other Participants	June 11,2014	527,880	-	176,730	-	351,150	June 11, 2014-	5.150	5.150	18.721
(in aggregate)	June 10, 2015	877,880	-	351,160	-	526,720	June 10, 2024 June 10, 2015–	8.610	8.480	18.601
	June 10, 2016	3,140,500	-	555,990	-	2,584,510	June 9, 2025 June 10, 2016–	7.584	7.340	11.915
	May 29, 2017	5,335,200	-	-	-	5,335,200	June 9, 2026 May 29, 2017– May 28, 2027	11.620	11.620	N/A
	May 30, 2018	-	7,442,120	-	-	7,442,120	May 28, 2027 May 29, 2017– May 28, 2027	12.456	11.960	N/A
Sub-total		9,881,460	7,442,120	1,083,880	-	16,239,700				
Total		21,645,060	12,972,770	1,083,880		33,533,950				

The summary of the Options granted under the Share Option Scheme that were still outstanding as at December 31, 2018 are as follows:

•

Notes:

- (1) The Options granted in 2014, 2015, 2016, 2017 and 2018 must be held for one year from June 11, 2014, June 10, 2015, June 10, 2016, May 29, 2017 and May 30, 2018 respectively. The Options are exercisable subject to, amongst other relevant vesting criteria, the vesting schedule of one-third at each anniversary of the Date of Grant of the share option.
- (2) The exercise price for the Options granted on June 11, 2014 was the closing price of the shares quoted on The Stock Exchange of Hong Kong Limited (the **Stock Exchange**) on the trading day on the Date of Grant of the Options. The exercise price for the Options granted on June 10, 2015 and June 10, 2016 was the average closing price for five consecutive trading days prior to the Date of Grant. The exercise price for the Options granted on May 29, 2017 was the closing price of the shares quotes on the Stock Exchange on the trading day on the Date of Grant of the Options granted on May 30, 2018 was HK\$12.456, which was the average closing price for five consecutive trading days prior to the Date of Grant (i.e. May 29, 2018). The closing price of the shares of the Company immediately before the Date of Grant (i.e. May 29, 2018) was HK\$12.48.
- (3) Options were exercised during the year ended December 31, 2018.
- (4) For the value of Options granted for the year ended December 31, 2018, please refer to note 24 to the Consolidated Financial Statements for details.

## **PENSION SCHEMES**

The Group has both defined contribution and defined benefit plans. Various subsidiaries within the Group operate various pension schemes. The schemes are generally funded through payments to insurance companies or trustee administered funds, determined by periodic actuarial calculations.

More detailed information regarding pension schemes is set out in note 17 to the Consolidated Financial Statements.

## NON-COMPETITION UNDERTAKING FROM OUR CONTROLLING SHAREHOLDERS

On June 15, 2013, each of AVIC, AVIC Auto, PCM China and Nexteer Hong Kong, (together the **Controlling Shareholders**) provided a non-competition undertaking (the **Non-competition Undertaking**), pursuant to which each of the Controlling Shareholders has unconditionally and irrevocably undertaken that apart from the Retained Business as defined in the prospectus of the Company dated September 24, 2013 (the **Prospectus**) it will not, and will procure its subsidiaries not to, whether directly or indirectly through third parties or the provision of support to such third parties, engage in any automotive steering systems and driveline systems business (the **Core Business**) that competes, or is likely to compete, directly or indirectly with our Group. Details of the Non-competition Undertaking were disclosed in the Prospectus under the section headed `Relationship with our Controlling Shareholders'.

For the year ended December 31, 2018, the Group has not (1) pursued or declined any new business opportunity referred to us by the Controlling Shareholders nor (2) exercised or waived the pre-emptive rights under the Non-competition Undertaking. Certain of the Controlling Shareholders have provided an annual confirmation of its compliance with the Non-competition Undertaking. The Independent non-Executive Directors have reviewed and were satisfied that such Controlling Shareholders have complied with the Non-competition Undertaking for the year ended December 31, 2018.

## **CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS**

There were no contracts of significance with any member of the Group as the contracting party and in which any of the Controlling Shareholders possessed direct or indirect substantial interests, and which was still valid on December 31, 2018 or any time during such year and related to the business of the Group.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN THE SHARE AND UNDERLYING SHARES

As at December 31, 2018, the interests or short positions of the Directors or Chief Executive of the Company in the Shares, underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the **SFO**)) required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interest or short positions which they were taken or deemed to have under such provisions of the SFO), or which would be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which would be required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules (the **Model Code**) are as follows:

## **Interest in the Company**

Name	Capacity	Nature of interest	No. of underlying Shares of the Company held <sup>(1)</sup>	Approximate Percentage of Total issued Shares <sup>(2)</sup>
ZHAO, Guibin	Director and Chief Executive Officer	Beneficial owner	8,339,850(L)	0.33%
RICHARDSON, Michael Paul	Director	Beneficial owner	5,267,300(L)	0.21%
FAN, Yi	Director	Beneficial owner	2,633,650(L)	0.11%
YANG, Shengqun	Director	Beneficial owner	702,300(L)	0.03%
ZHANG, Jianxun	Director	Beneficial owner	351,150(L)	0.01%

Notes:

(L) Denotes a long position in Shares.

(1) These represent the interests in underlying Shares in respect of the Options granted by the Company.

(2) The calculation is based on the total number of shares in issue as at December 31, 2018 of 2,505,704,963.

Except as disclosed above, as at December 31, 2018, none of our Directors and Chief Executive of the Company have any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were (i) recorded in the register required to be kept under section 352 of the SFO or (ii) otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code.

## **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

Except as disclosed above, no rights to acquire benefits by means of the acquisition of Shares in or debentures of the Company or any of its subsidiaries were granted to any Director or their respective spouse or children under 18 years of age, nor were any such rights exercised by them. Neither the Company nor any of its subsidiaries was a party to any arrangement to enable the Directors, or their respective spouse or children under 18 years of age, to acquire such rights in any other body corporate for the year ended December 31, 2018.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES

As at December 31, 2018, the following shareholders (excluding the Directors and Chief Executive of the Company) had interests or short positions in any Shares and underlying Shares of the Company which will be required to be disclosed under provisions of Division 2 and 3 of Part XV of the SFO as recorded in the register required to be kept under Section 336 of the SFO:

Name	Capacity	No. of Shares	Approximate Percentage of Total Issued Shares <sup>(1)</sup>
Nexteer Automotive (Ho Limited ( <b>Nexteer Hor</b>	ng Kong) Holdings Beneficial Owner <b>ng Kong</b> y <sup>(2)</sup>	1,680,000,000(L)	67.05%
	Inc. ( <b>PCM China</b> ) <sup>(2)</sup> Interest of controlled corporation	1,680,000,000(L)	67.05%
AVIC Automotive System Ltd. ( <b>AVIC Auto</b> ) <sup>(3)</sup>		1,680,000,000(L)	67.05%
Aviation Industry Corpor (AVIC) <sup>(3)</sup>	ation of China, Ltd. Interest of controlled corporation	1,680,000,000(L)	67.05%

Notes:

(2) Nexteer Hong Kong is wholly-owned by PCM China, which is in turn owned as to 51% by AVIC Auto and as to 49% by Beijing E-Town International Automotive Investment & Management Co., Ltd. (北京亦莊國際汽車投資管理有限公司) (a directly wholly-owned subsidiary of Beijing E-Town International Investment & Development Co. Ltd). Each of PCM China and AVIC Auto is deemed to be interested in the 1,680,000,000 Shares held by Nexteer Hong Kong.

(3) AVIC Auto is owned as to 70.11% by AVIC. AVIC is deemed to be interested in the 1,680,000,000 Shares held by Nexteer Hong Kong.

<sup>(</sup>L) Denotes a long position in Shares.

<sup>(1)</sup> The calculation is based on the total number of 2,505,704,963 Shares in issue as at December 31, 2018.

# DISCLOSURE OF INTERESTS OF SUBSTANTIAL SHAREHOLDERS OF OTHER MEMBERS OF OUR GROUP

So far as our Directors are aware, as at December 31, 2018, the persons other than our Directors and our Chief Executive who were directly interested in 10% or more of the issued and outstanding share capital of our subsidiaries carrying rights to vote in all circumstances at general meetings of each relevant subsidiary, were as follows:

Member of our Group	Person with 10% or more interest (other than the Company)	Capacity	Percentage of the substantial shareholder's interest
Nexteer Lingyun Driveline (Zhuozho	u)) ingvun Industrial Corp. 1 td	Registered owner	40%
Co., Ltd.	arengyan maastidi ooip., Eta.		40 /0
Nexteer Lingyun Driveline (Wuhu) Co., Ltd.	Lingyun Industrial Corp., Ltd.	Registered owner	40%
Chongqing Nexteer Steering Systems Co., Ltd.	Chongqing Jianshe Industry (Group) Co., Ltd.	Registered owner	50%
CNXMotion, LLC	Continental Automotive Systems, Inc.	Registered owner	50%
Dongfeng Nexteer Steering Systems (Wuhan) Co., Ltd.	Dongfeng Motor Parts and Components (Group) Co., Ltd.	Registered owner	50%

Except as disclosed above, as at December 31, 2018, our Directors are not aware of any person who, as at December 31, 2018, was, directly or indirectly, interested in 10% or more of the nominal value of any class of share capital carrying voting rights to vote in all circumstances at general meetings of any other member of our Group.

## **CONNECTED TRANSACTIONS**

The Group's related parties transactions for the year ended December 31, 2018 set out in note 31(a) to the Consolidated Financial Statements constitute continuing connected transactions (as defined in Chapter 14A of the Listing Rules) as stated below and the Company has complied with the disclosure requirements in Chapter 14A of the Listing Rules.

## Continuing Connected Transactions which are Exempted from Reporting, Announcement and Independent Shareholders' Approval Requirements of the Listing Rules

#### Guarantees from AVIC and Beijing E-Town

By way of two loan agreements dated October 29, 2012, PCM (Singapore) Steering Holding Pte. Limited and PCM (US) Steering Holding Inc., both of which were direct wholly-owned subsidiaries of the Company, agreed to borrow US\$126.0 million and US\$300.0 million, respectively, from Export-Import Bank of China (the **EXIM Guaranteed Bank Loans**). The EXIM Guaranteed Bank Loans were intended to repay previous loans and fund certain acquisitions and operations of the Group, which shall be repaid in 14 installments and which commenced in June 2014 and shall be fully settled in October 2020. The total amount of guaranteed Bank Loans as at December 31, 2018 was US\$121.0 million. AVIC and Beijing E-Town are substantial shareholders of the Company and therefore are connected persons under Rule 14A.07(1) of the Listing Rules.

Such guarantees as well as the associated lower financing costs of the EXIM Guaranteed Bank Loans, being financial assistance provided by AVIC and Beijing E-Town to our Group, were for our benefit on normal commercial terms and no security over our assets was granted. Accordingly, such guarantees of the EXIM Guaranteed Bank Loans, are exempt from all reporting, announcement and independent shareholders' approval requirements pursuant to Rule 14A.90 of the Listing Rules.

Details of these guarantees were fully disclosed in the Prospectus under the section headed "Connected Transactions".

# Continuing Connected Transactions which are Exempted from the Independent Shareholders' Approval Requirement, but subject to the Reporting, Annual Review and Announcement Requirements of the Listing Rules

Purchase Agreements with Xinxiang Addway Automotive Technology Co., Ltd. (Addway)

References are made to the Prospectus and the announcements of the Company dated December 29, 2015 (as supplemented by the announcement dated January 5, 2016), September 19, 2016, September 23, 2016, and November 28, 2016 (collectively, the **Yubei Announcements**), in relation to the continuing connected transactions between Yubei Steering Systems (Xinxiang) Co., Ltd. (formerly known as Yubei Steering Systems Co., Ltd.) (**Yubei Steering**) and the Group (**Yubei Transactions**) under the four nomination letters issued by Nexteer Automotive (Suzhou) Co., Ltd. (**Nexteer Suzhou**) and accepted by Yubei Steering on September 20, 2013 (and which were renewed on September 19, 2016) (**Renewed Yubei Nomination Letters**). Reference is made to the announcement of the Company on September 10, 2018 (**Addway Announcement**), in relation to the continuing connected transactions between Addway and the Group (**Addway Transactions**) under the one nomination letter issued by Nexteer Suzhou and accepted by Addway on September 10, 2018. (**Addway Nomination Letter**) As disclosed in Addway Announcement, the Company was informed that Yubei Steering had transferred the rights to the business dealings with the Group to Yubei Steering's wholly-owned subsidiary, Addway. All future business dealings with Yubei Steering contemplated under the Yubei Transactions will be transacted with Addway. Except for disclosed above, all other terms in the Yubei Transactions had remained the same.

Pursuant to the Renewed Yubei Nomination Letters, the Group had agreed to acquire from Yubei Steering certain manual and hydraulic rack and pinion gears for a further term of three years from September 19, 2016 to September 18, 2019. Pursuant to the Addway Nomination Letter, the Group had agreed to acquire from Addway certain manual rack and pinion gears for a term commencing from the date of the Addway Nomination Letter to September 18, 2019. Nexteer Suzhou and Yubei Steering and/or Addway would enter into supplemental agreements during such terms and Nexteer Suzhou would issue purchase orders from time to time. The indicative unit price for each type of manual and hydraulic rack and pinion gears to be provided by Yubei Steering or Addway had been set out in the Renewed Yubei Nomination Letters and the Addway Nomination Letter (**Combined Nomination Letters**). Such unit price had been determined based on arms' length negotiations between the parties and with reference to the price offered by independent similar suppliers. During the term of the Combined Nomination Letters, quotations will be obtained from independent similar supplier(s) for manual gears of similar quantities and the Company's internal sourcing council will be responsible for assessing and choosing the supplier offering the most competitive terms and conditions.

For the year ended December 31, 2018, the Group had complied with the foregoing pricing policies and guidelines.

The annual caps (the **Annual Caps**) for the Yubei Transactions and Addway Transactions are as follows:

Period	Revised Annual Caps (RMB)
For the year ended/ending December 31 2016 2017 2018	121,537,000 121,679,000 87,780,000
For the nine months ending 30 September 2019	61,272,000

In arriving at the above Annual Caps, the Directors have considered the following factors:

 Estimated demand for parts to be purchased by the Group under the Combined Nomination Letters for the relevant period;

- (ii) The indicative prices set out in the Combined Nomination Letters;
- (iii) The Group's estimated production capacity and volume in response to the forecasted sales demand; and
- (iv) The estimated market demand for relevant vehicles according to an independent third-party industry forecast provider as reference.

Addway is a wholly-owned subsidiary of Yubei Steering and Yubei Steering is indirectly held as to 49.93% by AVIC, a Controlling Shareholder of the Company. As each of Addway and Yubei Steering is an associate of AVIC, pursuant to Chapter 14A of the Listing Rules, each of Addway and Yubei Steering is regarded as a connected person of the Company and the Addway Transactions and Yubei Transactions contemplated under the Combined Nomination Letters constitute continuing connected transactions of the Group under the Listing Rules.

As the applicable percentage ratios (other than the profit ratio) set out in Rule 14.07 of the Listing Rules in respect of the Annual Caps under the Combined Nomination Letters (after aggregation) are more than 0.1% but less than 5%, pursuant to Rule 14A.76 of the Listing Rules, the Annual Caps are subject to the reporting and announcement requirements, but are exempt from the circular and shareholders' approval requirements. The Addway Transactions and Yubei Transactions are subject to the annual review requirements set out in Rule 14A.55 and Rule 14A.56 of the Listing Rules.

Details of the Addway Transactions and the Yubei Transactions were fully disclosed in the Addway Announcement and the Yubei Announcements.

Pursuant to Rule 14A.56 of the Listing Rules, the Board has engaged the auditor of the Company to perform review procedures on the aforesaid continuing connected transactions. Based on the work performed, the auditor of the Company had provided a letter to the Board confirming that the aforesaid continuing connected transactions:

- (i) Have been approved by the Board;
- (ii) Were entered into in accordance with the pricing policies of the Group;
- (iii) Were entered into in accordance with the terms of the relevant agreements governing such transactions; and
- (iv) Did not exceed the Revised Annual Cap for the year ended December 31, 2018.

A copy of the auditor's letter has been provided by the Company to the Hong Kong Stock Exchange.

Pursuant to Rule 14A.55 of the Listing Rules, the independent non-executive Directors have reviewed the above continuing connected transactions and confirmed that the transactions have been entered into:

- (i) In the ordinary and usual course of the business of the Group;
- (ii) On normal commercial terms; and
- (iii) According to the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

## PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

For the year ended December 31, 2018, neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities.

## **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or existed for the year ended December 31, 2018.

## **PUBLIC FLOAT**

The Company has maintained the public float as required by the Listing Rules up to the date of this annual report.

## **PROFESSIONAL TAX ADVICE RECOMMENDED**

If the shareholders of the Company are unsure about the taxation implications of purchasing, holding, disposing of, dealing in or the exercise of any rights in relation to the Shares of the Company, they are advised to consult an expert.

## **AUDITOR**

The Consolidated Financial Statements have been audited by PricewaterhouseCoopers, the Company's external auditor.

## **CLOSURE OF REGISTER OF MEMBERS**

The Company's AGM will be held on June 3, 2019. For determining the entitlement to attend and vote at the AGM, the register of members of the Company will be closed from May 29, 2019 to June 3, 2019, both days inclusive, during which period no transfer of Shares will be registered. In order to be eligible to attend and vote at the AGM, all transfers accompanied by the relevant share certificates must be lodged with the Company's Share Registrar in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration no later than 4:30 p.m. on May 28, 2019.

The final dividend is payable on June 20, 2019 and the record date for entitlement to the proposed final dividend is June 11, 2019. For determining the entitlement to the proposed final dividend, the register of members of the Company will be closed from June 7, 2019 to June 11, 2019, both days inclusive, during which no transfer of Shares will be registered. In order to qualify for the proposed final dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Share Registrar in Hong Kong, Computershare Hong Kong Investor Services Limited (address as per above) for registration no later than 4:30 p.m. on June 6, 2019.

On behalf of the Board **Mr. FAN, Yi** *Executive Director and Company Secretary* 

Hong Kong, March 12, 2019

## **CORPORATE GOVERNANCE PRACTICES**

The Company is committed to maintaining high standards of corporate governance. The Company recognises that sound corporate governance practices are fundamental to our effective and transparent operation and to the Group's ability to protect the rights of the shareholders and enhance shareholder value.

The Company has adopted its own Internal Control and Corporate Governance Policies, which are based on the principles, provisions and practices set out in the Corporate Governance Code and Corporate Governance Report (the **Hong Kong CG Code**) contained in Appendix 14 to the Listing Rules.

Except as expressly described below, in the opinion of the Directors, the Company has complied with all applicable code provisions set out in the Hong Kong CG Code and all applicable laws and regulations that have a significant impact on the business and operation of the Group throughout the year ended December 31, 2018.

#### **Chairman and Chief Executive Officer**

Mr. ZHAO Guibin, our Chairman also acts as the CEO of the Company, which constitutes a deviation from Code Provision A.2.1 of the Hong Kong CG Code. The Board believes that this structure does not impair the balance of power and authority between the Board and the management of the Company or the Group, given that: (i) decisions made by our Board require approval by at least a majority of our Directors and we believe there are sufficient checks and balances in the Board; (ii) Mr. ZHAO and the other Directors are aware of and undertake to fulfill their fiduciary duties as Directors, which require, among other things, that each Director, including Mr. ZHAO, acts for the benefit and in the best interests of the Group and will make decisions for our Group accordingly; and (iii) the balance of power and authority is ensured by the operations of the Board which is comprised of experienced and high calibre individuals who meet regularly to discuss issues affecting the operations of the Group. Moreover, the overall strategic, financial and operational policies of the Group are made collectively after thorough discussion at both Board and senior management levels. The Board will continue to review the effectiveness of the corporate governance structure of the Group in order to assess whether separation of the roles of Chairman and CEO is necessary, and at such time when appropriate, the Company plans to separate the roles of Chairman and CEO.

The Chairman is responsible for providing leadership to, and overseeing the functioning of, the Board to ensure that it acts in the best interests of the Group and that Board meetings are planned and conducted effectively. The Chairman is primarily responsible for chairing the Board and shareholder meetings and setting agendas, as well as facilitating communication between the Board and management. The CEO is primarily responsible for setting our strategic vision, direction and goals and overseeing the overall execution of the Group's strategy, including setting the strategic direction of the Company, acting as "bridge" between senior management and the Board, being responsible for the Company's new product lines and advanced engineering (business development), joint ventures and merger and acquisition activities, maintaining relationships with major external stakeholders, choosing and managing senior management team, determining overall incentive compensation targets and communicating internally.

With the support of the Executive Directors and the Company Secretary, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and provided with adequate and accurate information in a timely manner. The Chairman promotes a culture of openness and actively encourages Directors to voice their opinion and be fully engaged in the Board's affairs so as to contribute to the Board's effective functioning.

The Company periodically reviews its corporate governance practices with reference to the latest development of the Hong Kong CG Code.

## **COMPLIANCE WITH CODE OF CONDUCT REGARDING DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the **Model Code**) as set out in Appendix 10 to the Listing Rules as the Company's code of conduct regarding securities transactions by the Directors of the Company. Having made specific enquiry of all Directors, all Directors have confirmed that they complied with the required standards set out in the Model Code for the year ended December 31, 2018.

The Company has also adopted its own code of conduct regarding employees' securities transactions in terms no less exacting than the standard set out in the Model Code for the compliance by its relevant employees who are likely to be in possession of unpublished inside information of the Company in respect of their dealings in the Company's securities.

