



a leader in intuitive motion control

**2016 3rd Quarter
Investor Communication**

October 11, 2016

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Presenters



Mike Richardson

Executive Board Director
President



Bill Quigley

Senior Vice President
Chief Financial Officer

Organisation Update



**Nexteer Board of Directors appoints
Mike Richardson President and Tao Liu Senior
Vice President and Global Chief Operating Officer
effective Oct 1 2016**

Strategy for Profitable Growth

- **Strengthen Technology Leadership**
- **Expand & Diversify Revenue Base**
- **Capitalise on EPS as Enabler for ADAS**
- **Target China & Emerging Market Growth**
- **Optimise Cost Structure**
- **Pursue Select Acquisitions & Alliances**

**Well-Defined Plan to
Drive Stakeholder Value**

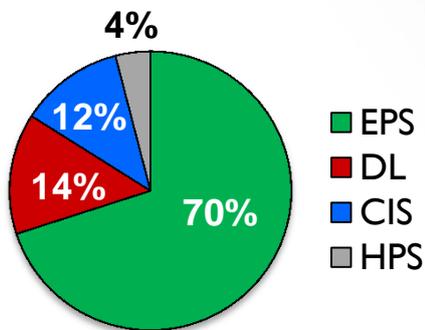
Backlog Update & Program Launches

Expand & Diversify Revenue Base

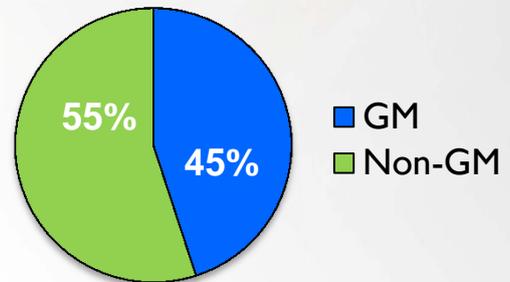
Backlog as of 9/30/2016

OTD* - \$24.0B OTL - \$11.8B

By Product (OTD)



By Customer (OTD)



* OTD: Order to Delivery; OTL: Order to Launch

Program Launches in Q3 2016

Seven (7) New Launches Across Multiple Product Lines, Customers and Regions

- i. GM Chevrolet Aveo & Sonic (B Segment, Sedan) EPS in Mexico**
- ii. GM Chevrolet Express & GMC Savana (Full-size Van) Pump in U.S.**
- iii. FCA Fiat Uno & Mobi (A/B Segment, Sedan) EPS in Brazil**
- iv. Chery Arrizo 7 (C Segment, Sedan) EPS in China**
- v. DFLZ Fengxing F600 (D Segment, MPV) EPS in China**
- vi. VW Cross Golf (A Segment, Sedan) HS in China**
- vii. Mahindra XUV500 (C Segment, SUV) HS in India**

Footprint Expansion to Strengthen Growth Globally

Expand & Diversify Revenue Base

Strategically Located New World Headquarters in Auburn Hills, Michigan

**Enhanced industry presence with customers
and partners; increased access to skilled talent**



Public Hearing on Autonomous Driving

Capitalise on EPS as enabler for ADAS

On August 31, Nexteer hosted a Michigan State Senate Committee Hearing on autonomous driving & connected vehicle legislation in Michigan.

The committee heard testimony from GM, Ford, Nexteer, industry and government leaders and received letters from Lyft, Google, Uber and others - voicing support of legislation to provide framework for autonomous vehicles in Michigan;

Approval would enable industry to accelerate product development under a consistent legal framework.

Nexteer continues to play an active role in shaping the future of mobility.

Footprint Expansion to Strengthen Growth Globally

Expand & Diversify Revenue Base

New Plant in Juarez, Mexico

- i.** Footprint expansion for revenue growth with optimized resources, capital & workflow
- ii.** Manufacturing Columns and Intermediate Shafts
- iii.** Planned production launch mid-2017

