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In this document, all references to "Booked Business Amount" are to our estimation of the value of all booked business under contracts that have been awarded to us. The Booked Business Amount is based on estimated lifetime volume of the programs derived from indicative production arrangements provided by the applicable OEM customers and information provided by third-party industry sources. In calculating the Booked Business Amount, we also assume that the relevant contracts will be performed in accordance with their terms. Any modification or suspension of the contracts related to the booked business by our customers could have a material and adverse effect on the value of the booked business. The value of booked business is not a measure defined by International Financial Reporting Standards ("IFRS"), and our methodology for determining the Booked Business Amount may not be comparable to the methodology used by comparable companies in determining the value of their booked business. While we believe that our current Booked Business Amount is a relevant financial metric, the information in relation to the booked business and the Booked Business Amount included in this document does not constitute a projection, forecast or prediction of our profits, and the actual contract value may be different from the estimated Booked Business Amount due to various factors and uncertainties beyond our control. We cannot assure you that our estimated Booked Business Amount contained in this document will be indicative of our future operating results.

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# **Presenters**



Mike Richardson

Executive Board Director
President



Bill Quigley

Senior Vice President
Chief Financial Officer



### STRATEGY FOR PROFITABLE GROWTH

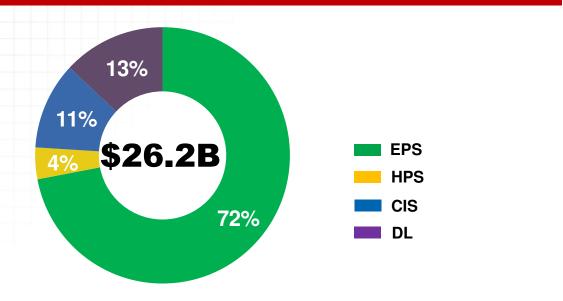


A Well-Defined Plan to Drive Stakeholder Value

# **Backlog Update**



#### Order to Delivery as of March 31, 2017



<sup>\*</sup> We compile the booked business information through our internal records, and such information has not been audited or reviewed by our auditors.







- GM Chevrolet Equinox (C Segment, SUV) Driveline in U.S.
- GM Buick Velite (C Segment, Sedan) Driveline in China
- BMW 1 Series (C Segment, Sedan) EPS in China









#### **Footprint Expansion to Strengthen Growth Globally**



Formation of Joint Venture with Dongfeng Components







- In March 2017 Nexteer signed a joint venture agreement with Dongfeng Motor Parts and Components Group Co., Ltd.\*
- 50:50 joint venture is expected to be established in late 2017 pending China regulatory approval
- The venture will support the growth and new technological needs of Dongfeng Motor Group and its affiliates as the preferred supplier of advanced EPS systems

<sup>\* &</sup>quot;Dongfeng Components", a member of Dongfeng Motor Group



## **Footprint Expansion to Strengthen Growth Globally**

New Facility in Porto Real, Brazil





New
Plant 88, *Porto Real*SPEPS





- New facility opened in Porto Real to continue expansion of the global strategic relationship with PSA
  - Linked to regional launch of the PSA CMP Platform
- Localized capabilities streamline logistics & more closely link Nexteer with this strategic customer
- Continue to monitor overall economic climate in Brazil



### **Product Highlights**

Pinion EPS (PEPS) Gen 3.0

#### **Electronics Evolution (Gen 1.0 to Gen 3.0)**

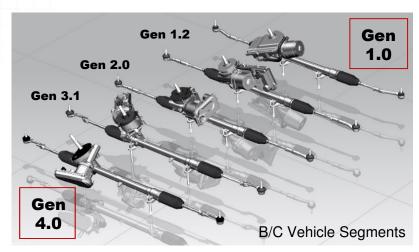
- 70% More assist output (50 to 85 Nm Torque)
- 40% Lighter (3.3 to 2.3 kg mass)
- 50% Smaller Circuit Board (198 to 131 cm<sup>2</sup> area)
- CAN and FlexRay communications
- Selectable steering performance personalities
- Auto Park and Traffic Jam Assist

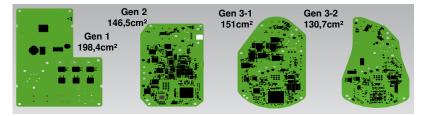
#### **Increased Performance and Function Content (Gen 3.0)**

- Enhanced Operational Availability
- LDW (Lane Departure Warning) / LCA (Lane Centering Assist)











#### **Business Expansion - ADAS**

Chrysler – Waymo ADAS Fleet

- ADAS Level 4 Development completed in 6 months
- 11 Alpha retrofits shipped in Sept 2016
- 80 Beta gears shipped for vehicle build in Windsor Assembly Plant
- 20 Saleable pilots shipped as of March 2017
- Expect 500 production units to ship in Q2 & Q3 2017
- Further orders planned in Q2 for 2018 - 2019 deliveries





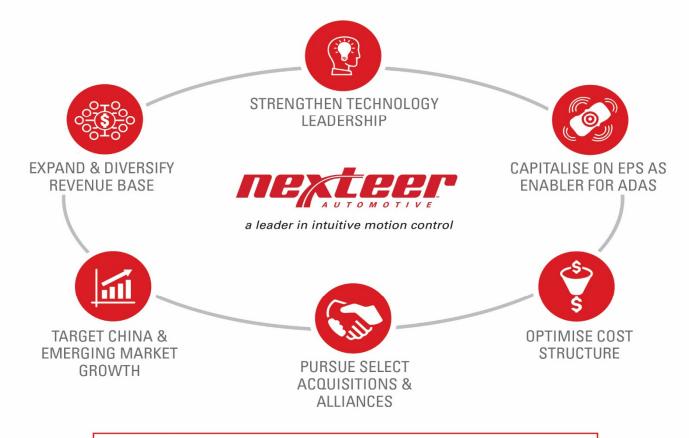
#### Fully-redundant, ADAS Level 4



**REPS** 



### STRATEGY FOR PROFITABLE GROWTH



A Well-Defined Plan to Drive Stakeholder Value