The Company maintains and regularly reviews a sensitivity list identifying factors or developments which are likely to give rise to the emergence of inside information or development of a false market for its securities.

The Company ensures that confidentiality agreements are signed by all relevant parties to a transaction that is likely to give rise to the emergence of inside information or development of a false market for its securities. The Company also adopts appropriate measures to maintain the confidentiality of the information, such as using project codes and restricting access to such information to a limited group of recipients on a need-to-know basis.

The Company organises periodic training as it deems necessary for employees who, because of their office or employment, are likely to be in possession of inside information in relation to the Company, to help them understand the Company's policies and procedures as well as their relevant disclosure duties and obligations.

## THE BOARD OF DIRECTORS AND SENIOR MANAGEMENT

The Board is responsible for leadership and control of the Company and the Group and for promoting the success of the Group by directing and supervising the Group's affairs. In addition, the Board is responsible for overseeing the corporate governance and financial reporting of the Company and for reviewing the effectiveness of the Group's system of internal control and risk management. To assist it in fulfilling its duties, the Board has established two board committees: the Audit and Compliance Committee and the Remuneration and Nomination Committee.

The Group is managed collectively by our core management team, which is comprised of the Board and senior management of the Group. Members of our senior management are responsible for overseeing their respective divisions and functions and making day-to-day decisions of the Group. They meet regularly to discuss issues of their respective functions and make relevant decisions and report to our Board regularly and when necessary. Our senior management as a whole is also responsible for formulating the overall strategies, annual budget, key business, financial and other operational policies and preparing proposals of any key business, financial and other operational decisions of the Group taking into account inputs from different functions for the Board level with an aim to reach a consensus that is in the best interest of the Group. Once the key policies and decisions are formulated and made, our senior management as a whole will implement the same throughout the Group. Accordingly, the overall strategic and other key business, financial and operational policies and business and decisions of the Group are made collectively from its inception to implementation after thorough discussion at both Board and senior management levels.

The Board has established clear guidelines with respect to matters that must be approved or recommended by the Board, including, without limitation, approval and adoption of the Group's annual operating budget and capital expenditure budget; the hiring or dismissal of the Chief Executive Officer, Chief Financial Officer (the **CFO**), Company Secretary or certain other members of the senior management team; and approving and recommending significant transactions. The Group has arranged for appropriate insurance coverage in respect of potential legal actions against its Directors and senior management.

#### Composition of the Board, Number of Board Meetings and Directors' Attendance

The Board consists of eight Directors, including three Executive Directors, namely ZHAO, Guibin (Chairman), RICHARDSON, Michael Paul and FAN, Yi, two non-Executive Directors namely YANG, Shengqun and ZHANG, Jianxun (appointed as our non-Executive Director on March 13, 2018), and three Independent non-Executive Directors, namely LIU, Jianjun, WEI, Kevin Cheng and YICK, Wing Fat Simon. The biographical details of each Director and their respective responsibilities and dates of appointment are included in the section headed `Directors and Senior Management' of this annual report. None of the Directors or chief executive is related to one another.

The following is the attendance record of the Directors at Board and committee meetings, and the annual general meeting held for the year ended December 31, 2018:

	Attendance/number of Meetings in 2018				
Name of Director	Board	Remuneration and Nomination Committee	Audit and Compliance Committee	Annual General Meeting	
ZHAO, Guibin (趙桂斌)	4/4	N/A	N/A	1/1	
RICHARDSON, Michael Paul	4/4	N/A	N/A	1/1	
FAN, Yi (樊毅)	4/4	N/A	N/A	1/1	
YANG, Shengqun (楊勝群)	4/4	N/A	4/4	1/1	
ZHANG, Jianxun <sup>(1)</sup> (張建勛)	3/4	2/3	N/A	1/1	
LIU, Jianjun (劉健君)	4/4	3/3	N/A	1/1	
WEI, Kevin Cheng (蔚成)	4/4	N/A	4/4	1/1	
YICK, Wing Fat Simon (易永發)	4/4	3/3	4/4	1/1	

Notes:

(1) Mr. ZHANG, Jianxun was appointed as our non-Executive Director with effect from March 13, 2018. The Company held three Board meetings and two Remuneration and Nomination Committee meetings from the date of his appointment to December 31, 2018.

## **PRACTICES AND CONDUCT OF MEETINGS**

Notice of regular Board meetings is given to all Directors at least 14 days in advance, and reasonable notice is generally given for other Board meetings. Annual meeting schedules and the draft agenda of each meeting are normally made available to Directors in advance. Arrangements are in place to allow Directors to include items in the agenda, and final agendas together with relevant supporting documents are sent to Directors at least 3 days before each regular Board meeting, and as soon as practicable before other Board meetings, so that the Board can make informed decisions on matters placed before it. Each Director also has separate and independent access to the senior management where necessary. Minutes of the Board meetings are kept by the Company Secretary. Draft minutes are circulated to Directors for comment within a reasonable time after each meeting.

If a Director or any of his associates has a material interest in a transaction, that Director is required to abstain from voting and not to be counted in the quorum at the meeting for approving the transaction.

## INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

During the year ended December 31, 2018, the Board met the requirements of the Listing Rules relating to the appointment of at least three Independent non-Executive Directors representing one – third of the Board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written confirmation from each of the Independent non-Executive Directors in respect of his independence in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules. The Company considers all Independent non-Executive Directors to be independent.

## **APPOINTMENT AND RE-ELECTION OF DIRECTORS**

The Company uses a formal and transparent procedure for the appointment, election and removal of Directors, which is set out in the Company's Articles of Association and is led by the Remuneration and Nomination Committee, which will make recommendations on appointment of new Directors to the Board for approval.

Further details relating to the appointment, election and removal of Directors and the service contracts of Directors are set out in the sections headed 'Directors' and 'Service Contracts of Directors' in the Directors' Report included in this annual report.

## **CONTINUOUS PROFESSIONAL DEVELOPMENT OF DIRECTORS**

Each newly appointed Director receives a comprehensive introduction to the Company in order to ensure his understanding of the business and operations of the Group and awareness of a director's responsibilities and obligations. All Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge by attending internal training and external seminars. For the year ended December 31, 2018, the Company arranged in-house training for all Directors relating to ongoing compliance obligations, corporate governance and other related topics. In compliance with Rule 3.29 of the Listing Rules, Mr. FAN, Yi, our Executive Director and Company Secretary, has undertaken not less than 15 hours of relevant professional training during the year ended December 31, 2018.

During the year ended December 31, 2018, the Directors participated in the following training:

Directors	Types of training	
Executive Directors		
ZHAO, Guibin <i>(Chairman)</i>	A,B,C,D	
RICHARDSON, Michael Paul	A,B,C,D	
FAN, Yi	A,C,D	
Non-Executive Directors		
YANG, Shengqun	A,B,C,D	
ZHANG, Jianxun (appointed on March 13, 2018)	A,C,D	
Independent Non-Executive Directors		
LIU, Jianjun	A,B,C,D	
WEI, Kevin Cheng	A,C,D	
YICK, Wing Fat Simon	A,C,D	

B: giving talks at seminars and/or conferences and/or forums

C: attending in-house training relating to the ongoing compliance obligations, corporate governance and other related topics

D: reading newspapers, journals, Company's newsletters and updates relating to the economy, general business, automotive component manufacturing industry or Directors' duties and responsibilities, etc.

## **COMMITTEES**

The Board has established the Audit and Compliance Committee, and the Remuneration and Nomination Committee for overseeing particular aspects of the Group's affairs. All Board committees are established with defined written terms of reference which are posted on the Company's website, the Hong Kong Stock Exchange's website and are available to shareholders upon request. Meetings of the Board committees generally follow the same procedures as meetings of the Board.

## THE AUDIT AND COMPLIANCE COMMITTEE

The Board established the Audit and Compliance Committee on June 15, 2013 and had provided clear written terms of reference as required by Code Provisions in D.2. The terms of reference (as revised on March 12, 2019) are in compliance with Rule 3.21 of the Listing Rules and Code Provisions in sections C.3 and D.3 of the Hong Kong CG Code. The Audit and Compliance Committee consists of Mr. WEI, Kevin Cheng, Mr. YANG, Shengqun and Mr. YICK, Wing Fat Simon. All members of the Audit and Compliance Committee are non-Executive Directors, among whom Mr. WEI, Kevin Cheng and Mr. YICK, Wing Fat Simon are Independent non-Executive Directors. The chairman of the Audit and Compliance Committee is Mr. WEI, Kevin Cheng who holds the appropriate professional qualifications as required under Rules 3.10(2) and 3.21 of the Listing Rules. The primary duties of the Audit and Compliance Committee include, without limitation, assisting our Board by providing an independent view of the effectiveness of the financial reporting process, risk management and internal control system of the Group, overseeing the audit process and performing other duties and responsibilities as assigned by the Board.

The Board recognises that corporate governance should be the collective responsibility of the Directors and delegates the corporate governance duties to the Audit and Compliance Committee which include:

- reviewing and monitoring the Group's policies and practices on compliance with legal and regulatory requirements;
- developing, reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and Directors;
- developing and reviewing the Company's policies and practices on corporate governance and making recommendations to the Board and report to the Board on matters;
- reviewing the Company's compliance with the Hong Kong CG Code and disclosure in the Corporate Governance Report; and
- considering any other topics, as determined by the Board.

There were four meetings of the Audit and Compliance Committee held for the year ended December 31, 2018, the attendance record of the committee members is set out above. The following is a summary of the major work performed by the Audit and Compliance Committee during 2018:

- reviewed the reports and findings from management including Internal Audit on the implementation and refinement of the risk management and internal control measures;
- reviewed the Internal Audit plan;
- confirmed the independence and objectivity of the Company's external auditor, PricewaterhouseCoopers;
- met with the external auditor and reviewed their 2018 audit plan;

- reviewed the annual results and the adequacy of the risk management and internal control system for the year ended December 31, 2018; and
- reviewed the interim results for the six months ended June 30, 2018.

Subsequent to December 31, 2018 and up to the date of this annual report, a meeting of the Audit and Compliance Committee was held on March 12, 2019 to review the annual results and the adequacy of the risk management and internal control system for the year ended December 31, 2018.

# THE REMUNERATION AND NOMINATION COMMITTEE

The Board established the Remuneration and Nomination Committee on June 15, 2013 and had provided clear written terms of reference as required by Code Provisions in D.2. The terms of reference (as revised on August 15, 2017) are in compliance with Code Provisions in sections A.5 and B.1 of the Hong Kong CG Code. These terms of reference include appropriate professional knowledge and industry experience, personal ethics, integrity and personal skill as well as time commitments of members. The Remuneration and Nomination Committee consists of, Mr. LIU, Jianjun, Mr. YICK, Wing Fat Simon and Mr. ZHANG, Jianxun (appointed with effect from March 13, 2018). All members of the Remuneration and Nomination Committee are non-Executive Directors, among whom Mr. YICK, Wing Fat Simon and Mr. LIU, Jianjun are Independent non-Executive Directors. The chairman of the Remuneration and Nomination Committee is Mr. YICK, Wing Fat Simon. The primary functions of the Remuneration and Nomination Committee include, without limitation, (i) making recommendations to the Board on our policy and structure for all remuneration of Directors and senior management and on the establishment of a formal and transparent procedure for developing policy on such remuneration; (ii) making recommendations on the remuneration packages of Executive and non-Executive Directors and senior management; (iii) reviewing and approving senior management's remuneration proposals with reference to corporate goals and objectives resolved by the Board from time to time; (iv) reviewing the structure, size, composition and diversity of the Board; (v) assessing the independence of Independent non-Executive Directors; and (vi) making recommendations to the Board on matters relating to the appointment of Directors.

The remuneration of Directors and senior executives is determined with reference to their expertise and experience in the industry, the performance and profitability of the Group as well as remuneration benchmarks from other local and international companies and prevailing market conditions. Directors and employees also participate in bonus arrangements which are determined in accordance with the performance of the Group and the individual's performance. No Director or any of his associates takes part in any discussion about his own remuneration.

There were three meetings of the Remuneration and Nomination Committee held for the year ended December 31, 2018, the attendance record of the committee members is set out above. The following is a summary of the major work performed by the Remuneration and Nomination Committee during 2018:

- reviewed and made a recommendation to the Board regarding the fees of the non-Executive Directors;
- reviewed and made a recommendation to the Board regarding the fees of the Independent non-Executive Directors;
- reviewed the Board structure, size, composition and board diversity (including ability, knowledge and experience etc.);
- confirmed the independence of the Independent non-Executive Directors; and
- considered the retirement and re-nomination of Directors for re-election at the AGM.

# **BOARD DIVERSITY POLICY**

The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance. To that end, the Company has adopted a Board diversity policy to set out the approach to achieve diversity on the Board. With a view to achieving a sustainable and balanced development, the Company sees increasing diversity at the Board level as an essential element in supporting the attainment of its strategic objectives and its sustainable development. In designing the Board's composition, Board diversity has been considered from a number of aspects, including but not limited to gender, age, ethnicity, years of work experience, and professional experience. All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board. The Company continues to pursue board diversity in multiple aspects. A visual snapshot of the Board's diversity and certain measurable objectives is shown on this page.

# **DIVERSITY SNAPSHOTS**

Designation	ED 3	2 NED	3 INED
Age Group	2 ≤ <b>49</b>	<b>50-59</b>	2 <b>≥60</b>
Number of Years as the Company's Board Members	<b>0-3</b>	<b>4-5</b>	≥ <b>6</b>
Number of Years of Professional Experience	≤19	20-29	≥30

Directors	Professional experiences include
ZHAO, Guibin	automotive, aviation technology, strategy, corporate governance, operation management, economics, business administration
RICHARDSON, Michael Paul	automotive, engineering, strategy, operations, business administration
FAN, Yi	automotive, company secretary, aviation technology, engineering, economics, management
YANG, Shengqun	automotive, aviation technology, strategy, operations, mechanical engineering, materials science
ZHANG, Jianxun	investment, strategy, sports, international marketing management, communication and information system, engineering
LIU, Jianjun	legal, transportation
WEI, Kevin Cheng	accounting, auditing, finance, investment banking, corporate finance advisory, real estate, energy, sports, business administration
YICK, Wing Fat Simon	accounting, auditing, remuneration, investment banking, corporate advisory services, environment, bio-tech, business administration

# **NOMINATION POLICY**

The Remuneration and Nomination Committee shall nominate suitable candidates to the Board for it to consider and make recommendations to shareholders for election as directors of the Company at general meetings or to appoint as directors to fill casual vacancies. The Remuneration and Nomination Committee may, as it considers appropriate, nominate a number of candidates more than the number of directors to be appointed or re-appointed at a general meeting, or the number of casual vacancies to be filled.

The factors listed below would be used as reference by the Remuneration and Nomination Committee in assessing the suitability of a proposed candidate: reputation for integrity and good character; judgment and diversity of experience in all its aspects, including but not limited to gender, age, ethnicity, years of work experience, and professional experience - including educational background, skills and knowledge; commitment to the Company in respect of available time and relevant interest; ability to provide insight in relation to the Company's line of business; requirement for the Board to have independent non-executive directors in accordance with the Listing Rules; whether the candidate would be considered independent with reference to the independence guidelines set out in the Listing Rules, taking into account factors like the candidate's relationship with the existing directors and any substantial interest in the Company; understanding of the fiduciary duties required; and compliance with the Board Diversity Policy and any measurable objectives adopted by the Remuneration and Nomination Committee for achieving diversity on the Board. These factors are for reference only, and not meant to be exhaustive and decisive. The Remuneration and Nomination Committee has the discretion to nominate any person, as it considers appropriate. Proposed candidates will be asked to submit the necessary personal information in a prescribed form, together with their written consent to be appointed as a director and to the public disclosure of their personal data on any documents or the relevant websites for the purpose of or in relation to their standing for election as a director. The Remuneration and Nomination Committee may request candidates to provide additional information and documents, if considered necessary.

The secretary of the Remuneration and Nomination Committee shall call a meeting of the Remuneration and Nomination Committee, and invite nominations of candidates from Board members if any, for consideration by the Remuneration and Nomination Committee prior to its meeting. For filling a casual vacancy, the Remuneration and Nomination Committee shall make recommendations for the Board's consideration and approval. For proposing candidates to stand for election at a general meeting, the Remuneration. Until the issue of the shareholder circular, the nominated persons shall not assume that they have been proposed by the Board to stand for election at the general meeting. Nomination procedures to be followed by the shareholders shall be in accordance with the Articles of Association of the Company (as amended and/or from time to time). A candidate is allowed to withdraw his candidature at any time before the general meeting by serving a notice in writing to the Company Secretary. The Board shall have the final decision on all matters relating to its recommendation of candidates to stand for election at any general meeting.

# **DIVIDEND POLICY**

The declaration of dividends is subject to the discretion of the Board and the approval of the Company's shareholders. Subject to applicable laws and regulations, the Company currently intends to pay dividends of not less than 20% of its net profits available for distribution. The Board may recommend a payment of dividends in the future after taking into account the Company's operations and earnings, capital requirements and surplus, general financial condition, contractual restrictions, capital expenditures and future development requirements, shareholders' interests and other factors which they may deem relevant at such time. Any declaration and payment as well as the amount of the dividends will be subject to the Company's constitutional documents and the Companies Law (as amended) of the Cayman Islands including the approval of the Company's shareholders. Any future declarations of dividends may or may not reflect the Company's historical declarations of dividends and will be at the absolute discretion of the Board.

# **AUDITOR'S REMUNERATION**

The Company's external auditor is PricewaterhouseCoopers. A breakdown analysis of the remuneration paid to PricewaterhouseCoopers for the year ended December 31, 2018 is set out below. The Audit and Compliance Committee has confirmed the independence and objectivity of the external auditor.

Service Category	Fees Paid US\$′000
Audit Services	2,495
Non-audit Services	1,640
Total	4,135

Non-audit services include allowable due diligence activities, tax consulting and compliance services.

# **COMPANY SECRETARY**

Mr. FAN, Yi had served as the Joint Company Secretary since January 28, 2013 until he became the sole Company Secretary with effect from October 19, 2018. The biographical details of Mr. FAN, Yi are set out under the section headed "Directors and Senior Managements".

During 2018, in accordance with Rule 3.29 of the Listing Rules, Mr. FAN Yi undertook no less than 15 hours of professional training to update his respective skills and knowledge.

# SHAREHOLDERS' RIGHTS

To safeguard shareholders' interests and rights, a separate resolution is proposed for each substantially separate issue at general meetings, including the election of individual Directors. Except where the Chairman, in good faith, decides to allow a resolution which relates purely to a procedural or administrative matter to be voted on by a show of hands, all resolutions put forward at general meetings will be voted on by poll pursuant to the Listing Rules. Poll results will be posted on the websites of the Company and of the Hong Kong Stock Exchange after each general meeting. There are no provisions under the laws of the Cayman Islands or the Articles of Association that allows shareholders to make proposals or move resolutions at an annual general meeting. Shareholders of the Company who wish to make proposals or move a resolution may, however, request the Board to convene an extraordinary general meeting by following the procedures below.

# **PROCEDURES FOR SHAREHOLDERS TO CONVENE AN EXTRAORDINARY GENERAL MEETING**

Extraordinary general meetings may be convened on the written request of any two or more shareholders of the Company deposited at the principal place of business of the Company in Hong Kong or, in the event the Company ceases to have such a principal place of business, the registered office specifying the objects of the meeting and signed by the requestors, provided that such requestors held as at the date of deposit of the request not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company.

Extraordinary general meetings may also be convened on the written request of any one shareholder of the Company which is a recognised clearing house (or its nominee(s)) deposited at the principal place of business of the Company in Hong Kong or, in the event the Company ceases to have such a principal place of business, the registered office specifying the objects of the meeting and signed by the requestor, provided that such requestor held as at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company.

If the Board does not within 21 days from the date of deposit of the request proceed duly to convene the extraordinary general meeting to be held within a further 21 days, the requestor(s) themselves, or any of them representing more than one-half of the total voting rights of all of them, may convene the extraordinary general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the request, and all reasonable expenses incurred by the requestor(s) as a result of the failure of the Board shall be reimbursed to them by the Company.

# SHAREHOLDERS' ENQUIRIES

Enquiries about corporate governance or other related matters (including enquiries to be put to the Board) should be directed to the Company Secretary by email at company.secretary@nexteer.com or at the Company's headquarters address: 1272 Doris Road, Auburn Hills, Michigan 48326, USA.

Shareholders should direct their enquiries about their shareholdings to the Company's share registrar as follows:

By Mail:	17M Floor, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong
Hong Kong Customer Service Phone:	+852 2862 8555
Email:	hkinfo@computershare.com.hk

# **REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT**

The Group has established a formal and transparent procedure for formulating policies on remuneration of Directors and Senior Management of the Group. Details of the remuneration of each of the Directors for the year ended December 31, 2018 are set out in note 24 to the Consolidated Financial Statements. The remuneration of Directors is determined by the Board, which receives recommendations from the Remuneration and Nomination Committee after considering the experience, knowledge and performance of the Directors. Under the Company's current compensation arrangements, the Executive Directors and Senior Management receive cash compensation in the form of salaries as well as bonuses that are subject to performance targets.

Remuneration paid to the Senior Management (including three Executive Directors) for the year ended December 31, 2018 is within the following bands:

Band of remuneration in US\$	No. of person
US\$500,001 – US\$750,000	7
US\$750,001 – US\$1,000,000	4
US\$1,500,001 – US\$1,750,000	1
US\$1,750,001 – US\$2,000,000	1
US\$2,000,001 – US\$2,250,000	1
US\$2,250,001 – US\$2,500,000	1

# DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Company has implemented a series of reports intended to allow the Board to assess the Group's financial and operational performance, as well as business results. On a monthly basis, management of the Group provides the Board with sufficient and adequate information to support its decision-making and oversight responsibilities.