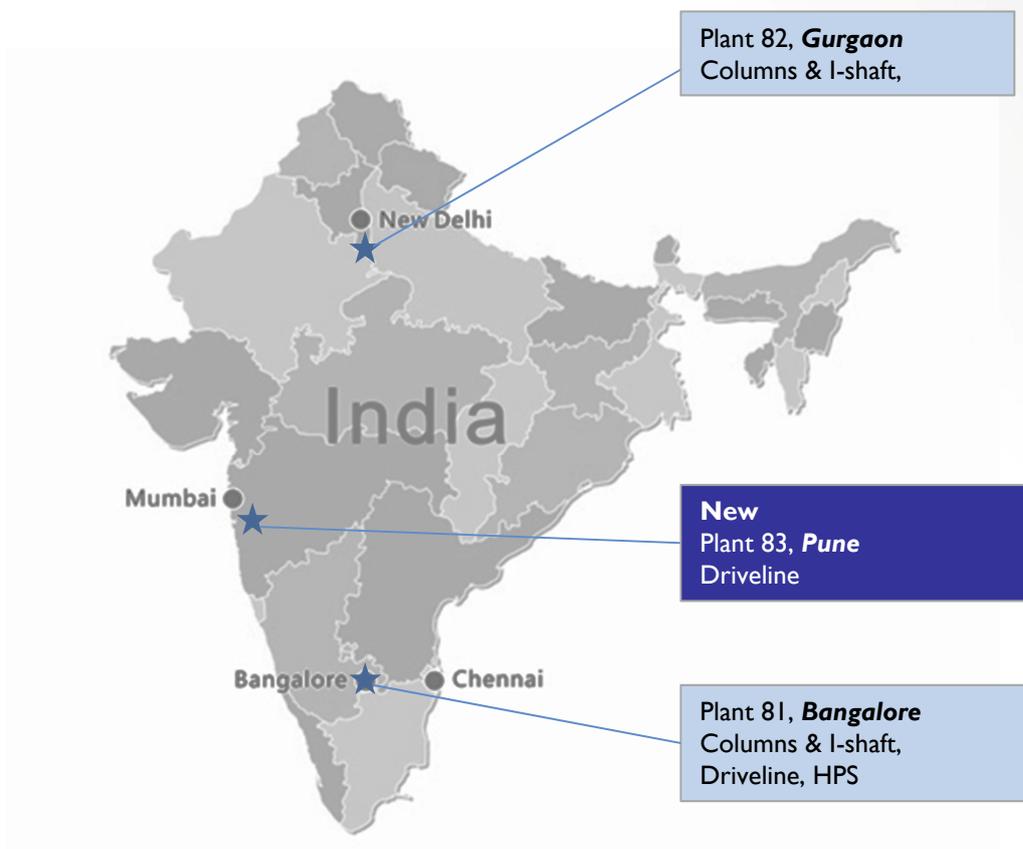


Footprint Expansion to Strengthen Growth Globally

Target China & Emerging Market Growth

New Plant in Pune, India

- i.** Nexteer's 3rd manufacturing plant in India – joining plants in Bangalore and Gurgaon
- ii.** Closer to key customers Tata, Mahindra and Mahindra and others
- iii.** Planned Driveline production launch Nov. 2016
- iv.** Positioned for future EPS production



Product Highlights

Strengthen Technology Leadership

Nexteer Cyber Security Solutions

Foundation for state of the art security features

- i. Hardware & Software Protection Mechanisms**
- ii. Communication Protection Mechanisms**
- iii. Securely Linked Manufacturing Systems**
- iv. Secure Tools**

Next Gen Electrical Architecture

- i. Integrated Cryptographic Unit/engine (ICU)
Compliant with NA and EU Regulations**
- ii. Full AutoSAR Support**
- iii. ISO26262 ASIL-D Compliant**

**First-to-market in North America in 2018,
Followed by Europe and China markets**

Product Highlights

Strengthen Technology Leadership

High Performance, Low Mass Column launched with FCA

44.8% Mass Savings Over Prior Model FCA Steering Column & Intermediate Shaft, First Launched on FCA Pacifica

- i. Cantilevered, Energy Absorbing Steering Column Structure (Crash Safety, Occupant Protection)**
- ii. Die Cast Magnesium and Extruded Aluminum Structure**
- iii. Extruded and Forged Aluminum Intense Steering Shaft and Intermediate Shaft Assembly**
- iv. Components Analytically Optimized for Mass Reduction**
- v. Optimized Adjustability and Ergonomics**
- vi. High NVH Performance**





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AUTOMOTIVE

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