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2018 Interim Results Announcement

ELECTRIC POWER STEERING COLUMNS & DRIVELINE SYSTEMS HYDRAULIC ADAS & AUTOMATED DRIVING

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In this document, all references to "Booked Business Amount" are to our estimation of the value of all booked business under contracts that have been awarded to us. The Booked Business Amount is based on estimated lifetime volume of the programs derived from indicative production arrangements provided by the applicable OEM customers and information provided by third-party industry sources. In calculating the Booked Business Amount, we also assume that the relevant contracts will be performed in accordance with their terms. Any modification or suspension of the contracts related to the booked business by our customers could have a material and adverse effect on the value of the booked business. The value of booked business is not a measure defined by International Financial Reporting Standards ("IFRS"), and our methodology for determining the Booked Business Amount may not be comparable to the methodology used by comparable companies in determining the value of their booked business. While we believe that our current Booked Business Amount is a relevant financial metric, the information to the booked business and the Booked Business Amount included in this document does not constitute a projection, forecast or prediction of our profits, and the actual contract value may be different from the estimated Booked Business Amount due to various factors and uncertainties beyond our control. We cannot assure you that our estimated Booked Business Amount will be indicative of our future operating results.

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Business Highlights



Michael Richardson

Executive Board Director President



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WHY We Deliver Motion Control Solutions

- Every day, millions of people around the globe depend on Nexteer to deliver:
 - High-quality
 - Application specific
 - Safety-critical motion control solutions
- We deliver protection, personality, performance and passion in driving.
- We make driving safe, fuel-efficient & fun for today's world & an automated future.





STRATEGY FOR PROFITABLE GROWTH



2018 1H Business Highlights



Strategic Coherence and Portfolio Discipline

- Successful launch of 8 programs across multiple product lines, regions & customers
- Increased Order-to-Delivery Backlog to US\$24.9 billion
- Continued global strategic footprint expansion
- Solidified Steering industry leadership as product innovator
- Focused on operational efficiency improvement



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Launched 8 Major Customer Programs



(IIIIIII)

• FCA Ram 1500

REPS, Column

- GM Excelle
 CEPS
- SGMW Wuling Rongguang
 CEPS
- Chang'An X70A CEPS
- Chang'An Eado
- CEPS
- FCA Grand Commander
- Column
- Maruti-Suzuki Swift Dzire Tour
 Driveline

New Vehicle Launch





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Order to Delivery Backlog* as of June 30, 2018



* Booked business information is compiled through our internal records, and such information has not been audited nor reviewed by our auditors.



EPS Featuring New Technology For Industry Trend



16% EPS enables L3-5 ADAS/AD function





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Software as a Product Differentiator



Nexteer Software Engineer Growth





2018 1H Business Highlights



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Industry Leadership Validated Through Advanced Technology Projects Awards

12 Programs in Current Development (Levels 3-5) with Key OEM Partners

Lateral Directional Control



LEVEL 3

Conditional Automation

Driver is a necessity, but is not required to monitor and must be ready to take control at all times with notice.

* Source: SAE International





LEVEL 4

High Automation

Driver has the option to

control the vehicle

Vehicle is capable of

performing all driving

conditions.

functions under certain

LEVEL 5

Full Automation

- Driver has the option to control the vehicle.
- Vehicle is capable of performing all driving functions under <u>all</u> <u>conditions.</u>



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Industry Leadership

SENSE



nexteer







- 16% of Nexteer's Electric Power Steering (EPS) Backlog Enables Levels 3-5 ADAS / AD Functions**
 - Advanced Development Programs Are Not Included in Backlog

- 12 Advanced Development Programs (Levels 3-5) with Key OEM Partners**
- Strategic Partnerships with Early Adopters: Global OEMs, CNXMotion, WABCO & Others

LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5
EPS Enables Advanced Driver Assist Features Park Assist	High Availability EPS Hardware Redundancies & Multi-path Process Ensures the Steering Safety Net is Always ON		Innovation Award Winner	•
Lane Keeping Traffic Jam Assist Hands-on Detection Trailer Back-up & More	Steer-by-Wire Algorithms, Electronics & Actuators Replace N Gateway to Advanced Safety Critical to Grow EPS & Column Market Share 	1	Market Leader Per OEM	S
• or wore		 Stowable Column Retracts, Redefines User Experience Quiet Wheel[™] Steering 		•
		 Steering Wheel Remains Still During Vehicle Turns Steering on Demand[™] Systems Safe Transitions Between Manual & Automated Dr 		
Steering Software Key Differentiator & Growing OEM Demand Driveline				
 Shared Mobility / Fleets = Advanced Durability New Energy Vehicles (NEVs) = Small, Lightweight 	& Maximum Torque at 0 RPM			

Industry Leadership in Core Steering Products

Nexteer recognized as key contributor to GM's delivery of its first 5

2017 Supplier of the Year **Innovation**



Fully-redundant **ADAS Level 5**









ADAS vehicle

Industry Leadership in Core Steering Products

Nexteer recognized as key contributor to GM's delivery of its first (5) ADAS vehicle



"This is an opportunity for GM to honor those suppliers who are truly the best of the best. The automotive industry is transforming at an incredible rate. The relationships we have with our supply base means everything when it comes to delivering a strong vehicle lineup today & the cutting-edge vehicles and mobility services of tomorrow."

> Steve Kiefer, GM senior vice president, Global Purchasing & Supply Chain

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Technology Leadership

Global Stage, Confidential Showcases & Research Clinics for Early Adopters









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Industry Recognition



GM Innovation Award High Availability EPS



2018 North American Truck of the Year Lincoln Navigator Steering Column, REPS



2018 Frost & Sullivan Manufacturing Leadership Award

2018 TRUCK OF THE YEAR 2018 Motor Trend Truck of the Year Ford F-150 Steering Column, REPS 18 SGMW ANNUAL SUPPL

2018 SGMW Excellent Supplier Award of Indonesian Subsidiary



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Industry Recognition



Ford Top Performing Global Suppliers Ford Excellence Awards

Melvin L. Wilcox

Innovation Award

Magnetic Torque Overlay

(MTO) Team



Ford Top Supplier Award -Manufacturing Operations Queretaro - Silver Award



2018 SGMW Excellent Collaboration Award



2018 GAC FCA Excellent Delivery Performance Supplier Award



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Financial Highlights



Bill Quigley

Senior Vice President Chief Financial Officer



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1H 2018 Financial Highlights

1. Strong results across key financial metrics

- Higher Y/Y earnings with expected margin profile
- Significant earnings and margin improvement compared to 2H 2017
- 2. Revenue bolstered by organic growth and currency
 - APAC key customer demand tempering revenue
- **3.** Record Net Profit performance
 - Cost efficiencies largely on track; monitoring commodity environment
 - Benefit from US Tax Reform
- **4.** Significant Free Cash Flow and healthy Balance Sheet
- 5. Strong customer program awards driving increased Backlog



1H 2018 Financial Highlights





* Net Profit Attributable to Equity Holders

Revenue by Region



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Revenue by Product Line



EPS Columns HPS Driveline

Earnings and Margin Profile





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EBITDA Margin Strong Across all Regions





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Capital Investment for Future Growth



 Including engineering and product development costs charged to income statement and development costs capitalized as intangible asset.
 Capex presented based on assets acquired

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Strong Free Cash Flow and Balance Sheet



Cash and Capital	Jun 2018	Dec 2017		
Gross Debt	\$412	\$491		
Less: Cash	605	601		
Net Debt	(\$193)	(\$110)		
Total Equity	\$1,548	\$1,441		
Total Net Capital	\$1,355	\$1,331		
Net Debt to Net Capital	n.a.	n.a.		
Liquidity				
Cash	\$605	\$601		
Credit Facilities	489	456		
Total	\$1,094	\$1,057		
Leverage / Coverage				
Gross Debt to EBITDA*	0.7x	0.8x		
Net Debt to EBITDA	n.a.	n.a.		

* LTM EBITDA



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2018 Rest of Year Considerations

- **1.** Revenue paced by global OEM unit production
- **2.** Potential currency headwind from USD strength
- 3. Closely monitoring commodity environment managing supply chain and customer relationships
- 4. Substantial number of customer program launches
- **5.** Broad customer opportunities driving future growth

Actioning Both Near Term Performance and Long-Term Growth



STRATEGY FOR PROFITABLE GROWTH