The Board understands and acknowledges its responsibility for overseeing the preparation of the financial information in accordance with IFRS and for the internal control system necessary to enable the preparation of financial information that is free from material misstatement. This responsibility extends to annual and interim reports, other announcements and other financial disclosures required under the Listing Rules and/or statutory requirements. As at the date of this annual report, the Board is not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's or the Group's ability to continue as a going concern.

The Company's external auditor is responsible for expressing an opinion on whether the Consolidated Financial Statements give a true and fair view of the state of affairs of the Group as at December 31, 2018, and of the Group's profit and cash flows for the year then ended in accordance with IFRS.

The auditor's statement about their reporting responsibilities on the Consolidated Financial Statements is set out in the section headed 'Independent Auditor's Report' of this annual report.

## **RISK MANAGEMENT AND INTERNAL CONTROL**

The Company has adopted a risk management and internal control system and associated procedures and conducts reviews of the effectiveness of the risk management and internal control system of the Group from time to time.

The responsibility for safeguarding the assets, for the prevention and detection of fraud and error, and for ensuring compliance with all applicable laws and regulations rests with the Board, the Audit and Compliance Committee and management of the Group. This responsibility includes implementing and ensuring the continued operation of the Group's risk management and internal control system which is designed to prevent and detect fraud and error.

The Board is responsible for maintaining an adequate system of risk management and internal control and for reviewing its effectiveness. Oversight over risk management and internal control is led by the Audit and Compliance Committee. While senior management is responsible for the implementation of such system of risk management and internal control, the Group has established an Internal Audit department to assist the Board and the Audit and Compliance Committee in their oversight and review responsibilities to monitor the compliance and effectiveness of the risk management and internal control measures. This will enable the Board and the Audit and Compliance Committee to conduct necessary reviews and to report to shareholders, at least on an annual basis, on the effectiveness of the Group's system of risk management and internal control. The risk management and internal control system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and only provide reasonable and not absolute assurance against material misstatement or loss.

The head of the Internal Audit department has direct access to the Board through direct communication to the Chairman of the Audit and Compliance Committee. The head of the Internal Audit department has the right to consult the Audit and Compliance Committee without reference to management. With this independence, the Internal Audit department is able to perform key tasks, such as: (a) assessing and monitoring compliance with policies and the effectiveness of risk management and internal control measures with unrestricted direct access to any level of management whenever deemed necessary; and (b) conducting comprehensive internal audits to evaluate the system of financial, operation and compliance controls on a regular basis.

The Internal Audit department has completed a risk assessment process and developed an Internal Audit plan that focuses on the key risks to the Company. The Company reviewed the risk assessment and internal audit plans with the Audit and Compliance Committee in 2018. The Internal Audit department executed the internal audit plan and conducted a review of the effectiveness of the system of risk management and internal control for key high risk frameworks. The Internal Audit department reported a summary of audit findings and recommendations to the Audit and Compliance Committee. Management is responsible for ensuring that identified control weaknesses are rectified within a reasonable period.

Management and the CFO, in conjunction with the Board and the Audit and Compliance Committee, continue to evaluate the adequacy of resources, qualifications and experience of staff in the Group's accounting and financial reporting and internal audit functions, as well as that function's training programmes and budget. This exercise continues to result in the hiring of accounting and finance professionals to help ensure that the Group maintains adequate and sufficient staffing levels required for a public company. The Board has delegated to the Audit and Compliance Committee the responsibility for reviewing the Group's system of risk management and internal control and reporting the findings to the Board. The Audit and Compliance Committee conducted a review of (1) the findings and recommendations of the internal audit function; (2) the implementation status of recommended internal control measures. Based on its annual review, the Board and the Audit and Compliance Committee are not aware of any material deficiencies in the effectiveness of risk management and internal control for the year ended December 31, 2018 and consider them effective and adequate.

Management identifies, evaluates and manages significant risks to the Group. Management annually self-assesses the effectiveness of the risk management and internal control activities. The Group's risk management and internal control policies and procedures are designed and updated (as necessary) in consideration of jurisdictional regulations, customer requirements and industry practice. The Group has successfully redesigned and continues to operate under its Business System meeting IATF and customer requirements, as well as promoting and focusing on continual improvements to its business processes and practices.

The risk management process facilitates the following sequence of activities and communication:



Risk management is a continuous process, occurring within functional departments, geographic segments and corporate oversight bodies. Management regularly assesses the nature, extent and magnitude of the identified risks and corresponding risk response plans. Management periodically evaluates the comparative significance of risk occurrence and consequences when considering risk response plans and associated plan effectiveness.

# **CHANGE IN CONSTITUTIONAL DOCUMENTS**

There was no change in the Articles of Association of the Company for the year ended December 31, 2018.



羅兵咸永道

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF NEXTEER AUTOMOTIVE GROUP LIMITED

(incorporated in the Cayman Islands with limited liability)

# **OPINION**

#### What we have audited

The consolidated financial statements of Nexteer Automotive Group Limited (the "Company") and its subsidiaries (the "Group") set out on pages 84 to 155, which comprise:

- the consolidated balance sheet as at December 31, 2018;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

#### **Our opinion**

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

# **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

PricewaterhouseCoopers, 22/F, Prince's Building, Central, Hong Kong T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com

# **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Capitalised product development costs
- Provision for warranties

#### Key Audit Matters

#### How our audit addressed the Key Audit Matter

#### **Capitalised product development costs**

Refer to notes 2.8 and 8 of the consolidated financial statements.

The Group incurs significant costs and efforts on research and development activities, which include costs to develop customer-specific applications, prototypes and testing. As disclosed in note 8 of the consolidated financial statements, US\$551.8 million of development costs have been capitalised within intangible assets as at December 31, 2018.

Our audit was focused on this area given the significance of the development costs capitalised as at December 31, 2018, as well as the complexity of the process used by management to account for these costs. Management needs to employ significant judgement as part of this process including assessing whether costs are appropriately identified for capitalisation and that such costs are appropriately associated with programs in the development phase of production in accordance with the capitalisation criteria as set out in note 2.8 to the consolidated financial statements. The key inputs utilised by management to calculate the development costs to be capitalised include labour hours and labour rates applied, as well as material costs.

We obtained an analysis prepared by management of all individual development projects costs capitalised in the period and agreed this analysis to the amounts recorded in the general ledger. We considered the product development cost components included in the analysis for capitalisation and assessed the determination for capitalisation of such costs by comparing the nature of the expenses capitalised by management to the capitalisation criteria as set out in note 2.8 to the consolidated financial statements.

We also tested a sample of projects as follows:

We met with finance management, inquired of engineers, and reviewed program documentation to determine whether the programs had entered the development phase of the projects and whether the associated costs were thus eligible for capitalisation. We conducted interviews with individual project managers responsible for the projects selected to corroborate management's explanations and to obtain an understanding of the development phase of the specific projects. We also inspected agreements between the Group and their customers to support existence of the development programs. These procedures enabled us to assess whether the projects would allow for the underlying expenditure to meet the criteria for capitalisation as set out in note 2.8 to the consolidated financial statements.

Key Audit Matters

#### How our audit addressed the Key Audit Matter

- To determine whether costs were directly attributable to projects, we obtained detailed listings of hours worked on individual projects and selected a sample of the employees' hours recorded. We obtained timesheets signed by the appropriate project managers to check that the employees selected for testing were involved on the projects and to evaluate the nature of the work they had been performing. We also recalculated the amount of costs capitalised for the projects selected, by applying a labour rate per employee to the timesheet hours.
- We also compared the labour rates, referred to above, that had been applied to the hours identified as appropriate for capitalisation to the appropriate hourly rate from the Group's payroll system.
- To test whether material costs were directly attributable to projects and capitalisable, we tested a sample of capitalised material costs to assess whether the programs to which they were being applied were in the development phase. We then agreed the sample selected to underlying supplier invoices to assess that the sample was capitalised for the correct amount and was a capitalisable cost.

Based on the above, we believe that the judgments applied by management in determining development costs to be capitalised were reasonable and consistent with the audit evidence we obtained.

#### **Provision for warranties**

Refer to notes 4(c)(iii) and 18 of the consolidated financial statements.

The Group recognises expected warranty costs for products sold principally at the time of sale of the product or when it is determined that such obligations are probable and can be reasonably estimated. As disclosed in note 18 to the consolidated financial statements, the ending warranties provision balance is US\$68.3 million as at December 31, 2018. Management estimates the amount that will eventually be required to settle such obligations and those estimates are based on a variety of factors. We obtained an analysis prepared by management of the individual warranty provisions at the beginning and ending of the year and the movement in such provisions. We then agreed this analysis to the amounts recorded in the general ledger and tested significant reconciling items to supporting documentation.

We tested a sample by performing the following:

- We recalculated the mathematical accuracy of the provision calculation (product volume multiplied by the estimated repair cost per unit).
- We traced the volume data to the related sales records for each product selected for testing, also determining whether the provision for the selected product was recorded in the appropriate period.

### Key Audit Matters

We focused on this area given the significance of the provision and the longer period of time between when the initial estimates are recorded and warranty obligations are settled. These estimates require ongoing monitoring to determine the continued appropriateness of the recorded provision. The key judgments used by management in determining the warranty provision include the estimated per unit repair cost. Key inputs used in deriving this estimate include the customer's overall cost to repair each product, the estimated percentage of products that will be subject to defect and the agreed upon cost sharing arrangement between the Group and the customers.

#### How our audit addressed the Key Audit Matter

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We agreed estimated customer product repair cost, the estimated percentage of defective parts and the nature of the cost sharing arrangement to third party customer data and supply arrangements to evaluate whether the cost-per-unit estimates appropriately reflected the Group's obligations with respect to the repair or replacement of such products.

For a sample of warranty provisions previously recorded and settled during the year, we inspected the customer approved settlement agreements and checked the related payments made during the year, as applicable, to the relevant credit memo or cash payment to evaluate the reasonableness of the Group's historical estimates of repair cost per unit.

Furthermore, we selected a sample of products from the sales listings to determine whether the products sold were appropriately included or excluded from the warranty based upon the customer's contractual warranty terms. We also reviewed regulatory filings for those involving the Group to determine whether or not there was a potential warranty provision which had not been recorded.

We also met with finance management and individuals within the Group responsible for monitoring product defects to identify the existence of any indicators subsequent to the year-end which could lead to adjustment of the provision for warranties at the year-end date.

Based on the above, we believe that judgments applied by management in determining the provision for warranties were reasonable and consistent with the audit evidence we obtained.

# **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# **RESPONSIBILITIES OF DIRECTORS AND AUDIT AND COMPLIANCE COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit and Compliance Committee is responsible for overseeing the Group's financial reporting process.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based
  on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that
  may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a
  material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures
  in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our
  conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future
  events or conditions may cause the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit and Compliance Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit and Compliance Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit and Compliance Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Tsun Ng.

**PricewaterhouseCoopers** Certified Public Accountants

Hong Kong, March 12, 2019

# **Consolidated Balance Sheet**

As at December 31, 2018

		As at Decer 2018	<b>mber 31,</b> 2017
	Notes	US\$'000	US\$'000
ASSETS			
Non-current assets			
Property, plant and equipment	6	933,244	884,118
Land use rights	7	3,520	1,500
Intangible assets	8	561,933	494,530
Deferred income tax assets	9	8,621	7,042
Other receivables and prepayments	12	25,034	19,951
Investments in joint ventures	31(b)	16,944	11,021
		1 540 200	1 410 100
		1,549,296	1,418,162
Current assets			
Inventories	10	234,303	241,257
Trade receivables	11	528,859	610,799
Other receivables and prepayments	12	124,524	101,786
Restricted bank deposits	13	3	6,591
Cash and cash equivalents	14	674,526	600,788
		1,562,215	1,561,221
		.,,	
Total assets		3,111,511	2,979,383

**Consolidated Balance Sheet (Continued)** 

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		As at Decei	
	Notes	2018 US\$′000	2017 US\$'000
EQUITY	_		
Capital and reserves attributable to equity holders			
of the Company			
Share capital	33	32,324	32,310
Other reserves Retained earnings	15	73,593 1,565,893	184,024 1,186,07
Retained earnings		1,505,655	1,100,07
		1,671,810	1,402,41
Non-controlling interests		38,034	38,30
Total equity		1,709,844	1,440,71
		1,703,044	1,440,71
LIABILITIES			
Non-current liabilities	_		
Borrowings	16	315,526	414,14
Retirement benefits and compensations Deferred income tax liabilities	17 9	19,058 88,410	17,17 67,61
Provisions	18	77,730	84,51
Deferred revenue	19	75,824	82,08
Other payables and accruals	21	4,277	4,72
		580,825	670,25
Current liabilities			
Trade payables	20	553,191	582,35
Other payables and accruals	21	140,210	138,36
Current income tax liabilities		16,192	14,60
Retirement benefits and compensations	17	3,747	3,10
Provisions Deferred revenue	18 19	11,380 29,894	23,13 29,81
Borrowings	16	66,228	77,03
	10		
		820,842	868,41
Total liabilities		1,401,667	1,538,66
Total equity and liabilities		3,111,511	2,979,383

The notes on pages 90 to 155 are an integral part of these Consolidated Financial Statements.

The Consolidated Financial Statements on pages 84 to 155 were approved by the Board of Directors on March 12, 2018 and were signed on its behalf.

**Richardson, Michael Paul** 

Fan, Yi

Director

Director

# **Consolidated Income Statement**

For the year ended December 31, 2018

		For the yea Decemb	
	Notes	2018 US\$′000	2017 US\$'000
Revenue	5	3,912,170	3,878,009
Cost of sales	23	(3,236,806)	(3,203,734)
Gross profit		675,364	674,275
Engineering and product development costs	23	(122,955)	(124,027)
Selling and distribution expenses	23	(19,445)	(15,648)
Administrative expenses	23	(123,747)	(110,590)
Other gains, net	22	14,838	4,205
Operating profit		424,055	428,215
Finance income	25	8,144	3,866
Finance costs	25	(17,427)	(25,214)
		(0.202)	(01.040)
Finance costs, net Share of loss of joint ventures	31(b)	(9,283) (4,381)	(21,348) (1,818)
Profit before income tax		410,391	405,049
Income tax expense	26	(26,045)	(49,171)
Profit for the year		384,346	355,878
Profit attributable to:			
Equity holders of the Company		379,657	351,769
Non-controlling interests		4,689	4,109
		384,346	355,878
Earnings per share for profit attributable to equity holders of the Company for the year (expressed in US\$ per share)			
- Basic and diluted	27	US\$0.15	US\$0.14

# **Consolidated Statement of Comprehensive Income**

For the year ended December 31, 2018

		ear ended ber 31,
	2018 US\$′000	2017 US\$'000
Profit for the year	384,346	355,878
Other comprehensive (loss) income		
Items that will not be reclassified to profit or loss		
Actuarial losses on defined benefit plans, net of tax	(247)	(188)
Items that may be reclassified subsequently to profit or loss		
Exchange differences, net of tax	(43,227)	47,730
	(43,474)	47,542
Total comprehensive income for the year	340,872	403,420
<b>Total comprehensive income for the year attributable to:</b> Equity holders of the Company	338,045	397,148
Non-controlling interests	2,827	6,272
	340,872	403,420

# **Consolidated Statement of Changes in Equity**

For the year ended December 31, 2018

		A	ttributable to	o equity holders o	of the Company				
_	Share capital US\$'000	Share premium US\$'000 (note 15)	Merger reserve US\$'000 (note 15)	Share-based compensation reserve US\$'000	Exchange reserve US\$'000 (note 15)	Retained earnings US\$'000	<b>Sub-total</b> US\$'000	Non- controlling interests US\$'000	<b>Total</b> US\$'000
As at January 1, 2017	32,274	163,197	113,000	4,862	(88,838)	834,496	1,058,991	32,032	1,091,023
Comprehensive income Profit for the year	-	-	-	-	-	351,769	351,769	4,109	355,878
Other comprehensive income (loss) Exchange differences, net of tax Actuarial losses on defined benefit	-	-	-	-	45,567	-	45,567	2,163	47,730
plans, net of tax	-	-	-	-	-	(188)	(188)	-	(188
Total other comprehensive income (loss)	-	-	-	-	45,567	(188)	45,379	2,163	47,542
Total comprehensive income	-	-	-	-	45,567	351,581	397,148	6,272	403,420
Transactions with owners Value of employee services provided under share option scheme (note 24(a)) Transfer to share premium under exercise of share options Proceeds from exercise of share options Dividends paid to shareholders	- - 36 -	1,120 2,286 (59,856)		3,806 (1,120) _	- - -	- - -	3,806 _ 2,322 (59,856)		3,806 - 2,322 (59,856
Total transactions with owners	36	(56,450)	-	2,686	-	-	(53,728)	_	(53,728
As at December 31, 2017	32,310	106,747	113,000	7,548	(43,271)	1,186,077	1,402,411	38,304	1,440,715
Adoption of IFRS 15	-	-	-	-	-	406	406	-	406
Comprehensive income Profit for the year	-	-	-	-	-	379,657	379,657	4,689	384,346
Other comprehensive loss Exchange differences, net of tax Actuarial losses on defined benefit plans, net of tax	-	-	-	-	(41,365) _	- (247)	(41,365) (247)	(1,862) –	(43,227 (247
Total other comprehensive loss	-	-	-	-	(41,365)	(247)	(41,612)	(1,862)	(43,474
Total comprehensive (loss) income	-	-	-	-	(41,365)	379,410	338,045	2,827	340,872
Transactions with owners Value of employee services provided under share option scheme (note 24(a)) Transfer to share premium under exercise of share options Proceeds from exercise of share options Dividend paid to shareholders	- - 14	- 470 1,026 (69,954)		(138) (470) _	-	-	(138) - 1,040 (69,954)	-	(138 - 1,040 (69,954
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	(3,097)	(3,097
Total transactions with owners	14	(68,458)	-	(608)	-	-	(69,052)	(3,097)	(72,149
As at December 31, 2018	32,324	38,289	113,000	6,940	(84,636)	1,565,893	1,671,810	38,034	1,709,844

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# **Consolidated Statement of Cash Flows**

For the year ended December 31, 2018

		For the year Decembe	
	Note	2018 US\$′000	2017 US\$'000
Operating activities			
Cash generated from operations Income tax paid	29(a)	657,018 (43,816)	658,167 (33,397
Net cash generated from operating activities		613,202	624,770
Investing activities			
Purchase of property, plant and equipment Addition of intangible assets and land use rights Proceeds from sale of property, plant and equipment Changes in restricted bank deposits Investment in joint ventures		(158,306) (144,744) 2,744 6,905 (10,304)	(236,389 (115,089 2,05 (5,742 (2,249
Net cash used in investing activities		(303,705)	(357,418
Financing activities			
Proceeds from borrowings29(b)Repayments of borrowings29(b)Finance costs paid29(b)Dividends paid to non-controlling interests29(b)Dividends paid to equity holders of the Company29(b)Proceeds from exercise of share options29(b)		1,745 (113,728) (28,283) (3,097) (69,954) 1,040	2,477 (78,92 (34,865 - (59,856 2,322
Net cash used in financing activities		(212,277)	(168,843
Net increase in cash and cash equivalents		97,220	98,50
Cash and cash equivalents at beginning of year Effect of exchange rate changes on cash and cash equivalents		600,788 (23,482)	484,479 17,804
Cash and cash equivalents at end of period		674,526	600,788

For the year ended December 31, 2018

# 1 GENERAL INFORMATION

Nexteer Automotive Group Limited (the **Company**) was incorporated in the Cayman Islands on August 21, 2012 as an exempted company with limited liability under Companies Law (as amended), of the Cayman Islands. The address of the Company's registered office is PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

The Company is an investment holding company. The Company, together with its subsidiaries (collectively referred to as the **Group**), are principally engaged in the design and manufacture of steering and driveline systems, Advanced Driver Assistance Systems (**ADAS**) and Automated Driving (**AD**) and components for automobile manufacturers and other automotive-related companies. The Group's primary operations are in the United States of America (**USA** or **US**), Mexico, Poland and the People's Republic of China (**China**) and are structured to supply its customers globally. The principal markets for the Group's products are North America, Europe and China.

The Company's directors regard Aviation Industry Corporation of China, Ltd. (**AVIC**), a company established in China, as being the ultimate holding company of the Company.

The Company's shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited since October 7, 2013 (the **Listing**).

These consolidated financial statements (the **Consolidated Financial Statements**) have been approved for issue by the Board of Directors of the Company (the **Board**) on March 12, 2019.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these Consolidated Financial Statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The Consolidated Financial Statements of the Company have been prepared in accordance with International Financial Reporting Standards (**IFRS**) as issued by the International Accounting Standards Board. The Consolidated Financial Statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the Consolidated Financial Statements are disclosed in note 4.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.2 Subsidiaries

(a) Consolidation

Subsidiaries are all entities over which the Group has control. The Group controls an entity where the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are deconsolidated from the date that control ceases. Upon consolidation, intercompany transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from intercompany transactions that are recognised in assets are also eliminated.

The Group applies the acquisition method to account for business combinations, except for business combinations under common control, which are accounted for using the principles of merger accounting. Under the acquisition method, the consideration transferred for the acquisition is the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

#### (b) Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the Consolidated Financial Statements of the subsidiary's net assets including goodwill.

#### 2.3 Joint arrangements

Joint arrangements are classified as either joint operations or joint ventures, depending on the contractual rights and obligations of each investor. The Group has assessed the nature of its joint arrangements and accounts for these as joint ventures using the equity method of accounting.

Under the equity method of accounting, interests in joint ventures are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses and movements in other comprehensive income. When the Group's share of losses in a joint venture equals or exceeds its interests in the joint ventures, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint ventures. Any distributions the Group receives from the joint ventures reduce the carrying amount of the investment.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.3 Joint arrangements (Continued)

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interests in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the joint ventures have been aligned where necessary to ensure consistency with the policies adopted by the Group.

#### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting to the chief operating decision maker who has been identified as the Chief Executive Officer (**CEO**). The CEO is responsible for resource allocation and assessing the performance of the operating segments.

#### 2.5 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using functional currency in accordance with IAS 21 *The Effects of Changes in Foreign Exchange Rates.* The Consolidated Financial Statements are presented in US dollars, which is the Company's functional currency and the Group's presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except for those intercompany balances which are designated as being of a long-term investment nature.

#### (c) Group companies

The results of operations and financial position of all the group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- Income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the related transactions); and
- (iii) All resulting exchange differences are recognised in other comprehensive income and loss.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.6 Property, plant and equipment

Items of property, plant and equipment (including tools but excluding construction-in-progress) are measured at cost less accumulated depreciation and accumulated impairment losses. Improvements that materially extend the useful life of these assets are capitalised. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Freehold land is not depreciated. Depreciation on items of property, plant and equipment is calculated using the straight-line basis to allocate their cost to their residual values over their estimated useful lives as follows:

Land improvements	3–20 years
Leasehold improvements	6–18 years or over lease term, whichever is shorter
Buildings	20–40 years
Machinery, equipment and tooling	3–20 years
Furniture and office equipment	3–18 years

Tooling represents tools, dies, jigs and other items used in the manufacturing of customer specific parts. Tools owned by the Group are capitalised as property, plant and equipment and depreciated to cost of sales over their useful lives.

The assets' residual values and useful lives are reviewed annually and adjusted if appropriate.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2.9).

Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognised within other gains, net in the income statement.

Construction-in-progress represents leasehold improvements, buildings, machinery and equipment under construction or pending installation and is stated at cost less accumulated impairment losses. Cost includes the costs of construction, installation, testing and other direct costs, and capitalised interest. No provision for depreciation is made on construction-in-progress until such time as the relevant assets are completed and ready for intended use.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.7 Land use rights

Land use rights represent consideration paid for the rights to use the land on which various plants and buildings are situated. Amortisation of land use rights is calculated on a straight-line basis over the period of the land use rights.

#### 2.8 Intangible assets

#### (a) Research and development

The Group incurs significant costs and effort on research and development activities, which include expenditures on customer-specific applications, prototypes and testing. Research expenditures are charged to the income statement as an expense in the period the expenditure is incurred. Development costs are recognised as assets if they can be clearly assigned to a newly developed product or process and all the following can be demonstrated:

- The technical feasibility to complete the development project so that it will be available for use or sale;
- (ii) The intention to complete the development project to use it;
- (iii) The ability to use the output of the development project;
- (iv) The manner in which the development project will generate probable future economic benefits for the Group;
- The availability of adequate technical, financial and other resources to complete the development project and use or sell the intangible asset; and
- (vi) The expenditure attributable to the asset during its development can be reliably measured.

The cost of an internally generated intangible asset is the sum of the expenditure incurred from the date the asset meets the recognition criteria above to the date when it is available for use. The costs capitalised in connection with the intangible asset include costs of materials and services used or consumed and employee costs incurred in the creation of the asset. Development expenditures not satisfying the above criteria are recognised in the income statement as incurred.

Capitalised development costs are amortised using the straight-line method over the life of the related production programme, usually four to eight years.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- 2.8 Intangible assets (Continued)
  - (b) Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets when the following criteria are met:

- (i) It is technically feasible to complete the software product and use it;
- (ii) Management intends to complete the software product and use it;
- (iii) There is an ability to use the software product;
- (iv) It can be demonstrated how the software product will generate probable future economic benefits;
- (v) Adequate technical, financial and other resources to complete the development and to use the software product are available; and
- (vi) The expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overhead costs.

Development costs not satisfying the above criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in the subsequent period.

Computer software development costs recognised as assets are amortised using the straightline method over their estimated useful lives, which does not exceed five years.

#### 2.9 Impairment of non-financial assets

Assets that have an indefinite useful life and intangible development assets not ready to use are not subject to amortisation and are tested annually for impairment and whenever there is an indication of impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (**Cash-Generating Units**). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.10 Financial assets

(a) Classification

From January 1, 2018, the Group classified its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

As at December 31, 2018, the Group's financial assets primarily comprise loans and receivables and all are measured at amortised cost.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for the amounts that are expected to be settled more than 12 months after the end of the reporting period. These are classified as non-current assets. The Group's loans and receivables comprise trade receivables (note 2.12) and other receivables and prepayments (note 2.12) in the consolidated balance sheet.

#### (b) Recognition and measurement

Regular way purchases and sales of financial assets are recognised on the trade-date – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains (losses) together with foreign exchange gains and losses. Impairment losses are presented as a separate line item in the statement of profit or loss. As at December 31, 2018, all of the Groups debt instruments are measured at amortised cost.

#### (c) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- 2.10 Financial assets (Continued)
  - (d) Impairment of financial assets

From January 1, 2018, the Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and at fair value through other comprehensive income. The impairment methodology applied depends on whether there has been a significant increase in credit risk. For trade receivables, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. For other receivables at amortised cost, the Group recognises a loss allowance equal to 12-month expected credit losses unless there has been a significant increase in credit risk of the financial assets since initial recognition, in which case the loss allowance is measured at an amount equal to lifetime expected credit losses.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the income statement.

#### 2.11 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the firstin, first-out method. Inventory cost includes direct material, direct labour and related manufacturing overhead costs (based on normal operating capacity). Net realisable value is the estimated selling price in the ordinary course of business, less applicable selling expenses.

#### 2.12 Trade receivables and other receivables and prepayments

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

#### 2.13 Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

#### 2.14 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are included in equity as a deduction from the proceeds.

### 2.15 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement as finance cost over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

#### 2.16 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

The capitalisation rate is the weighted average of the borrowing costs applicable to the borrowings outstanding during the period up to the amount of actual borrowing costs incurred during that period. All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.17 Retirement obligations

The Group has both defined contribution and defined benefit plans. Group companies operate various pension schemes. The schemes are generally funded through payments to insurance companies or trustee-administered funds, as determined by periodic actuarial calculations.

#### (a) Defined contribution plans

A defined contribution plan is a pension plan under which the Group pays contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to prior or current employee services.

The Group pays contributions to, including but not limited to, publicly or privately administered pension insurance plans on a mandatory or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (b) Defined benefit plans

A defined benefit plan is a pension plan that is not a defined contribution plan. Typically, defined benefit plans define an amount of pension benefit that an employee will receive upon retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The salary level trend refers to the expected rate of salary increase, which is estimated annually depending on inflation and the career development of employees within the Group. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation. A company specific default risk is not taken into account.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

The current service cost of the defined benefit plan is recognised in the income statement in employee benefit expense, except where included in the cost of an asset. The current service cost reflects the increase in the defined benefit obligation resulting from employee service in the current year, benefit changes, curtailments and settlements.

Past-service costs are recognised immediately in the income statement.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the consolidated income statement.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.18 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred income tax

Inside basis differences

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax basis of assets and liabilities and their carrying amounts in the Consolidated Financial Statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### (ii) Outside basis differences

Deferred income taxes are not recorded on temporary differences arising on investments in subsidiaries and joint arrangements, except in situations where the timing of the reversal of the temporary difference is not controlled by the Group and it is probable that the temporary difference will reverse in the foreseeable future.

#### (c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### 2.19 Provisions

Provisions for restructuring, litigation, environmental liabilities, warranties, decommissioning and other are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Restructuring provisions primarily comprise employee payments. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.20 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

#### 2.21 Revenue recognition

See note 5 for details on the Company's revenue recognition policy.

#### 2.22 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease. The Group's operating leases principally cover real estate, office and other equipment. Depending on the nature of the leased asset, the Group records lease expenses associated with operating leases within cost of sales, selling and distribution expenses or administrative expenses on the income statement as appropriate.

The Group leases certain property, plant and equipment. Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property or the present value of the minimum lease payments.

Each finance lease payment is allocated between the liability and finance charges. The corresponding rental obligations, net of finance charges, are included in other non-current payables. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset or the lease term.

#### 2.23 Share-based payment

The Group established an equity-settled, share-based compensation plan in June 2014, under which the Group receives services from certain employees as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted, excluding the impact of any non-market performance and service vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period).

Non-market performance and service conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied.

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-market performance and service conditions. It recognises the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

When the options are exercised, the Group issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.24 Government grants

The Group periodically receives government grants in support of various business initiatives. Grants from the government are recognised at their fair value where there is reasonable assurance that the grant will be received and the Group will comply with all attached conditions. Government grants used to purchase, construct or otherwise acquire property, plant and equipment are deducted from the cost of the related asset. Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised as income in the period in which they become receivable.

#### 2.25 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's Consolidated Financial Statements in the period in which the dividends are approved by the Company's shareholders or directors, where appropriate.

#### 2.26 New/revised standards, amendments to standards and interpretations

- (a) New and amended standards adopted by the Group
  - The following are the standards applicable to the Group that have been adopted for the first time for the financial year beginning on January 1, 2018:

IFRS 15	Revenue from contracts with customers
IFRS 9	Financial instruments
IFRIC Interpretation 22	Foreign currency transactions and advance consideration

In May 2014, the International Accounting Standards Board (**IASB**) issued IFRS 15, Revenue from Contracts with Customers, which replaced IAS 18, Revenue and IAS 11, Construction Contracts, and their related International Financial Reporting Interpretations Committee (IFRIC) Interpretations. The Group adopted this new standard effective January 1, 2018 and applied it to all contracts using the modified retrospective method to prepare the Consolidated Financial Statements. The cumulative effect of initially applying the new revenue standard was recognised as an adjustment to the opening balance of retained earnings as at January 1, 2018. The comparative information has not been restated and continues to be reported under the accounting standards in effect for those periods.

Revenue is recognised when performance obligations under the terms of a contract are satisfied, which generally occurs with the transfer of control of the Group's products. For most of the Group's products, transfer of control occurs upon shipment or delivery, however, a limited number of the Group's customer arrangements for certain components with no alternative use provide it with the right to payment during the production process. As a result, for these limited arrangements, revenue is recognised as goods are produced and control transfers to the customer. The Group recorded a transition adjustment as at January 1, 2018, which increased retained earnings by US\$0.4 million related to these arrangements.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# 2.26 New/revised standards, amendments to standards and interpretations (Continued)

(a) New and amended standards adopted by the Group (Continued)
 The cumulative effect of the changes made to the Group's consolidated balance sheet as at January 1, 2018 for the adoption of IFRS 15 were as follows:

	Balances as at December 31, 2017 US\$'000 (Audited)	Adjustments due to IFRS 15 US\$'000 (Unaudited)	Balances as at January 1, 2018 US\$′000 (Unaudited)
Balance Sheet			
Assets			
Inventories	241,257	(2,882)	238,375
Other receivables and prepayments	101,786	3,411	105,197
Liabilities			
Current income tax liabilities	14,603	123	14,726
Equity			
Retained earnings	1,186,077	406	1,186,483

In accordance with the new revenue standard requirements, the disclosure of the impact of adoption on our consolidated income statement and balance sheet was as follows:

For the year ended December 31, 2018 (Audited)	As Reported US\$'000	Transactions without Adoption of IFRS 15 US\$′000	Effect of Changes higher (Iower) US\$′000
Income Statement			
Revenue Cost of sales Operating Profit	3,912,170 (3,236,806) 424,055	3,905,784 (3,230,861) 423,614	6,386 5,945 441

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- 2.26 New/revised standards, amendments to standards and interpretations (Continued)
  - (a) New and amended standards adopted by the Group (Continued)

As at December 31, 2018 (Audited)	As Reported US\$'000	Balances without Adoption of IFRS 15 US\$′000	Effect of Changes higher (Iower) US\$′000
Balance Sheet			
Assets			
Inventories	234,303	239,728	(5,425)
Other receivables and prepayments	124,524	118,129	6,395
Liabilities			
Current income tax liabilities	16,192	15,932	260
Equity			
Retained earnings	1,565,893	1,565,183	710

IFRS 9 requires financial assets to be classified into two measurement categories: those measured at fair value and those measured at amortised cost, and introduces new rules for hedge accounting and a new impairment model for financial assets. For financial liabilities, the standard retains most of the requirements of IAS 39, *Financial Instruments: Recognition and Measurement.* The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. The adoption of IFRS 9 did not have a significant effect on the consolidated financial statements.

IFRIC Interpretation 22 addresses how to determine the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration in a foreign currency. The adoption of IFRIC Interpretation 22 did not have a significant effect on the consolidated financial statements.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- 2.26 New/revised standards, amendments to standards and interpretations (Continued)
  - (b) New and amended standards and interpretations not yet adopted The following are the new standards, amendments to standards and interpretations that are not yet applicable to the Group, are effective for annual periods beginning on or after January 1, 2019 and have not been applied in these Consolidated Financial Statements.
    - IFRS 16, *Leases* (effective for annual periods beginning on or after January 1, 2019) specifies how to recognise, measure, present and disclose leases. The standard provides a single lessee model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is twelve months or less or the underlying asset has a low value. Lessors will continue to classify leases as operating or finance according to IAS 17, *Leases*. The standard will affect primarily the accounting for the Group's operating leases as a lessee and is not expected to have a material impact on the Group's activities as a lessor are not material.

As at December 31, 2018, the Group has non-cancellable operating lease commitments of US\$71,505,000 (see Note 30) which includes short-term leases and low value leases which will both be recognised on a straight-line basis as expense in profit or loss. The Company is currently implementing system solutions as part of the adoption process. The Company is in the process of finalizing its assessment of the impact upon adoption and estimates that the adoption of this guidance will result in the addition of right-of-use assets and corresponding lease obligations. For the remaining lease commitments the Group expects to recognise right-of-use assets and corresponding lease liabilities in a range between US\$50,000,000 and US\$70,000,000 as at January 1, 2019.

The Group intends to apply the simplified transition approach and will not restate comparative amounts for the year prior to first adoption. Right-of-use assets will be measured on transition as if the new rules had always been applied.

- IFRIC Interpretation 23 (effective for annual periods beginning on or after January 1, 2019) clarifies how to apply the recognition and measurement requirements in IAS 12 when there is uncertainty over income tax treatments. In such a circumstance, an entity shall recognise and measure its current or deferred tax asset or liability applying the requirements in IAS 12, *Income Taxes* based on taxable profit (loss), tax bases, unused tax losses, unused tax credits and applicable tax rates. The Group intends to adopt this guidance upon its effective date, but does not expect it to have a material impact on its consolidated financial position, results of operations, equity or cash flows.
- Amendments to IAS 12, *Income Taxes* (effective for annual periods beginning on or after January 1, 2019) clarifies that the income tax consequences of dividends on financial instruments classified as equity should be recognised according to where the past transactions or events that generated distributable profits were recognised. These requirements apply to all income tax consequences of dividends. The Group intends to adopt this guidance upon its effective date, but does not expect it to have a material impact on its consolidated financial position, results of operations, equity or cash flows.
- Amendments to IAS 23, *Borrowing costs* (effective for annual periods beginning on or after January 1, 2019) clarifies that if a specific borrowing remains outstanding after the related qualifying asset is ready for its intended use or sale, it becomes part of general borrowings. The Group is still assessing the impact of this amendment, and at this stage, does not intend to adopt it before its effective date and does not expect it to have a material impact on its consolidated financial position, results of operations, equity or cash flows.

# **3 FINANCIAL RISK MANAGEMENT**

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

The Group's treasury department focuses on minimising potential adverse effects on the Group's financial performance.

#### (a) Market risk

The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimising the return.

#### (i) Foreign exchange risk

RMB

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the European euro (**Euro**), Polish zloty, Mexican peso and Chinese renminbi (**RMB**).

As at each year end, excluding transactional foreign exchange differences, if US dollar strengthened by 10% against Euro and RMB with all other variables held constant, the equity and post-tax result for each year would have decreased mainly as a result of foreign exchange differences on translation of Euro and RMB denominated assets and liabilities:

	<b>Equity</b> US\$'000	Post-tax result US\$'000
As at and for the year ended December 31, 2018 Euro RMB	42,557 47,811	3,808 10,837
As at and for the year ended December 31, 2017 Euro	36,754	1,798

A weakening of the US dollar by 10% against the above currencies would have had an equal but opposite effect to the amounts shown above, on the basis that all other variables remain constant.

48,449

14.394

Management monitors and analyses expected exchange rate developments and considers hedging foreign currency exposure should the need arise.

# 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

- (a) Market risk (Continued)
  - (ii) Cash flow interest rate risk

The Group's interest rate risk primarily arises from current and non-current borrowings. Changes in interest rates on borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings obtained at fixed rates expose the Group to fair value interest rate risk. As at December 31, 2018, 34% (December 31, 2017: 49%) of the Group's borrowings were in floating rate instruments. In the event there is a change in market conditions the Group will assess the costs and benefits of both variable and fixed rate borrowings and entering into interest rate swaps. The Group does not currently hold any interest rate swaps.

As at December 31, 2018, if the interest rates had been 100 basis points higher (lower) than the prevailing rate, with all other variables held constant, profit before income tax for the year ended December 31, 2018 would have been US\$1,799,000 (2017: US\$2,887,000) lower (higher).

(iii) Price risk

Price risk relates to changes in the price of raw materials and related transactional currency risk purchased for production from the time of price quotation to customers and production of saleable parts. The Group manages this risk primarily by negotiating recoveries from customers.

#### (b) Credit risk

The Group sells to automotive manufacturers throughout the world. Credit risk arises from deposits and derivative financial instruments with banks and financial institutions as well as credit exposures to customers, including outstanding receivables. The treasury department is responsible for managing and analysing the credit risk for each new customer before standard payment and delivery terms and conditions are offered. The customer's creditworthiness is assessed based on a number of variables.

The Company considers the probability of default upon initial recognition of an asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. Financial assets are written off when there is no reasonable expectation of recovery, such as the debtor failing to engage in a repayment plan with the Company. Where loans or receivables have been written off, the Company continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in profit or loss.

The Group's largest customer is General Motors Company and Subsidiaries (**GM**) and its affiliates, which comprised 42% of revenues during the year ended December 31, 2018 (2017: 43%). Trade receivables from GM and its affiliates was 36% of total trade receivables as at December 31, 2018 (December 31, 2017: 41%).

The Group monitors the credit ratings of its banks and financial institutions. As at December 31, 2018, the Group holds approximately 89% (December 31, 2017: 82%) of its cash in financial institutions with credit ratings of A3 (Moody's) or higher, meaning the institutions have a very strong to extremely strong capacity to meet financial commitments. The majority of the remaining cash is held in banks within investment grade.

## 3 FINANCIAL RISK MANAGEMENT (Continued)

- 3.1 Financial risk factors (Continued)
  - (c) Liquidity risk

The Group monitors forecasts of liquidity requirements to ensure it has sufficient cash to meet operational needs, while maintaining sufficient availability on its undrawn committed borrowing facilities as to not breach borrowing limits or covenants (where applicable) on any of its facilities. The Group's forecasting takes into consideration debt financing plans, covenant compliance and if applicable, external regulatory or legal requirements.

The tables below analyse the Group's financial liabilities. The categories are based on the remaining period as at the balance sheet date to the contractual maturity date. The amounts disclosed are the contractual undiscounted cash flows including principal and interest.

	Within 1 year US\$'000	<b>1–2 years</b> US\$'000	<b>2–5 years</b> US\$'000	<b>Over</b> 5 years US\$'000
As at December 31, 2018				
Short-term borrowings Long-term borrowings Finance lease obligations	545 86,711 2,192	- 82,161 1,781	- 264,688 1,730	- - -
	89,448	83,942	266,418	_
Trade payables Other payables and accruals	553,191 140,210	- 4,277	-	-
	Within 1 year US\$'000	1–2 years US\$'000	2–5 years US\$'000	Over 5 years US\$'000
As at December 31, 2017				
Short-term borrowings Long-term borrowings Finance lease obligations	711 100,174 1,173	_ 119,120 1,074	- 345,790 816	- - -
	102,058	120,194	346,606	_
Trade payables Other payables and accruals	582,350 138,367	- 4,727		- -

## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns to shareholders and maintain an optimal capital structure to reduce the cost of capital. The Group monitors the gearing ratio to evaluate capital efficiency. Gearing ratio is a rate of total borrowings divided by total equity at the end of each year, and is displayed as follows:

	As at Dec	ember 31,
	2018 US\$′000	2017 US\$'000
Total borrowings (note 16)	381,754	491,181
Total equity	1,709,844	1,440,715
Gearing ratio	22.3%	34.1%

### 3.3 Fair value estimation

The carrying amounts of the Group's current financial assets and liabilities, including cash and cash equivalents, restricted bank deposits, trade receivables, other receivables and prepayments, trade payables, other payables and accruals, and current borrowings approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate available to the Group for similar financial instruments.

The Group had no financial assets or liabilities measured at fair value as at December 31, 2018 and December 31, 2017. The different levels are defined as follows:

- The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency; and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in **Level 1**.
- The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in **Level 2**.
- If one or more of the significant inputs is not based on observable market data, the instrument is included in **Level 3**.

There were no transfers of financial assets between fair value hierarchy classifications.

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are addressed below.

#### (a) Intangible assets not available for use

(i) Capitalisation

Costs incurred on development projects are recognised as intangible assets when it is probable that the projects will be successful considering the criteria set out in note 2.8. The Group's development activities are tracked and documented to support the basis of determining if and when the criteria were met.

#### (ii) Impairment

The Group is required to test for impairment of intangible development assets not available for use on an annual basis. The recoverable amount is determined based on the higher of fair value less cost to sell and value in use.

Determination of the value in use is an area involving management judgement in order to assess whether the carrying value of the intangible development assets not available for use can be supported by the net present value of future cash flows specific to each development asset or Cash Generating Unit. In calculating the net present value of the future cash flows, certain assumptions are required to be made in respect of highly uncertain matters including management's expectations of future unlevered free cash flows, long-term growth rates and the selection of discount rates to reflect the risks involved.

The Group uses the most recent detailed calculation of that asset's recoverable amount made in a preceding period when all of the following criteria are met: the assets and liabilities of the Group have not changed significantly from the most recent calculation; the most recent calculation resulted in an amount that exceeded the asset's carrying amount by a substantial margin; and based on an analysis of events that have occurred and circumstances that have changed since the most recent calculation, the likelihood that a current recoverable amount determination would be less than the asset's carrying amount is remote.

#### (b) Retirement benefits

The costs, assets and liabilities of the defined benefit plans operated by the Group are determined using methods relying on actuarial estimates and assumptions. Details of the key assumptions and the sensitivity analysis of such assumptions are set out in note 17. Changes in the assumptions used may have a significant effect on the statement of comprehensive income and the balance sheet.

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

#### (c) Provisions

The Group recognises a provision when there is a present obligation from a past event, a transfer of economic benefits is probable and the amount of costs of the transfer can be estimated reliably. In instances where these criteria are not met, a contingent liability may be disclosed in the notes to the financial statements. Obligations arising in respect of contingent liabilities that have been disclosed or those which are not currently recognised or disclosed in the Consolidated Financial Statements could have a material effect on the Group's financial position. Application of these accounting principles to legal cases requires the Group's management to make determinations about various factual and legal matters beyond its control.

#### (i) Litigation

From time to time the Group is subject to various legal actions and claims incidental to its business, including those arising out of alleged defects, breach of contracts, intellectual property matters and employment related matters.

The Group believes its established reserves are adequate to cover such items; however, the final amounts required to resolve these matters could differ materially from recorded estimates.

Litigation is subject to many uncertainties and the outcome of the individually litigated matters is not predictable with assurance. Based on currently available information, it is the opinion of management that the outcome of such matters will not have a material adverse impact on the Group.

#### (ii) Environmental liabilities

The Group records environmental liabilities based upon estimates of financial exposure with respect to environmental sites. Environmental requirements may become more stringent over time or eventual environmental cleanup costs and liabilities may ultimately exceed current estimates. Moreover, future facilities sales could trigger additional, perhaps material, environmental remediation costs, as previously unknown conditions may be identified.

#### (iii) Warranties

The Group recognises expected warranty costs for products sold principally at the time of sale of the product or when it is determined that such obligations are probable and can be reasonably estimated. Amounts recorded are based on the Group's estimates of the amount that will eventually be required to settle such obligations. These accruals are based on factors such as specific customer arrangements, past experience, production changes, industry developments and various other considerations. The Group's estimates are adjusted from time to time based on facts and circumstances that impact the status of existing claims.

#### (iv) Decommissioning

The Group identified conditional asset retirement obligations, which primarily relate to asbestos abatement and removal and disposal of storage tanks at certain of our sites. Amounts recorded are based on the Group's estimate of future obligations to leave or close a facility. Sites are continually monitored for changes that may impact future obligations for decommissioning. The Group records accretion expense monthly to account for discounting of such obligations.

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

### (d) Other payables and accruals

#### Self-insurance

The Group is self-insured for certain losses relating to employee's health insurance. The Group has insurance coverage to limit the exposure arising from these claims. Self-insurance claims filed and claims incurred but not reported are accrued based upon management's estimates of the discounted ultimate cost for self-insured claims incurred using actuarial assumptions followed in the insurance industry and historical experience. Although management believes it has the ability to reasonably estimate losses related to claims, it is possible that actual results could differ from recorded self-insurance liabilities.

#### (e) Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. The Group believes that its accruals for tax liabilities are adequate for all open audit years based on its assessment of many factors including past experience and interpretations of tax law. This assessment relies on estimates and assumptions and may involve a series of complex judgements about future events. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

Deferred tax assets are recognised only if it is probable that taxable profits will be available against which the deductible temporary differences can be utilised. This determination requires significant judgement regarding the realisability of deferred tax assets. For entities with a recent history of losses, there would need to be convincing other evidence that sufficient taxable profits would be available in the future. When the expectation is different from the original estimate, such differences will impact the recognition of deferred income tax assets and taxation charges in the period in which such estimate is changed.

#### (f) Share-based payment

In determining the fair value of the share option scheme, considerable judgement is required to interpret market data used in the valuation techniques. The use of different market assumptions or estimation methodologies may have a material effect on the estimated fair value amounts.

## 5 REVENUE AND SEGMENT INFORMATION

### 5.1 Revenue from contracts with customers

The Company contracts with customers, which are generally automotive manufacturers and automotive original equipment manufacturers, to sell steering and driveline systems and components. In connection with these contracts the Company provides tooling and prototype parts. The Company does not have material significant payment terms as payment is received at or shortly after the point of sale.

#### Performance Obligations

The following summarises types of performance obligations identified in a contract with a customer.

Products	Nature, timing of satisfaction of performance obligations, and payment terms.
Production Parts	The Company recognises the majority of revenue for production parts at a point in time upon shipment to the customer and transfer of the title and risk of loss under standard commercial terms.
	A limited number of the Company's customer arrangements for customised products with no alternative use provide the Company with the right to payment during the production process. These revenues are recognised over time as performance obligations under the terms of a contract are satisfied
	The amount of revenue recognised is based on the purchase order price. Customers typically pay for the product/prototype based on customary business practices with payment terms averaging 47-60 days.
Tooling	The Company's development and sale of tooling for customers is performed in connection with the preparations to produce and sell products to its customers. Customers typically pay for the tooling in a lump sum upon acceptance.
	The Company recognises revenue for tooling over time as it satisfies its performance obligation. Revenue is recognised to the extent of costs incurred to date for reimbursable tooling from customers.
Engineering Design and Development/Prototypes	The Company recognises non-production related engineering design and development revenue, which is normally related to ADAS, performance improvement and business pursuit.
	Revenue is recognised to the extent of reimbursable engineering expense incurred to date.

### 5 REVENUE AND SEGMENT INFORMATION (Continued)

#### 5.1 Revenue from contracts with customers (Continued)

Contract balances

The contract assets primarily relate to the Company's rights to consideration for work completed but not billed at the reporting date on production parts, tooling and engineering design and development/ prototype. The contract assets are reclassified into the receivables balance when the rights to receive payment become unconditional. There have been no impairment losses recognised related to contract assets arising from the Company's contracts with customers. Contract liabilities are associated with consideration received from customers in advance of transferring goods promised in a contract. Recognition of revenue is deferred until the related performance obligations are satisfied in the future. The following table provides information about contract assets and contract liabilities from contracts with customers.

	Contract assets (i) US\$′000	Contract liabilities, Current (ii) US\$'000	Contract liabilities, Non-Current (ii) US\$'000
Balances as at December 31, 2018	28,248	(32,639)	(75,824)
Balances as at December 31, 2017	_	_	-
Change in account balance	28,248	(32,639)	(75,824)

- (i) Contract assets are recorded within other receivables and prepayments as at December 31, 2018.
- (ii) Contract liabilities are recorded within deferred revenue and other payables and accruals as at December 31, 2018.

#### 5.2 Segment information

The Group's segment information is presented on the basis of internal reports that are regularly reviewed by the Group's CEO in order to allocate resources to the segments and assess their performance. For each of the Group's reportable segments, the Group's CEO reviews internal management reports on a quarterly basis.

The Group classifies its businesses into three reportable segments: North America, Asia Pacific, and Europe, Middle East, Africa and South America (**EMEA & SA**). All of the Group's operating segments typically offer the same steering and driveline products. The "Others" category represents parent company activities of the Company and activities of its non-operating direct and indirect subsidiaries, as well as elimination entries between segments.

## 5 REVENUE AND SEGMENT INFORMATION (Continued)

### 5.2 Segment information (Continued)

The key performance indicators that the Group monitors to manage segment operations are:

- Operating income before interest, taxes, depreciation and amortisation (including impairment on property, plant and equipment) and share of results of joint ventures (**Adjusted EBITDA**).
- Total assets and total liabilities represent total current and non-current assets and total current and non-current liabilities of the segments and include assets and liabilities between operating segments.

Information about reportable segments and reconciliations of reportable segment revenues is as follows:

	North America US\$'000	Asia Pacific US\$'000	EMEA & SA US\$'000	Others US\$'000	<b>Total</b> US\$'000
For the year ended December 31, 2018					
Total revenue	2,656,347	805,758	520,467	-	3,982,572
Inter-segment revenue	(31,038)	(24,246)	(15,118)		(70,402)
Revenue from external customers	2,625,309	781,512	505,349	-	3,912,170
Adjusted EBITDA	402,904	167,498	57,594	(8,432)	619,564
For the year ended December 31, 2017					
Total revenue	2,571,226	893,653	502,568	-	3,967,447
Inter-segment revenue	(37,314)	(39,183)	(12,941)		(89,438)
Revenue from external customers	2,533,912	854,470	489,627	(6,261)	3,878,009
Adjusted EBITDA	414,885	170,303	42,357		621,284

Revenue transactions between segments are carried out at an arm's length. The revenue from external parties reported to the Group's CEO is measured in a manner consistent with that in the consolidated income statement.

	North America US\$'000	Asia Pacific US\$'000	EMEA & SA US\$'000	Others US\$'000	<b>Total</b> US\$'000
As at December 31, 2018					
Total assets Total liabilities	1,908,820 (770,975)	773,213 (263,319)	377,087 (145,659)	52,391 (221,714)	3,111,511 (1,401,667)
As at December 31, 2017					
Total assets Total liabilities	1,824,224 (952,741)	812,613 (290,998)	383,489 (164,586)	(40,943) (130,343)	2,979,383 (1,538,668)

## 5 **REVENUE AND SEGMENT INFORMATION** (Continued)

#### 5.2 Segment information (Continued)

Reconciliations of reportable segment Adjusted EBITDA to those as determined under IFRS are as follows:

		For the year ended December 31,	
	2018 US\$′000	2017 US\$'000	
Adjusted EBITDA from reportable segments Depreciation and amortisation expenses Impairment on property, plant and equipment (i) Finance costs, net Share of loss of joint ventures	619,564 (195,509) – (9,283) (4,381)	621,284 (183,542) (9,527) (21,348) (1,818)	
Profit before income tax	410,391	405,049	

Note:

(i) Impairment on property, plant and equipment due to cancellation of customer programmes, see note 6.

In presenting information on the basis of geography, segment revenue is based on the geographical location of subsidiaries and segment assets and liabilities are based on geographical location of the assets.

Adjusted EBITDA includes a non-cash component for deferred revenue amortisation. For the year ended December 31, 2018, the North America segment and Asia Pacific segment recognised US\$23,540,000 (2017: US\$24,627,000) and US\$2,294,000 (2017: US\$831,000), respectively.

The geographic distribution of revenue for the years ended December 31, 2018 and 2017 is as follows:

	For the yea Decemb	
	2018 US\$′000	2017 US\$'000
North America:		
US	1,701,197	1,706,861
Mexico	924,112	827,051
Asia Pacific:		
China	722,429	788,308
Rest of Asia Pacific	59,083	66,162
EMEA & SA:		
Poland	437,297	412,467
Rest of EMEA & SA	68,052	77,160
	3,912,170	3,878,009

## 5 **REVENUE AND SEGMENT INFORMATION** (Continued)

## **5.2 Segment information** (Continued)

The geographic distribution of non-current assets excluding deferred income tax assets as at December 31, 2018 and 2017 is as follows:

	As at Dece	ember 31,
	2018 US\$′000	2017 US\$'000
North America:		
US	877,691	805,790
Mexico	235,646	201,841
Asia Pacific:		
China	238,145	226,993
Rest of Asia Pacific	20,620	14,471
EMEA & SA	168,573	162,025
	1,540,675	1,411,120

### Disaggregation of revenue

	North America US\$'000	Asia Pacific US\$′000	EMEA & SA US\$'000	Total US\$′000
For the year ended December 31, 2018				
EPS	1,472,657	576,120	476,002	2,524,779
CIS	611,518	26,991	7,696	646,205
HPS	130,025	7,827	19,047	156,899
DL	411,109	170,574	2,604	584,287
	2,625,309	781,512	505,349	3,912,170
	North America US\$'000	Asia Pacific US\$'000	EMEA & SA US\$'000	Total US\$'000
For the year ended December 31, 2017				
EPS	1,400,615	627,973	453,713	2,482,301
CIS	602,660	25,875	8,176	636,711
HPS	141,912	12,744	22,700	177,356
DL	388,725	187,878	5,038	581,641
	2,533,912	854,470	489,627	3,878,009

# 5 REVENUE AND SEGMENT INFORMATION (Continued)

5.2 Segment information (Continued)

Revenue by Type

	For the yea Decemb	
	2018 US\$′000	2017 US\$'000
Production Parts Tooling	3,870,854 22,776	3,854,699 23,310
Engineering Design and Development/Prototypes	18,540	-
	3,912,170	3,878,009

Revenues from customers amounting to 10 percent or more of the Group's revenue are as follows and reported in all segments:

	For the yea Decemb	
	2018 US\$′000	2017 US\$'000
GM	1,649,322	1,667,067
Customer A	824,599	797,745
Customer B	605,470	526,485
	3,079,391	2,991,297

# 6 PROPERTY, PLANT AND EQUIPMENT

	Freehold land and land improvement US\$'000	Leasehold improvements US\$'000	Buildings US\$'000	Machinery, equipment and tooling US\$'000	Furniture and office equipment US\$'000	Construction in progress US\$'000	<b>Tota</b> l US\$'000
As at January 1, 2017							
Cost	9,254	17,453	39,533	958,261	3,898	122,765	1,151,164
Accumulated depreciation	(1,998)	(5,170)	(10,718)	(352,750)	(1,394)	-	(372,030
Net book amount	7,256	12,283	28,815	605,511	2,504	122,765	779,134
Year ended December 31, 2017							
Opening net book amount	7,256	12,283	28,815	605,511	2,504	122,765	779,134
Additions (transfers upon							
completion)	2,668	1,386	11,449	180,284	423	(3,678)	192,532
Disposals	-	(9)	(69)	(3,428)	(8)	(54)	(3,568
Impairment	-	_	-	(3,396)	-	(6,131)	(9,52)
Depreciation	(154)	(2,338)	(1,534)	(96,491)	(422)	-	(100,939
Exchange differences	291	464	2,308	19,315	118	3,990	26,48
Net book amount as at							
December 31, 2017	10,061	11,786	40,969	701,795	2,615	116,892	884,118
As at January 1, 2018							
Cost	12,301	19,671	53,600	1,154,116	4,351	116,892	1,360,931
Accumulated depreciation	(2,240)	(7,885)	(12,631)	(452,321)	(1,736)	-	(476,81
	(2,240)	(7,000)	(12,001)	(702,021)	(1,700)		(470,010
Net book amount	10,061	11,786	40,969	701,795	2,615	116,892	884,118
Year ended December 31, 2018							
Opening net book amount Additions (transfers upon	10,061	11,786	40,969	701,795	2,615	116,892	884,11
completion)	808	567	9,830	155,932	344	13,375	180,850
Disposals	(10)	(3)	(30)	(5,607)	(7)	-	(5,65)
Depreciation	(10)	(2,078)	(2,002)	(104,187)	(412)	_	(108,78)
Exchange differences	(286)	(297)	(1,013)	(13,603)	(103)	(1,991)	(17,293
Netherland							
Net book amount as at December 31, 2018	10 470	0.075	17 751	724 220	2,437	120 276	022.24
December 51, 2016	10,472	9,975	47,754	734,330	2,437	128,276	933,24
As at December 31, 2018							
Cost	12,777	19,426	62,223	1,254,098	4,425	128,276	1,481,22
Accumulated depreciation	(2,305)	(9,451)	(14,469)	(519,768)	(1,988)	-	(547,98
Net book amount	10,472	9,975	47,754	734,330	2,437	128,276	933,244

## 6 **PROPERTY, PLANT AND EQUIPMENT** (Continued)

Certain of the Group's property, plant and equipment have been pledged as collateral under the Group's borrowing arrangements. The carrying amounts of property, plant and equipment pledged as collateral were US\$38,412,000 as at December 31, 2018 (December 31, 2017: US\$549,506,000).

Property, plant and equipment at December 31, 2018 included equipment under finance lease of US\$8,959,000 (December 31, 2017: US\$5,858,000), including accumulated depreciation of US\$2,718,000 (December 31, 2017: US\$2,109,000).

Depreciation has been charged to the following function of expenses:

	For the year ended December 31,	
	2018 US\$′000	2017 US\$'000
Cost of sales Engineering and product development costs Administrative expenses	98,200 6,344 4,236	91,958 5,323 3,658
	108.780	100.939

During the year ended December 31, 2017, the Group recorded impairment of US\$9,527,000 within cost of sales in the EMEA & SA and Asia Pacific segments on machinery, equipment and tooling and construction in progress related to equipment that had been purchased for specific customer programmes. Due to the sale of a branch of this customer's business, the programmes were cancelled and the equipment was deemed to be impaired. There was no impairment to property, plant and equipment for the year ended December 31, 2018.

The additions for the year ended December 31, 2018 include US\$298,000 of capitalised borrowing costs (2017: US\$209,000). Borrowing costs were capitalised at the weighted average of the borrowing rate of 6.1% for the year ended December 31, 2018 (2017: 5.8%).

# 7 LAND USE RIGHTS

	For the year Decembe	
	2018 US\$′000	2017 US\$'000
<b>Cost</b> As at January 1 Additions Exchange differences	1,910 2,239 (134)	932 891 87
As at December 31	4,015	1,910
Accumulated amortisation As at January 1 Amortisation Exchange differences	410 91 (6)	364 43 3
As at December 31	495	410
Net book amount As at December 31	3,520	1,500

# 8 INTANGIBLE ASSETS

	Product development costs US\$'000	Computer software development costs US\$'000	<b>Total</b> US\$'000
Cost			
As at January 1, 2017	605,490	27,004	632,494
Additions	125,273	516	125,789
Exchange differences	2,023	3	2,026
As at December 31, 2017	732,786	27,523	760,309
Accumulated amortisation			
As at January 1, 2017	175,942	6,844	182,786
Amortisation	76,813	5,747	82,560
Exchange differences	433	_	433
As at December 31, 2017	253,188	12,591	265,779
<b>Net book amount</b> As at December 31, 2017	479,598	14,932	494,530
Cost			
Cost As at January 1, 2018	732,786	27.523	760.309
<b>Cost</b> As at January 1, 2018 Additions	732,786 155,570	27,523 427	
As at January 1, 2018	732,786 155,570 (2,617)		760,309 155,997 (2,617
As at January 1, 2018 Additions	155,570		
As at January 1, 2018 Additions Exchange differences	155,570 (2,617)	427 _	155,997 (2,617
As at January 1, 2018 Additions Exchange differences As at December 31, 2018 Accumulated amortisation	155,570 (2,617) 885,739	427  27,950	155,997 (2,617 913,689
As at January 1, 2018 Additions Exchange differences As at December 31, 2018	155,570 (2,617)	427 _	155,997 (2,617)
As at January 1, 2018 Additions Exchange differences As at December 31, 2018 Accumulated amortisation As at January 1, 2018	155,570 (2,617) 885,739 253,188	427 	155,997 (2,617 913,689 265,779
As at January 1, 2018 Additions Exchange differences As at December 31, 2018 Accumulated amortisation As at January 1, 2018 Amortisation	155,570 (2,617) 885,739 253,188 81,391	427 	155,997 (2,617) 913,689 265,779 86,638
As at January 1, 2018 Additions Exchange differences As at December 31, 2018 Accumulated amortisation As at January 1, 2018 Amortisation Exchange differences	155,570 (2,617) 885,739 253,188 81,391 (661)	427  27,950 12,591 5,247 	155,997 (2,617 913,689 265,779 86,638 (661

The additions for the year ended December 31, 2018 include US\$13,193,000 of capitalised interest related to the borrowings associated with developmental costs (2017: US\$10,481,000). Borrowing costs were capitalised at the weighted average of the borrowing rate of 6.1% for the year ended December 31, 2018 (2017: 5.8%).

## 8 INTANGIBLE ASSETS (Continued)

Amortisation has been charged to the following function of expenses:

	For the year Decembe	
	2018 US\$′000	2017 US\$'000
Cost of sales Administrative expenses	85,216 1,422	81,364 1,196
	86,638	82,560

#### **Impairment tests**

Capitalised product development costs not yet available for use are tested annually based on the recoverable amount of the Cash Generating Unit to which the intangible asset is related.

The recoverable amount of the Cash Generating Units is determined based upon value in use from the most recent detailed calculations. The value in use is estimated using the discounted cash flow approach. For significant Cash Generating Units, the pretax discount rates used to estimate future cash flows range between 8.5% and 14%, which are based on an estimated weighted average cost of capital depending on geographical location and risk factors and includes estimates of country risk premiums. Estimated cash flows are based on the estimated useful life of the Cash Generating Unit.

In determining value in use, it is necessary to make a series of assumptions to estimate future cash flows. There is risk in future profitability such as customer volumes and commodity pricing. The assumptions for customer volumes and commodity pricing are reviewed annually as part of management's budgeting and strategic planning cycles.

The assumptions related to customer volume and timing of sales to customers may vary due to a number of factors, including variation in demand for customers' products, customers' attempts to manage their inventories, design changes, changes in customers' manufacturing strategy, etc. Accordingly, many of the Group's customers do not commit to long term production schedules.

The assumptions related to commodity pricing may vary as raw material costs are influenced by several commodities and the volatility of these prices may have an adverse impact on the Group's business. However, to mitigate the risk the Group continues its efforts to pass material, component and supply cost increases to the Group's customers.

There was no intangible asset impairment recorded for the year ended December 31, 2018 or 2017.

# 9 DEFERRED INCOME TAXES

The analysis of deferred income tax assets and deferred income tax liabilities is as follows:

	As at Decen 2018 US\$′000	<b>1ber 31,</b> 2017 US\$'000
Deferred income tax assets:		
To be recovered after more than 12 months To be recovered within 12 months	4,447 13,555	4,093 22,050
	18,002	26,143
Deferred income tax liabilities:		
To be settled after more than 12 months To be settled within 12 months	(97,791) _	(86,713) –
	(97,791)	(86,713)
Deferred income tax liabilities, net	(79,789)	(60,570)

The reconciliation of deferred income tax liabilities, net to the consolidated balance sheet is as follows:

	As at December 31,		
	2018 US\$′000	2017 US\$'000	
Deferred income tax assets	8,621	7,042	
Deferred income tax liabilities	(88,410)	(67,612)	
Deferred income tax liabilities, net	(79,789)	(60,570)	

# 9 DEFERRED INCOME TAXES (Continued)

The movement in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

	Property, plant and equipment US\$'000	Retirement benefits and compensation US\$'000	Provisions and accruals US\$'000	Tax losses and credits US\$'000	Intangible assets US\$'000	<b>Others</b> US\$'000	<b>Total</b> US\$'000
Deferred income tax assets							
As at January 1, 2017 (Charged) credit to income statement Remeasurement of deferred taxes (i) Credit to equity Credit to other comprehensive income Exchange differences	3,227 (1,589) - - 106	17,044 (3,856) (2,811) - 93 82	79,998 (13,558) (23,833) 2,245 – 154	3,092 (238) (1,004) – – 19	- - - -	10,118 176 (2,868) - - 34	113,479 (19,065) (30,516) 2,245 93 395
-				1.000		7 460	
As at December 31, 2017	1,744	10,552	45,006	1,869	-	7,460	66,631
As at January 1, 2018 Credit (charged) to income statement Charged to other comprehensive	1,744 1,496	10,552 4,416	45,006 (14,509)	1,869 22,192	-	7,460 3,392	66,631 16,987
income Exchange differences	- (79)	(17) (60)	- (114)	_ (14)	-	_ (25)	(17) (292)
As at December 31, 2018	3,161	14,891	30,383	24,047	-	10,827	83,309
Deferred income tax liabilities							
As at January 1, 2017 Charged to income statement Remeasurement of deferred taxes (i) Exchange differences	(1,671) (15,332) 5,855 29	(8) (659) –	(19) (293) – 38	- - -	(155,949) (12,684) 63,645 –	(2,588) (7,584) – 19	(160,235) (36,552) 69,500 86
As at December 31, 2017	(11,119)	(667)	(274)	-	(104,988)	(10,153)	(127,201)
As at January 1, 2018 (Charged) credit to income statement Charged to equity Exchange differences	(11,119) (40,341) - (21)	(667) (1,182) - -	(274) 1,439 (2,613) (30)	- - -	(104,988) 7,468 - -	(10,153) (603) - (14)	(127,201) (33,219) (2,613) (65)
As at December 31, 2018	(51,481)	(1,849)	(1,478)	-	(97,520)	(10,770)	(163,098)

Note:

(i) On December 22, 2017, US President Donald Trump signed into law "H.R.1", commonly known as the "Tax Cuts and Jobs Act", which among other items reduces the US federal corporate income tax rate from 35% to 21% with effect from January 1, 2018. As a result, the Company remeasured its deferred tax assets and liabilities as at December 31, 2017, which is the period of substantive enactment of the legislation. The Company's deferred tax assets and liabilities generally represent a decrease or an increase, respectively, in corporate income taxes expected to be paid in the future. The impact to the Company was the net deferred tax liabilities were revalued downward, with a corresponding deferred income tax benefit of approximately US\$39.0 million.

## 9 DEFERRED INCOME TAXES (Continued)

Deferred income tax assets are recognised for tax loss carry-forwards and deductible temporary differences to the extent that the realisation of the related tax benefit through future taxable profits is probable. Deferred income tax assets being calculated at applicable tax rates have not been recognised in respect of the following as management believes it is more likely than not that they would not be utilised before expiration:

	As at Decer	nber 31,
	2018 US\$′000	2017 US\$'000
Tax losses	13,279	17,033
Deductible temporary differences	3,691	3,855
	16,970	20,888

As at December 31, 2018, the Group has US\$11,027,000 (December 31, 2017: US\$11,946,000) of gross net operating loss (**NOL**) carry forwards in the US subject to certain annual utilisation limitations, which will expire in 2032. As at December 31, 2018, the Group has US\$46,716,000 (December 31, 2017: US\$57,127,000) of non-US gross NOL carry-forwards which have various expiration dates of which a significant amount is unlimited.

As at December 31, 2018, deferred income tax liabilities of US\$5,734,000 (December 31, 2017: US\$7,800,000) have been provided for withholding tax that would be payable on the portion of unremitted earnings of certain subsidiaries intended to be distributed in the foreseeable future. Deferred income tax liabilities have not been recognised on the remaining unremitted earnings because the Group is able to control the timing of reversal of the temporary differences. Unremitted earnings totaled US\$1,378,772,000 as at December 31, 2018 (December 31, 2017: US\$1,027,747,000).

## **10 INVENTORIES**

	As at Decen 2018 US\$′000	n <b>ber 31,</b> 2017 US\$'000
Raw materials	165,667	155,698
Work in progress	34,099	37,070
Finished goods	54,171	64,937
	253,937	257,705
Less: provision for impairment losses	(19,634)	(16,448)
	234,303	241,257

The cost of inventories recognised as an expense and included in cost of sales for the year ended December 31, 2018 amounted to US\$3,017,789,000 (2017: US\$2,956,661,000).

The carrying amounts of inventories pledged as collateral were US\$123,237,000 as at December 31, 2018 (December 31, 2017: US\$157,446,000).

## 11 TRADE RECEIVABLES

	As at Decen	nber 31,
	2018 US\$′000	2017 US\$'000
Trade receivables, gross Less: provision for impairment	530,512 (1,653)	612,056 (1,257)
	528,859	610,799

Credit terms range primarily from 30 to 90 days after the invoice date depending on the customer and the geographical region. Ageing analysis of trade receivables based on invoice date is as follows:

	As at Decemb 2018 US\$′000	<b>er 31,</b> 2017 US\$'000
0 to 30 days 31 to 60 days 61 to 90 days Over 90 days	302,180 183,478 37,844 7,010	328,761 235,812 23,490 23,993
	530,512	612,056

Trade receivables of US\$30,881,000 were past due but not impaired as at December 31, 2018 (December 31, 2017: US\$29,367,000). These relate mainly to a number of customers for whom there is no history of default. The ageing analysis of these past due but not impaired receivables is as follows:

	As at December 31,	
	2018 US\$′000	2017 US\$'000
Overdue up to 30 days	24,897	20,568
Overdue 31 to 60 days	936	858
Overdue 61 to 90 days	551	933
Overdue over 90 days	4,497	7,008
	30,881	29,367

The provision for impairment of receivables includes estimates and assessments of individual receivables based on the creditworthiness of the respective customer, current economic developments and the analysis of historical losses on receivables. The creditworthiness of a customer is assessed on their payment history, ability to make payments and customer credit rating from third party rating agencies.

The Group applies the simplified approach to providing for expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected credit losses below incorporate forward looking information.

Trade receivables of US\$1,653,000 were impaired as at December 31, 2018 on which full provisions were made (December 31, 2017: US\$1,257,000). These individually impaired receivables are relatively long overdue.

## 11 TRADE RECEIVABLES (Continued)

Movement on the provision for the impairment of trade receivables is as follows:

		For the year ended December 31,	
	2018 US\$′000	2017 US\$'000	
As at January 1	1,257	1,005	
Addition of provision Exchange differences	448 (52)	133 119	
As at December 31	1,653	1,257	

The carrying amounts of trade receivables pledged as collateral were US\$267,081,000 as at December 31, 2018 (December 31, 2017: US\$325,954,000).

## 12 OTHER RECEIVABLES AND PREPAYMENTS

	As at December 31,	
	2018 US\$′000	2017 US\$'000
Amounts reimbursable from customers on tools (i)	_	35,996
Income and other taxes recoverable (ii)	75,678	42,101
Prepaid assets	34,150	29,278
Reimbursable engineering expenses (i)	-	4,051
Deposits to vendors	6,769	7,324
Contract assets (i)	28,248	_
Others	4,713	2,987
	149,558	121,737
Less: non-current portion	(25,034)	(19,951)
Current portion	124,524	101,786

Note:

- (i) As stated in note 3 and 5, under IFRS 15, the Company has some contracts with customers that require revenue to be recognised over time as costs are incurred. Contract assets balance represents rights to consideration for work completed but not billed as at December 31, 2018, related to production parts, reimbursable customer tooling and engineering services. Prior to adoption of IFRS 15, the costs were recorded separately as inventories, amounts reimbursable from customers on tools and reimbursable engineering expenses, respectively.
- (ii) Balance mainly represents income and value-added tax recoverable and certain incentives granted to the Group for investing capital and maintaining jobs in the State of Michigan, USA.

## 13 RESTRICTED BANK DEPOSITS

As at December 31, 2018, restricted bank deposits of US\$3,000 (December 31, 2017: US\$6,591,000) are maintained with banks for issuance of letters of credit and pledges of bank borrowings.

## 14 CASH AND CASH EQUIVALENTS

The Group's RMB balances of US\$170,141,000 are deposited with banks in China as at December 31, 2018 (December 31, 2017: US\$108,151,000). The RMB is not a freely convertible currency. The conversion of these RMB denominated balances into foreign currencies in China is subject to rules and regulations of foreign exchange control promulgated by the China government. Cash balances denominated in RMB will be used as part of the normal operating activities in China and are classified as unrestricted cash on this basis.

## **15 RESERVES**

	Share premium US\$'000	Merger reserve US\$'000	Share-based compensation reserve US\$'000	Exchange reserve US\$'000	Total other reserves US\$'000
As at January 1, 2017	163,197	113,000	4,862	(88,838)	192,221
Dividends paid to shareholders Value of employee services provided under share-option	(59,856)	-	-	-	(59,856)
scheme (note 24(a)) Transfer to share premium under	-	-	3,806	-	3,806
Exercise of options Exchange differences, net of tax	1,120 2,286 -	- -	(1,120) 	_ _ 45,567	_ 2,286 45,567
As at December 31, 2017	106,747	113,000	7,548	(43,271)	184,024
Dividends paid to shareholders Value of employee services	(69,954)	-	-	-	(69,954)
provided under share-option scheme (note 24(a))	-	-	(138)	-	(138)
Transfer to share premium under exercise of share options Exercise of options Exchange differences, net of tax	470 1,026 –	- - -	(470) _ _	_ _ (41,365)	_ 1,026 (41,365)
As at December 31, 2018	38,289	113,000	6,940	(84,636)	73,593

Notes:

#### (i) Share premium

Share premium of the Group represents the difference between the fair value of shares issued and their respective par value. Incremental costs directly attributable to the issue of new shares are shown as an increase in share premium.

A dividend of US\$69,954,000 relating to the Group's year ended December 31, 2017 earnings was paid during the year ended December 31, 2018 (year ended December 31, 2017: US\$59,856,000).

#### (ii) Merger reserve

The Company was incorporated on August 21, 2012 and the Group's reorganisation was completed on January 30, 2013. The merger reserve in the consolidated balance sheets as at December 31, 2018 and 2017 represent the aggregate amount of share capital of PCM US Steering Holding LLC and PCM (Singapore) Steering Holding Pte. Limited.

#### (iii) Share-based compensation reserve

The share-based compensation reserve comprises the value of employee services provided under the share option scheme. The reserve is relieved when options are exercised in the amount of services recognised related to those option.

#### (iv) Exchange reserve

Exchange reserve arises from currency translations of all group entities that have a functional currency different from the US dollar being translated into the Group's presentation currency of US dollar.

## 16 **BORROWINGS**

	As at December 31,	
	2018	2017
	US\$'000	US\$'000
Non-current		
Borrowings from banks		
- secured (note (1a))	4,216	43,607
– unsecured (note (1b))	60,582	121,612
Notes (note (1d))	250,000	250,000
Finance lease obligations (note (1e))	3,232	1,767
Debt issuance costs (note (1f))	(2,504)	(2,841)
	315,526	414,145
<b>Current</b> Borrowings from banks – secured, others (note (1c))	534	690
Add: current portion of: – non-current secured borrowings (note (1a))	4,216	15,482
– non-current unsecured borrowings (note (1b))	61,000	61,000
– finance lease obligations (note (1e))	1,881	1,006
– Debt issuance costs (note (1f))	(1,403)	(1,142)
	66,228	77,036
Total borrowings	381,754	491,181

#### (1) Note:

(a) This primarily includes:

- (i) Long-term borrowings of US\$nil (December 31, 2017: US\$44,643,000) which bears interest at LIBOR plus 1.75%-2.25% per annum and was scheduled to mature in 2019. This was secured by property, plant and equipment, trade receivables and inventories. In February 2018, the Company repaid the remaining balance of US\$42,857,000 and simultaneously refinanced its US based revolving line of credit (See (c)(i) below).
- (ii) Long-term borrowings of US\$8,432,000 (December 31, 2017: US\$13,569,000) which bear interests at EURIBOR plus 3.1% and matures in December 2020. Secured by property and plant.
- (iii) Long-term borrowings of US\$nil (December 31, 2017: US\$877,000) borrowed by a subsidiary of the Group which bore interest at LIBOR plus 2.63% per annum, and was secured by property, plant and equipment, trade receivables and inventories. This was repaid in January 2018.
- (b) This primarily includes:
  - (i) Bank loans totaling US\$121,000,000 as at December 31, 2018 (December 31, 2017: US\$182,000,000), which are guaranteed by AVIC and Beijing E-Town International Investment & Development Co., Ltd., (indirect shareholders of Pacific Century Motors, Inc. which is an intermediate holding company of the Company), bear interest at LIBOR plus 3.5% per annum and due in semi-annual installments of US\$30,500,000 which commenced in June 2014 and mature in October 2020 with the last repayment to be made then.
  - (ii) Long-term borrowings of US\$582,000 (December 31, 2017: US\$612,000) which bears interest at 4.75% and matures in August 2020.

### 16 BORROWINGS (Continued)

- (1) Note: (Continued)
  - (c) This primarily includes:
    - (i) A revolving line of credit of US\$nil as at December 31, 2018 (December 31, 2017: US\$nil) with availability to borrow up to US\$325,000,000 obtained by a subsidiary of the Group which bears interest at LIBOR plus a range of 1.25% to 1.75% per annum, depending on borrowing type, matures in February 2023 and is secured by trade receivables and inventories. In February 2018, the Company repaid the remaining balance of its US based term loan (see (a)(i) above) and simultaneously refinanced its US based revolving line of credit, extending its borrowing capacity by US\$75,000,000, securing less restrictive covenants and collateral requirements and extending maturity to 2023 from 2019. The Company recognised a loss of US\$289,000 related to the refinance.
    - (ii) A factoring facility of US\$nil as at December 31, 2018 (December 31, 2017: US\$nil) with availability to borrow up to US\$45,758,000 by a subsidiary of the Group which bears interest at EURIBOR plus 1.05% per annum, is secured by trade receivables and matures in December 2019.
    - (iii) A revolving line of credit of US\$534,000 as at December 31, 2018 (December 31, 2017: US\$690,000) with availability to borrow an additional US\$2,326,000 by a subsidiary of the Group which bears interest at the Marginal Cost of Funds Based Lending Rate plus 0.5% per annum, is secured by property, plant and equipment, trade receivables and inventories and matures in September 2019.
    - (iv) A revolving line of credit of US\$nil as at December 31, 2018 (December 31, 2017: US\$nil) with availability to borrow up to US\$2,860,000 by a subsidiary of the Group which bears interest at the Marginal Cost of Funds Based Lending Rate + 0.8% per annum, is secured by property, plant and equipment, trade receivables and inventories and matures in May 2019.
  - (d) Notes of US\$250,000,000 in aggregate principal amount of 5.875% senior unsecured notes maturing in November 2021.
  - (e) Finance lease obligations:
    - (i) Gross finance leases liabilities minimum lease payments:

	As at December 31,	
	2018 US\$′000	2017 US\$'000
Within 1 year	2,192	1,173
Between 1 and 2 years	1,781	1,074
Between 2 and 5 years	1,730	816
	5,703	3,063
Less: future finance charges	(590)	(290)
	5,113	2,773

(ii) Present value of finance lease obligations:

	As at December 31,	
	2018 US\$'000	2017 US\$'000
Within 1 year	1,881	1,006
Between 1 and 2 years	1,602	985
Between 2 and 5 years	1,630	782
	5,113	2,773

<sup>(</sup>f)

The Group capitalised debt issuance costs related to various borrowings as noted above. Amortisation of the debt issuance costs is recognised in the income statement as finance cost over the period of the borrowing using the effective interest method. The unamortised balance of debt issuance costs is US\$3,907,000 as at December 31, 2018 (December 31, 2017: US\$3,983,000).

### 16 BORROWINGS (Continued)

### (2) Maturity of borrowings

	As at Decen	As at December 31,	
	2018 US\$′000	2017 US\$'000	
Within 1 year	66,228	77,036	
Between 1 and 2 years	65,067	99,171	
Between 2 and 5 years	250,459	314,974	
Over 5 years	-	-	
	381,754	491,181	

(3) The carrying amount and fair value of non-current borrowings are as follows:

	As at December 31,			
	Carrying A	mount	Fair va	lue
	2018 US\$′000	2017 US\$'000	2018 US\$′000	2017 US\$'000
Bank borrowings	63,637	164,438	65,789	160,481
Other borrowings	248,657	247,940	252,669	258,820
Finance lease obligations	3,232	1,767	3,511	1,889
	315,526	414,145	321,969	421,190

The fair values of bank borrowings are based on discounted cash flows using applicable discount rates based upon the prevailing market rates of interest available to the Group for financial instruments with substantially the same terms and characteristic as at the balance sheet dates. Such discount rates ranged from 0.91% to 4.31% as at December 31, 2018 (December 31, 2017: 3.05% to 5.55%), depending on the type of the debt and were within Level 2 of the fair value hierarchy.

The fair values of other borrowings are based on quoted prices in active markets and were within Level 1 of the fair value hierarchy.

### (4) Weighted average annual interest rates

	As at Decemb	As at December 31,	
	2018	2017	
Bank borrowings Notes	6.4% 5.9%	5.4% 5.9%	

## **16 BORROWINGS** (Continued)

### (5) Currency denomination

	As at Decen	As at December 31,	
	2018 US\$′000	2017 US\$'000	
US\$	372,206	475,433	
Euro	8,433	14,446	
RMB	581	612	
Indian rupee	534	690	
	381,754	491,181	

# 17 RETIREMENT BENEFITS AND COMPENSATION

	As at December 31,	
	2018 US\$′000	2017 US\$'000
Pension – defined benefit plans (note (a))	11,945	11,343
Extended disability benefits (note (b))	4,118	3,189
Workers' compensation (note (c))	6,742	5,742
	22,805	20,274
Less: non-current portion	(19,058)	(17,171)
Current portion	3,747	3,103

### (a) Pension – defined benefit plans

The Group sponsors various defined benefit plans that generally provide benefits based on negotiated amounts for each year of eligible service. The Group's most significant plans are under regulatory frameworks in Mexico, Germany, France, Korea and the US. The US Supplemental Executive Retirement Plan (**US SERP**) is a frozen plan. The plans had no curtailments or settlements affecting the defined benefit obligation.

# 17 RETIREMENT BENEFITS AND COMPENSATION (Continued)

## (a) Pension – defined benefit plans (Continued)

The Group employs Mercer (U.S.) Inc., an independent qualified actuary, to measure pension costs using the projected unit credit method. The amounts recognised in the consolidated balance sheet are determined as follows:

	For the year e Non-US	For the year ended December 31, 2018			For the year ended December 31, 2017 Non-US			
	plans US\$'000	US SERP US\$′000	Total US\$'000	plans US\$'000	US SERP US\$'000	Total US\$'000		
Present value of funded obligations (note (i)) Fair value of plan	11,924	1,519	13,443	11,239	1,599	12,838		
assets (note (ii))	(1,498)	-	(1,498)	(1,495)	-	(1,495)		
Deficit of funded plans	10,426	1,519	11,945	9,744	1,599	11,343		

There is no current requirement for the Group to fund the deficit between the fair value of plan assets and the present value of the defined benefit plan obligations as at December 31, 2018.

(i) Movement in the present value of defined benefit obligations:

	For the year ended December 31, 2018			For the year e	ended December 3	1, 2017
	Non-US plans US\$'000	US SERP US\$'000	Total US\$'000	Non-US plans US\$'000	US SERP US\$'000	Total US\$'000
Opening balance	11,239	1,599	12,838	9,647	1,651	11,298
Current service cost	749	-	749	672	-	672
Past service cost	350	-	350	-	-	-
Interest cost	524	44	568	508	46	554
(Gains) losses from changes in financial assumptions	(597)	(43)	(640)	411	6	417
Experience losses (gains) Losses from changes	771	(43)	(040 <i>)</i> 747	(208)	(37)	(245)
in demographic assumptions	97	-	97	91	_	91
Exchange differences	(629)	-	(629)	617	-	617
Benefits paid	(580)	(57)	(637)	(499)	(67)	(566)
Ending balance	11,924	1,519	13,443	11,239	1,599	12,838

# 17 RETIREMENT BENEFITS AND COMPENSATION (Continued)

- (a) Pension defined benefit plans (Continued)
  - (ii) Movement in the fair value of plan assets:

	For the year	ended December	31, 2018	For the year e	ended December 3	1, 2017
	Non-US plans US\$'000	US SERP US\$'000	Total US\$′000	Non-US plans US\$'000	US SERP US\$'000	Total US\$'000
Opening balance	(1,495)	-	(1,495)	(1,241)	_	(1,241)
Interest income	(61)	-	(61)	(60)	-	(60)
Loss on plan assets, excluding amounts included in interest						
income	26	_	26	18	_	18
Administrative expenses	4	-	4	3	-	3
Employer contributions	(597)	(57)	(654)	(576)	(67)	(643)
Exchange differences	45	-	45	(138)	-	(138)
Benefits paid	580	57	637	499	67	566
Ending balance	(1,498)	-	(1,498)	(1,495)	-	(1,495)

Plan assets comprise as follows:

	As at December 31,		
	2018	2017	
Equities	7%	9%	
Bonds	6%	8%	
Cash and cash equivalents	6%	8%	
Other	81%	75%	
	100%	100%	

Amounts recognised in other comprehensive income:

	For the year on Non-US	ended Decembe	er 31, 2018	For the year ended December 31, 2017 Non-US			
	plans US\$′000	US SERP US\$'000	Total US\$′000	plans US\$'000	US SERP US\$'000	Total US\$'000	
Gains (losses) from changes in financial assumptions Experience (losses) gains	597 (771)	43 24	640 (747)	(411) 208	(6) 37	(417) 245	
Losses from changes in demographic assumptions	(97)	-	(97)	(91)	_	(91)	
Loss on plan assets, excluding amounts included in interest income	(26)	-	(26)	(18)	_	(18)	
Total	(297)	67	(230)	(312)	31	(281)	

# 17 RETIREMENT BENEFITS AND COMPENSATION (Continued)

## (a) Pension – defined benefit plans (Continued)

Amount recognised in the consolidated income statement:

	For the year Non-US	ended Decembe	er 31, 2018	For the year e Non-US	ended Decembe	r 31, 2017
	plans US\$′000	US SERP US\$'000	Total US\$′000	plans US\$'000	US SERP US\$'000	Total US\$'000
Current service cost	749	-	749	672	_	672
Past service cost	350	-	350	_	_	-
Interest cost	463	44	507	448	46	494
Administrative expenses	4	-	4	3	-	3
Total	1,566	44	1,610	1,123	46	1,169
Included in:						
Cost of sales Engineering and product	986	-	986	668	_	668
development costs	425	-	425	367	-	367
Selling and distribution costs	33	-	33	5	-	5
Administrative expenses	122	44	166	83	46	129
	1,566	44	1,610	1,123	46	1,169

Principal actuarial assumptions used were as follows:

	December 3	1, 2018	December 3	1, 2017
	Non-US plans	US SERP	Non-US plans	US SERP
Discount rate	5.77%	3.56%	4.86%	2.85%
Salary increase rate	3.57%	N/A	3.50%	N/A
Price inflation rate	3.05%	N/A	3.00%	N/A
Pension increase rate	1.75%	N/A	1.75%	N/A

## 17 RETIREMENT BENEFITS AND COMPENSATION (Continued)

#### (a) **Pension – defined benefit plans** (Continued)

Balances of pension obligations derived from changes in the discount rate and salary increase rate as at the respective year ends were as follows:

	December 31, 2018			December 31, 2017		
	Non-US plans US\$′000	US SERP US\$'000	Total US\$'000	Non-US plans US\$'000	US SERP US\$'000	Total US\$'000
1% increase in discount rate 1% decrease in discount rate 1% increase in salary increase	10,774 13,307	1,463 1,580	12,237 14,887	10,084 12,627	1,534 1,669	11,618 14,296
rate 1% decrease in salary increase	12,736	N/A	12,736	12,059	N/A	12,059
rate	11,195	N/A	11,195	10,511	N/A	10,511

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation the same actuarial method has been applied in arriving at the pension liability recognised in the consolidated balance sheet.

#### (b) Extended disability benefits

Costs associated with extended disability benefits provided to injured employees in the US are accrued throughout the duration of active employment. Workforce demographic data and historical experience are utilised to develop projections of time frames and related expenses for these post-employment benefits.

#### (c) Workers' compensation

The Group is self-insured up to a certain amount of workers' compensation claims for hourly workforce and accrues estimated costs for filed claims based upon an actuarially determined estimate. Workers' compensation liability includes benefits related to medical, dental and vision benefits.

# **18 PROVISIONS**

	As at December 31, 2018 Non-			As at December 31, 2017 Non-		
	Current US\$'000	current US\$′000	Total US\$′000	Current US\$'000	current US\$'000	Total US\$'000
Restructuring	195	_	195	1,004	-	1,004
Litigation (note (a))	59	208	267	20	306	326
Environmental liabilities (note (b))	150	12,003	12,153	150	12,033	12,183
Warranties (note (c))	10,976	57,304	68,280	21,964	64,194	86,158
Decommissioning (note (d))	-	8,215	8,215	_	7,982	7,982
	11,380	77,730	89,110	23,138	84,515	107,653

## 18 **PROVISIONS** (Continued)

Movement of provisions is as follows:

	Restructuring US\$'000	Litigation (note (a)) US\$'000	Environmental liabilities (note (b)) US\$'000	Warranties (note (c)) US\$'000	Decom- missioning (note (d)) US\$'000	<b>Other</b> US\$'000	<b>Total</b> US\$'000
As at January 1, 2017	970	1,530	12,209	82,001	7,565	1,500	105,775
(Reversals) additions Payments Exchange differences	(43) _ 77	683 (1,966) 79	1 (26) (1)	19,842 (18,553) 2,868	354 _ 63	(1,500) _ _	19,337 (20,545) 3,086
As at December 31, 2017	1,004	326	12,183	86,158	7,982	_	107,653
As at January 1, 2018	1,004	326	12,183	86,158	7,982	-	107,653
Additions (reversals) Payments Exchange differences	- (780) (29)	368 (374) (53)	_ (19) (11)	5,581 (21,882) (1,577)	372 (106) (33)	- -	6,321 (23,161) (1,703)
As at December 31, 2018	195	267	12,153	68,280	8,215	-	89,110

Notes:

#### (a) Litigation

The balance represents a provision primarily for certain labour claims brought against the Group. Litigation is subject to many uncertainties and the outcome of the individual litigated matters is not predictable with assurance. Based on currently available information, it is the opinion of management that the outcome of such matters will not have a material adverse impact on the Group.

(b) Environmental liabilities

A provision is recognised for remediation costs to be incurred for the restoration of the manufacturing sites upon the initial recognition of the related assets.

(c) Warranties

A provision is recognised for warranty costs associated with products sold to the customer principally at the time of sale or when it is determined that such obligations are probable and can be reasonably estimated. For the year ended December 31, 2018, warranty provisions recorded were net of reversals of US\$16,840,000 which related to adjustments of provisions recorded in prior periods as a current period estimate revision based on improved spending trends (2017: US\$9,667,000).

(d) Decommissioning

This represents asset retirement obligations at certain of the Group's manufacturing sites.

## **19 DEFERRED REVENUE**

The Group periodically receives upfront consideration from customers in connection with engineering, prototyping and pre-production programme-specific activities. These revenue amounts are deferred and recognised over the life of the related programme, which typically ranges between four and seven years. The carrying amount of deferred revenue is as follows:

	As at December 31, 2018			As at December 31, 2017 Non-		
	Non-					
	Current	current	Total	Current	current	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Pre-production activity	29,894	75,824	105,718	29,819	82,082	111,901

# **19 DEFERRED REVENUE** (Continued)

Movement of deferred revenue is as follows:

	As at Decem	ıber 31,
	2018 US\$′000	2017 US\$'000
As at January 1	111,901	117,762
Additions	20,016	19,379
Amortisation	(25,834)	(25,458)
Exchange differences	(365)	218
As at December 31	105,718	111,901

# 20 TRADE PAYABLES

The ageing analysis of trade payables based on invoice date is as follows:

	As at Decemb 2018 US\$′000	er <b>31,</b> 2017 US\$'000
0 to 30 days	261,962	292,502
31 to 60 days	201,247	202,002
61 to 90 days	53,460	48,782
91 to 120 days	22,314	22,183
Over 120 days	14,208	9,112
	553,191	582,350

# 21 OTHER PAYABLES AND ACCRUALS

	As at December 31,	
	2018 US\$′000	2017 US\$'000
Accrued expenses	128,134	127,776
Deposits from customers	3,366	3,735
Other taxes payable	4,734	3,964
Contract liabilities	2,745	_
Others	5,508	7,619
	144,487	143,094
Less: non-current portion	(4,277)	(4,727)
Current portion	140,210	138,367

# 22 OTHER GAINS, NET

		For the year ended December 31,	
	2018 US\$′000	2017 US\$'000	
Foreign exchange gains (losses)	4,794	(5,643)	
Loss on disposal of property, plant and equipment	(54)	(1,517)	
Others	10,098	11,365	
	14.000	4 205	
	14,838	4,205	

# 23 EXPENSE BY NATURE

	For the year ended December 31,	
	2018 US\$′000	2017 US\$'000
Raw materials used	2,297,261	2,257,760
Changes in inventories of finished goods and work-in-progress	(13,737)	(3,243)
Employee benefit costs (note 24)	573,791	542,178
Temporary labour costs	127,696	120,709
Restructuring costs (note 18)	-	(43)
Supplies and tools	198,483	194,587
Depreciation on property, plant and equipment (note 6) Amortisation on	108,780	100,939
– land use rights (note 7)	91	43
– intangible assets (note 8)	86,638	82,560
Impairment charges on		
– inventories (note 10)	3,186	1,583
– receivables (note 11)	448	133
– property, plant and equipment (note 6) (i)	-	9,527
Operating lease expenses	15,679	16,060
Warranty expenses (note 18)	5,581	19,842
Auditors' remuneration		
– audit services	2,495	2,292
– non-audit services	1,640	1,278
Others	94,921	107,794
Total cost of sales, engineering and product development costs,		
selling and distribution, and administrative expenses	3,502,953	3,453,999

(i) Impairment on property, plant and equipment due to cancellation of customer programmes.

## 24 EMPLOYEE BENEFIT COSTS

		For the year ended December 31,	
	2018 US\$′000	2017 US\$'000	
Salary expenses	412,122	391,863	
Pension costs – defined contribution plans	26,313	24,859	
Pension costs – defined benefit plans (note 17)	1,610	1,169	
Other employee costs	133,746	124,287	
	573.791	542.178	

#### (a) Share-based payments

Pursuant to a shareholders' resolution passed on June 5, 2014, the Company adopted a share option scheme (**the Scheme**). The Scheme will remain in force for a period of 10 years commencing from June 5, 2014 and the period within which the option may be exercised must expire no later than 10 years from the relevant date of grant.

The subscription price for the shares under the option to be granted will be determined by the Board of Directors and will be the highest of: the closing price of the shares of the Company as stated in the daily quotations sheet issued by The Stock Exchange of Hong Kong Limited on the date of grant; the average closing price of the shares of the Company as stated in the daily quotations sheet issued by The Stock Exchange as stated in the daily quotations sheet issued by The Stock Exchange of the daily quotations sheet issued by The Stock Exchange of the five business days immediately preceding the date of grant; and (c) the nominal value of the shares of the Company.

The options will be vested and become exercisable gradually after the grantees complete a period of service of 1 to 3 years from the date of grant and the Group achieving its performance targets.

On June 11, 2014, the Board of Directors approved an initial grant of share options under the Scheme, pursuant to which options to subscribe for 11,236,860 shares, representing approximately 0.4499% of the issued share capital of the Company as at the date of grant, were granted to 15 selected participants at the exercise price of HK\$5.150 per share.

On June 10, 2015, the Board of Directors approved a second grant of share options under the Scheme, pursuant to which options to subscribe for 10,358,990 shares, representing approximately 0.415% of the issued share capital of the Company as at the date of grant, were granted to 13 selected participants at the exercise price of HK\$8.610 per share.

On June 10, 2016, the Board of Directors approved a third grant of share options under the Scheme, pursuant to which options to subscribe for 10,602,490 shares, representing approximately 0.424% of the issued share capital of the Company as at the date of grant, were granted to 13 selected participants at the exercise price of HK\$7.584 per share.

On May 29, 2017, the Board of Directors approved a fourth grant of share options under the Scheme, pursuant to which options to subscribe for 11,919,310 shares, representing approximately 0.476% of the issued share capital of the Company as at the date of grant, were granted to 13 selected participants at the exercise price of HK\$11.620 per share.

# 24 EMPLOYEE BENEFIT COSTS (Continued)

## (a) Share-based payments (Continued)

On May 30, 2018, the Board of Directors approved a fifth grant of share options under the Scheme, pursuant to which options to subscribe for 12,972,770 shares, representing approximately 0.518% of the issued share capital of the Company as at the date of grant, were granted to 15 selected participants at the exercise price of HK\$12.456 per share.

Movements in the number of share options outstanding and their average exercise prices are as follows:

	Average exercise price (per share) HK\$	Outstanding options (thousands)
As at January 1, 2017	7.199	17,791
Granted	11.620	11,919
Exercised	6.469	(2,798)
Expired	6.709	(702)
Forfeited	8.907	(4,565)
As at December 31, 2017	9.384	21,645
Exercisable as at December 31, 2017	6.893	6,549
As at January 1, 2018 Granted Exercised Expired Forfeited	9.384 12.456 7.520 –	21,645 12,973 (1,084) – –
As at December 31, 2018	10.633	33,534
Exercisable as at December 31, 2018	8.496	11,774

Share options outstanding and not yet exercisable at the end of the period have the following vesting dates and exercise prices:

	Average exercise price (per share) HK\$	Outstanding options (thousands)
May 28, 2019	11.620	3,505
May 29, 2019	12.456	4,324
June 9, 2019	7.584	1,778
May 28, 2020	11.620	3,505
May 29, 2020	12.456	4,324
May 29, 2021	12.456	4,324

## 24 EMPLOYEE BENEFIT COSTS (Continued)

#### (a) Share-based payments (Continued)

The weighted average fair value of options granted during the period determined using a binomial valuation model was HK\$4.450 per option. The significant inputs into the model were share price at the measurement date of HK\$11.960, exercise price of HK\$12.456, volatility of 35%, dividend yield of 1.5%, an expected term of 8.79 years, and an annual risk-free interest rate of 2.14%. Considering there is limited information on the historical share price of the Company, the Group referred to benchmarked companies' historical share price in addition to our share price history to determine the historical volatility.

The fair value of the share options charged to the consolidated income statement was US\$2,475,000 for the year ended December 31, 2018 (year ended December 31, 2017: US\$1,561,000).

#### (b) Directors' emoluments

The remuneration of each director for the year ended December 31, 2018 is set out below:

	Fees (note (ix)) US\$′000	Salary US\$′000	Annual Incentive Compensation (note (ii)) US\$'000	Other benefits (note (iii)) US\$′000
Mr. ZHAO, Guibin*(i)	158	173	850	3
Mr. FAN, Yi (i)	-	220	120	244
Mr. RICHARDSON,				
Michael Paul (i)	-	565	570	138
Mr. WEI, Kevin Cheng	65	-	-	-
Mr. LIU, Jianjun	53	-	-	-
Mr. YANG, Shengqun (x)	40	-	-	-
Mr. YICK, Wing Fat Simon (xi)	65	-	-	-
Mr. ZHANG, Jianxun (xii)	30	-	-	-

## 24 EMPLOYEE BENEFIT COSTS (Continued)

#### (b) Directors' emoluments (Continued)

The remuneration of each director for the year ended December 31, 2017 is set out below:

	Fees (note (ix)) US\$'000	Salary US\$′000	Annual Incentive Compensation (note (ii)) US\$'000	Other benefits (note (iii)) US\$'000
Mr. ZHAO, Guibin*(i)	200	_	_	_
Mr. FAN, Yi (i)	_	220	69	57
Mr. RICHARDSON,				
Michael Paul (i)	-	565	473	123
Mr. WEI, Kevin Cheng	65	-	_	-
Mr. LIU, Jianjun	53	-	_	-
Mr. WANG, Xiaobo (xiii)	40	_	_	_
Mr. TSANG, Hing Lun (xiv)	33	-	_	_
Mr. YANG, Shengqun (x)	32	-	_	-
Mr. YICK, Wing Fat Simon (xi)	25	-	_	-
Mr. LU, Daen (xv)	10	_	_	_

\* Chief Executive Officer of the Company

#### Notes:

- (i) Individual is a member of senior management.
- (ii) The annual incentive compensation plan is payable within one year from year end.
- (iii) Other benefits include payments made for dental, disability and healthcare coverage; contributions to social security and health-saving accounts; and other non-monetary benefits.
- (iv) During the year ended December 31, 2018, no retirement benefits by a defined benefit pension plan operated by the Group were paid or made, directly or indirectly, to or receivable by a director in respect of his services as a director or other services in connection with the management of the affairs of the Company or its subsidiaries (2017: Nil).
- (v) During the year ended December 31, 2018, no payments or benefits in respect of termination of director's services were paid or made, directly or indirectly, to or receivable by a director; nor are any payable (2017: Nil).
- (vi) During the year ended December 31, 2018, no consideration was provided to or receivable by third parties for making available director's services (2017: Nil).
- (vii) There are no loans, quasi-loans or other dealings in favour of the directors, their controlled bodies corporate and connected entities (2017: Nil).
- (viii) No significant transactions, arrangements and contracts in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year (2017: Nil).
- (ix) Fees paid are in respect to service as a director, other emoluments are in respect of other services in connection with management of the Company or its subsidiaries.
- (x) Mr. YANG, Shengqun was appointed as our non-Executive Director with effect from March 14, 2017.
- (xi) Mr. YICK, Wing Fat Simon was appointed as our non-Executive Director with effect from August 15, 2017.
- (xii) Mr. ZHANG, Jiunxun was appointed as our non-Executive Director with effect from March 13, 2018.

## 24 EMPLOYEE BENEFIT COSTS (Continued)

- (b) Directors' emoluments (Continued) Notes: (Continued)
  - (xiii) Mr. WANG, Xiaobo resigned as our non-Executive Director with effect from December 31, 2017.
  - (xiv) Mr. TSANG, Hing Lun passed away on June 4, 2017.
  - (xv) Mr. LU, Daen resigned as our non-Executive Director with effect from March 14, 2017.
  - (xvi) Deferred incentive compensation plans will be settled when all the conditions are met and with approval by the Board of Directors (certain of which with estimates based upon the extent of meeting certain performance targets). During the year ended December 31, 2018, the deferred incentive compensation of Mr. ZHAO, Guibin; Mr. FAN, Yi; Mr. RICHARDSON, Michael Paul; Mr. YANG, Shengqun; Mr. ZHANG, Jianxun; Mr. WANG, Xiaobo and Mr. LU, Daen were approximately US\$744,000, US\$251,000, US\$1,006,000, US\$66,000, US\$39,000, US\$nil and US\$nil, (2017: US\$623,000, US\$247,000, US\$359,000, US\$39,000, US\$39,000, US\$39,000, US\$39,000, US\$39,000, US\$39,000, US\$359,000, US\$39,000, US\$39,000, US\$13,000, and US\$nil) respectively. The share-based payments of the share option scheme included in the deferred incentive compensation are calculated and disclosed in accordance with the method set out in note 24(a). These disclosed values deviate from the intrinsic value because the Company used the binomial model to calculate the fair value of the options granted on June 11, 2014, June 10, 2015, June 10, 2016, May 29, 2017 and May 30, 2018 amounting to HK\$2.710, HK\$3.920, HK\$3.320, HK\$4.440 and HK\$4.450 per option, respectively. When the actual share price is lower than the exercise price of HK\$5.150, HK\$8.610, HK\$7.584, HK\$11.620 and HK\$12.456 per share for options granted on June 11, 2014, June 10, 2015, June 10, 2017 and May 30, 2018, respectively the options are out-of-money and the holders will not be benefitted by exercising the options.

#### (c) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year ended December 31, 2018 include two directors (2017: one), whose emoluments are reflected in the analysis presented above. The emoluments payable to the remaining three (2017: four) individuals during the year are as follows:

		For the year ended December 31,	
	2018 US\$′000	2017 US\$'000	
Salaries and allowances Annual and deferred incentive compensation Other benefits	1,306 2,919 296	1,716 2,090 569	
	4,521	4,375	

The emoluments of the remaining individuals fell within the following bands:

	For the year ended December 31, 2018 2017 Number of individuals	
HK\$6,000,000 - HK\$6,500,000 (US\$766,000 - US\$830,000)	_	1
HK\$6,500,000 - HK\$7,000,000 (US\$830,000 - US\$894,000)	1	1
HK\$9,500,000 - HK\$10,000,000 (US\$1,213,000 - US\$1,277,000)	-	1
HK\$10,500,000 - HK\$11,000,000 (US\$1,341,000 - US\$1,405,000)	_	1
HK\$12,000,000 - HK\$12,500,000 (US\$1,532,000 - US\$1,596,000)	1	-
HK\$16,000,000 - HK\$16,500,000 (US\$2,043,000 - US\$2,107,000)	1	-

## 25 FINANCE COSTS, NET

		For the year ended December 31,	
	2018 US\$′000	2017 US\$'000	
Finance income			
Interest on bank deposits	8,144	3,866	
Finance costs			
		44.004	
Interest expense on bank borrowings Interest on notes	11,271 14,687	14,384 14,687	
	14,007	14,007	
	25,958	29,071	
Interest on finance leases	317	238	
Other finance costs	4,643	6,595	
Less: amount capitalised in qualifying assets (notes 6 and 8)	30,918 (13,491)	35,904 (10,690)	
	(13,491)	(10,090)	
	17,427	25,214	
Finance costs, net	9,283	21,348	

## **26 INCOME TAX EXPENSE**

		For the year ended December 31,	
	2018 US\$′000	2017 US\$'000	
Current income tax Deferred income tax (note 9)	9,813 16,232	32,538 16,633	
	26,045	49,171	

Taxation on the Group's profits has been calculated on the estimated assessable profits for the years at the statutory rates of (21% in 2018 and 35% in 2017), 25% and 19% in US, China and Poland, respectively, from where the Group's profits were mainly generated. Deferred taxes in the US have been remeasured at the statutory tax rate of 21% as at December 31, 2017; while the current taxes are measured at the statutory rate of 21% beginning January 1, 2018.

## 26 INCOME TAX EXPENSE (Continued)

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the combined entities as follows:

	For the year ended           December 31,           2018         2017           US\$'000         US\$'000	
Profit before income tax	410,391	405,049
Tax calculated at rates applicable to profits in respective countries Expenses not deductible for tax purposes Non-taxable income Tax credits (note (i)) Preferential rates and tax holidays (note (ii)) Tax losses and deductible temporary differences	103,296 2,776 (29,771) (43,821) (19,144)	125,197 1,167 (28,405) (12,076) (16,430)
for which no deferred tax was recognised US state and withholding taxes	976 8,625	2,192 13,497
Others Deferred taxes remeasurement due to US tax reform (note (iii))	3,108 -	3,013 (38,984)
Tax charge	26,045	49,171

#### Note:

- Mainly represents production, research and royalty incentives. The increase in 2018 is primarily the result of US research tax credits and deductions, net of applicable reserves, generated in prior year open tax periods of US\$27.1 million.
- (ii) Derived mainly from profits subject to preferential tax rate in China for high-technology enterprises and income tax exemption through 2026 for the Group's investment in Special Economic Zones in Poland according to the relevant Polish tax rules.
- (iii) On December 22, 2017, US President Donald Trump signed into law "H.R.1", commonly known as the "Tax Cuts and Jobs Act", which among other items reduces the US federal corporate income tax rate from 35% to 21% effective January 1, 2018. As a result, the Company has remeasured its deferred tax assets and liabilities as at December 31, 2017, which is the period of substantive enactment of the legislation. The Company's deferred tax assets and liabilities generally represent a decrease or an increase respectively, in corporate income taxes expected to be paid in the future. The impact to the Company is that the net deferred tax liabilities were revalued downward, with a corresponding deferred income tax benefit of approximately US\$39.0 million.

## 27 EARNINGS PER SHARE

(a) Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

	For the year ended December 31, 2018 2017	
Profit attributable to the equity holders of the Company (US\$'000)	379,657	351,769
Weighted average number of ordinary shares in issue (thousands)	2,505,312	2,502,980
Basic earnings per share (in US\$)	0.15	0.14

## 27 EARNINGS PER SHARE (Continued)

## (b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company's dilutive potential ordinary shares comprise of shares issued under the Scheme that are vested as at December 31, 2018. The number of shares that would have been issued assuming the exercise of the share options less the number of shares that could have been issued at fair value (determined as the average market price per share for the year ended December 31, 2018) for the same total proceeds is the number of shares issued for no consideration. The resulting number of shares issued for no consideration is included in the weighted average number of ordinary shares within the denominator for calculating diluted earnings per share. For the year ended December 31, 2018 and 2017, the details are within the table below.

	For the year ended December 31, 2018 2017	
Profit attributable to equity holders of the Company, used to determine diluted earnings per share (US\$'000)	379,657	351,769
Weighted average number of ordinary shares in issue (thousands) Adjustment for share options (thousands)	2,505,312 4,176	2,502,980 6,369
Weighted average number of ordinary shares in issue for calculating diluted earnings per share (thousands)	2,509,488	2,509,349
Diluted earnings per share (in US\$)	0.15	0.14

## **28 DIVIDENDS**

	For the year ended December 31,	
	2018 US\$′000	2017 US\$'000
Dividend proposed of US\$0.031 (2017: US\$0.028) per share	77,677	70,354

This dividend was proposed by the directors at a meeting held on March 12, 2019, the date of approval of these Consolidated Financial Statements, which is not reflected as a dividend payable in these Consolidated Financial Statements.

## 29 CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (a) Cash generated from operations

	For the year ended December 31,	
	2018 US\$′000	2017 US\$'000
Profit before income tax	410,391	405,049
Adjustments for: Finance costs Depreciation on property, plant and equipment Impairment of property, plant and equipment (i) Amortisation on land use rights and intangible assets Amortisation of deferred revenue Impairment charges on inventories and receivables Share of loss of joint ventures Share-based compensation Loss on disposal of property, plant and equipment	17,427 108,780 - 86,729 (25,834) 4,082 4,381 2,475 54	25,214 100,939 9,527 82,603 (25,458) 998 1,818 1,561 1,517
	608,485	603,768
Changes in working capital: Decrease (increase) in receivables (Increase) decrease in inventories (Decrease) increase in payables and accruals Decrease in provisions Increase (decrease) in retirement benefits and compensations Increase in deferred revenue	77,054 (2,931) (30,967) (17,200) 2,561 20,016	(11,080) 26,991 22,217 (1,209) (1,899) 19,379
Cash generated from operations	657,018	658,167

(i) Impairment on property, plant and equipment due to cancellation of customer programmes, see note 6.

#### Major non-cash transactions

During the year ended December 31, 2018, the Group purchased property, plant and equipment, which were recorded in payables in the amounts of US\$60,495,000 (2017: US\$41,981,000).

During the year ended December 31, 2018, the Group settled trade payables to suppliers with bank notes received from customers to settle trade receivables in the amount of US\$44,035,000 (2017: US\$31,163,000). These transactions were specific to China.

## 29 CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

#### (b) Net borrowings reconciliation

Movements in net borrowings for the year ended December 31, 2018 are as follows:

	Borrowings due within a year US\$′000	Borrowings due after a year US\$′000	Total US\$′000
As at January 1, 2017 Cash flows Foreign exchange adjustments Other non-cash movements	75,488 (77,640) 550 78,638	488,659 1,196 1,485 (77,195)	564,147 (76,444) 2,035 1,443
As at December 31, 2017	77,036	414,145	491,181
Cash flows Foreign exchange adjustments Other non-cash movements	(78,054) (183) 67,429	(33,929) (255) (64,435)	(111,983) (438) 2,994
As at December 31, 2018	66,228	315,526	381,754

## **30 COMMITMENTS**

#### (a) Capital commitments

The Group has capital commitments of US\$154,590,000 as at December 31, 2018 to purchase property, plant and equipment, which are contracted but not provided for (December 31, 2017: US\$142,543,000).

#### (b) Operating lease commitments

The Group's future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	As at Decen	As at December 31,	
	2018 US\$′000	2017 US\$'000	
Up to 1 year 1 to 5 years Over 5 years	12,719 40,466 18,320	12,849 39,668 23,106	
	71,505	75,623	

## 31 RELATED PARTY TRANSACTIONS

(a) Transactions with Yubei Steering Systems Co., Ltd. (Yubei Steering) and Xingxiang Addway Automotive Technology Co., Ltd. (Addway), associates of AVIC

	For the year ended December 31,	
	<b>2018</b> 20 <b>US\$'000</b> US\$'0	
Purchase of goods	599	6,609

As at September 10, 2018, Yubei Steering transferred the rights to the business dealings with the Group to Yubei Steering's wholly-owned subsidiary, Addway. All future business dealings with Yubei Steering contemplated under Yubei Transactions will be transacted with Addway.

## 31 RELATED PARTY TRANSACTIONS (Continued)

#### (b) Transactions with joint ventures

Nexteer (China) Holding Co., Ltd. (**Nexteer China Holding**) (a direct, wholly-owned subsidiary of the Company) holds a 50% ownership interest in a joint venture, Chongqing Nexteer Steering Systems Co., Ltd. (**Chongqing Nexteer**) in Chongqing, China. The joint venture was formed to manufacture and sell steering parts and the remaining 50% interest is held by Chongqing Jianshe Industry (Group) Co., Ltd.

In March 2017, Nexteer China Holding signed a joint venture agreement with Dongfeng Motor Parts and Components (Group) Co., Ltd. to form Dongfeng Nexteer Steering Systems (Wuhan) Co., Ltd. (**Dongfeng Nexteer**). Located in Wuhan, China, the joint venture, equally owned by both parties, will design and manufacture EPS systems for Dongfeng Motor Group Co., Ltd. and its affiliated companies.

In January 2017, Nexteer Automotive Corporation (an indirect, wholly-owned subsidiary of the Company) agreed to form a joint venture with Continental Automotive Systems, Inc. Located in Grand Blanc, US, the joint venture, CNXMotion, LLC (**CNXMotion**), is focused on integrating lateral and longitudinal control for mixed mode and automated driving applications.

As at December 31, 2018 the Group's carrying amount of its investment in joint ventures is US\$16,944,000 including US\$11,255,000, US\$5,689,000 and US\$nil related to Chongqing Nexteer, Dongfeng Nexteer and CNXMotion, respectively, (December 31, 2017: US\$10,667,000, US\$354,000, US\$nil). For the year ended December 31, 2018, the Group's share of losses from its joint ventures amount to (US\$4,381,000), including US\$588,000, (US\$2,176,000), and (US\$2,793,000) related to Chongqing Nexteer, Dongfeng Nexteer and CNXMotion, respectively, (year ended December 31, 2017: US\$83,000, (US\$407,000), (US\$1,494,000)).

The following table sets forth the transactions between the Group and its joint ventures.

		ear ended ber 31,
	2018 US\$′000	2017 US\$'000
Sale of product, equipment and services (i)	44,112	26,696
Purchase of services (i)	15,251	8,520

(i) Services include engineering services, rent and other fees.

#### (c) Key management compensation

The remunerations of the Chief Executive Officer, directors and other key management members were as follows:

	For the year Decembe	
	2018 US\$′000	2017 US\$'000
Basic salaries, other allowances and benefits	5,631	5,475
Bonuses	<b>8,992</b> 5,23	
Others	985	934
	15,608	11,645

These remunerations are determined based on the performance of individuals and market trends.

## 32 BALANCE SHEET OF THE COMPANY

The balance sheet of the Company on a non-consolidated basis is as follows:

	As at Decen	nber 31,
	2018	2017
	US\$′000	US\$'000
ASSETS		
Non-current assets		
Investments in subsidiaries	729,839	708,377
Other receivables and prepayments	114,303	144,611
	844,142	852,988
Current assets		
Other receivables and prepayments	27,411	48,798
on-current assets Investments in subsidiaries Other receivables and prepayments Urrent assets Other receivables and prepayments Cash and cash equivalents Otal assets OUITY apital and reserves Share capital Other reserves Retained earnings/ (accumulated losses) Otal equity On-current liabilities Borrowings Deferred income tax liabilities	45	67
	27,456	48,865
Total assets	871,598	901,853
EQUITY		
Capital and reserves		
	32,324	32,310
Other reserves	549,629	618,695
Retained earnings/ (accumulated losses)	26,894	(8,804)
Total equity	608,847	642,201
Non-current liabilities		
Borrowings	248,657	247,940
Deferred income tax liabilities	5,012	4,534
	253,669	252,474
Current liabilities		
Other payables and accruals	9,082	7,178
Total equity and liabilities	871,598	901,853

The balance sheet of the Company was approved by the Board of Directors on March 12, 2019 and was signed on its behalf.

Richardson, Michael Paul	Fan, Yi
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Director

## 32 BALANCE SHEET OF THE COMPANY (Continued)

The movement in reserves of the Company on a non-consolidated basis is as follows:

	Share premium US\$′000	Share-based compensation reserve US\$′000	Capital reserve US\$′000	Retained earnings/ (accumulated losses) US\$′000	Total reserves US\$′000
As at January 1, 2017	163,197	4,862	504,400	(38,667)	633,792
Gain for the year Value of employee services provided under share-option	-	-	-	29,863	29,863
scheme (note 24(a)) Transfer to share premium under	-	3,806	-	-	3,806
exercise of share options	1,120	(1,120)	-	-	-
Dividends paid to shareholders Exercise of share options	(59,856) 2,286	-	-	_	(59,856) 2,286
As at December 31, 2017	106,747	7,548	504,400	(8,804)	609,891
Gain for the year Value of employee services provided under share-option	-	-	-	35,698	35,698
scheme (note 24(a)) Transfer to share premium under	-	(138)	-	-	(138)
exercise of share options	470	(470)	-	-	-
Dividends paid to shareholders	(69,954)	-	-	-	(69,954)
Exercise of share options	1,026	_	-	_	1,026
As at December 31, 2018	38,289	6,940	504,400	26,894	576,523

# 33 SHARE CAPITAL

	Number of ordinary shares	Amount
Issued and fully paid:		
HK\$0.10 each as at January 1, 2017	2,501,822,673	HK\$250,182,267
Exercise of share options	2,798,410	HK\$279,841
HK\$0.10 each as at December 31, 2017	2,504,621,083	HK\$250,462,108
Exercise of share options	1,083,880	HK\$108,388
HK\$0.10 each as at December 31, 2018	2,505,704,963	HK\$250,570,496

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# 34 PARTICULARS OF PRINCIPAL SUBSIDIARIES AND JOINT VENTURES

	Place of operation, incorporation and date of incorporation	Issued and paid up capital	Attributable equity interest	Principal activities
Subsidiaries				
Directly held:				
Nexteer (China) Holding Co., Ltd.	China June 16, 2014	US\$30,000,000	100%	Investment holding
Nexteer UK Holding Ltd.	United Kingdom February 5, 2015	US\$104,120,152	100%	Investment holding
PCM (Singapore) Steering Holding Pte. Limited	Singapore November 4, 2010	US\$197,600,000 and SGD 1	100%	Investment holding
Indirectly held:				
Nexteer Automotive (Suzhou) Co., Ltd.	China January 24, 2007	US\$32,800,000	100%	Customer support, engineering centre
Nexteer Automotive Australia Pty Ltd.	Australia January 23, 2008	AUD\$2,849,108	100%	Customer support, engineering centre
Nexteer Automotive Corporation	Delaware, US January 2, 2008	US\$1	100%	Manufacturing of steering and driveline components
Nexteer Automotive France SAS	France March 25, 2008	EUR 1,287,000	100%	Customer support, engineering centre
Nexteer Automotive Germany GmbH	Germany January 2, 2008	EUR 25,000	100%	Customer support, engineering centre
Nexteer Automotive India Private Limited	India February 25, 2008	INR 207,917,940	100%	Manufacturing of steering and driveline components

# 34 PARTICULARS OF PRINCIPAL SUBSIDIARIES AND JOINT VENTURES (Continued)

	Place of operation, incorporation and date of incorporation	Issued and paid up capital	Attributable equity interest	Principal activities
Nexteer Automotive Italy S.r.I.	Italy January 30, 2008	EUR 10,000	100%	Customer support, engineering centre
Nexteer Automotive Japan LLC	Japan February 21, 2008	JPY 1	100%	Customer support, engineering centre
Nexteer Automotive Korea Limited	Korea February 28, 2008	KRW 6,400,000,000	100%	Customer support, engineering centre
Nexteer Automotive Luxembourg S.à r.l.	Luxembourg November 5, 2013	US\$20,000	100%	Investment Holding
Nexteer Automotive Mexico S. de R.L. de C.V.	Mexico June 10, 2014	MXN 129,912	100%	Distribution company
Nexteer Automotive Morocco S.à r.l.	Morocco October 12, 2017	EUR 24,935,900	100%	Manufacturing of steering and driveline components
Nexteer Automotive Poland sp. z o.o.	Poland January 2, 1997	PLN 20,923,750	100%	Manufacturing of steering components
Nexteer Automotive Systems (Liuzhou) Co., Ltd.	China January 8, 2015	US\$10,000,000	100%	Manufacturing of steering components
Nexteer Industria e Comercio de Sistemas Automotivos Ltda.	Brazil February 22,2007	BRL 311,423,316	100%	Manufacturing of steering components
Nexteer Lingyun Driveline (Wuhu) Co., Ltd.	China December 22, 2006	US\$22,400,000	60%	Manufacturing of driveline components
Nexteer Lingyun Driveline (Zhuozhou) Co., Ltd.	China October 6, 1995	US\$22,000,000	60%	Manufacturing of driveline components
Nexteer Luxembourg Holding IV S.à r.l.	Luxembourg March 18, 2015	US\$500,001	100%	Investment holding
Nexteer Luxembourg Holding V S.à r.l.	Luxembourg March 20, 2015	US\$100,001	100%	Investment holding
Nexteer Luxembourg Holding VI S.à r.l. (formerly Rhodes I LLC)	Luxembourg (previously Michigan, US) November 7, 2007	EUR 85,000	100%	Investment holding
Nexteer Luxembourg Holding VII S.à r.l. (formerly Rhodes II LLC)	Luxembourg (previously Michigan, US) November 7, 2007	EUR 85,000	100%	Investment holding

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# 34 PARTICULARS OF PRINCIPAL SUBSIDIARIES AND JOINT VENTURES (Continued)

	Place of operation, incorporation and date of incorporation	Issued and paid up capital	Attributable equity interest	Principal activities
Nexteer Otomotiv Sanayi ve Ticaret Limited Sirketi	Turkey March 28, 2008	TRY 1,105,000	100%	Manufacturing of steering components
Nexteer Poland Holding sp. z o.o.	Poland December 23, 2010	PLN 3,624,167,550	100%	Investment holding
Nexteer US Holding   LLC	Delaware, US May 18, 2007	-	100%	Investment holding
PCM US Steering Holding LLC	Delaware, US March 9, 2009	-	100%	Investment holding
PT Nexteer Automotive Indonesia	Indonesia March 23, 2016	US\$1,600,000	100%	Manufacturing of steering components
Rhodes Holding I S.à r.l.	Luxembourg January 15, 2008	EUR 22,500	100%	Investment holding
Rhodes Holding II S.à r.l.	Luxembourg January 15, 2008	EUR 4,331,151	100%	Investment holding
Steering Holding Pte. Ltd.	Singapore February 15, 2008	US\$6,400,000 and EUR 1	100%	Engineering centre, investment holding
Steering Solutions Corporation	Delaware, US October 29, 2007	US\$1	100%	Investment holding
Steering Solutions Expat Holding Corporation	Delaware, US January 2, 2008	US\$1	100%	Investment holding
Steering Solutions IP Holding Corporation	Delaware, US January 2, 2008	US\$1	100%	Investment holding
Steeringmex S. de R.L. de C.V.	Mexico December 14, 2007	MXN 100,292,971	100%	Manufacturing of steering & driveline components
Joint ventures:				
Chongqing Nexteer Steering Systems Co., Ltd.	China January 22, 2014	RMB120,000,000	50%	Manufacturing of steering components
CNXMotion, LLC	Delaware, US July 18, 2017	_	50%	Research and development centre
Dongfeng Nexteer Steering Systems (Wuhan) Co., Ltd.	China October 23, 2017	RMB150,000,000	50%	Manufacturing of steering components

# Five Years' Financial Summary

	For the year ended December 31,					
	2018 US\$′000	2017 US\$'000	2016 US\$'000	2015 US\$'000	2014 US\$'000	
RESULTS						
Revenue	3,912,170	3,878,009	3,842,244	3,360,512	2,978,068	
Profit before income tax Income tax expense	410,391 (26,045)	405,049 (49,171)	386,006 (84,141)	283,364 (73,216)	214,596 (51,339)	
Profit for the year	384,346	355,878	301,865	210,148	163,257	
Profit attributable to: Equity holders of the Company Non-controlling interests	379,657 4,689	351,769 4,109	294,723 7,142	205,432 4,716	161,398 1,859	
	384,346	355,878	301,865	210,148	163,257	
Earnings per share, USD						
Basic and diluted	0.15	0.14	0.12	0.08	0.06	
ASSETS AND LIABILITIES						
Total assets Total liabilities	3,111,511 (1,401,667)	2,979,383 (1,538,668)	2,693,368 (1,602,345)	2,456,822 (1,602,457)	2,221,972 (1,513,953)	
Total equity	1,709,844	1,440,715	1,091,023	854,365	708,019	
Capital and reserves attributable to equity holders of the Company	1,671,810	1,402,411	1,058,991	827,422	683,619	
Non-controlling interests	38,034	38,304	32,032	26,943	24,400	
	1,709,844	1,440,715	1,091,023	854,365	708,019	