



a leader in intuitive motion control

**2015 3rd Quarter
Investor Communication**

October 6 2015

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Presenters



Michael Richardson

Board Executive Director
Senior Vice President - Strategy



Joseph Perkins

Senior Vice President
Chief Financial Officer

Strategy for Profitable Growth

- **Strengthen Technology Leadership**
- **Expand & Diversify Revenue Base**
- **Capitalize on Global Transition to EPS**
- **Target China & Emerging Market Growth**
- **Optimize Cost Structure**
- **Pursue Select Acquisitions & Alliances**

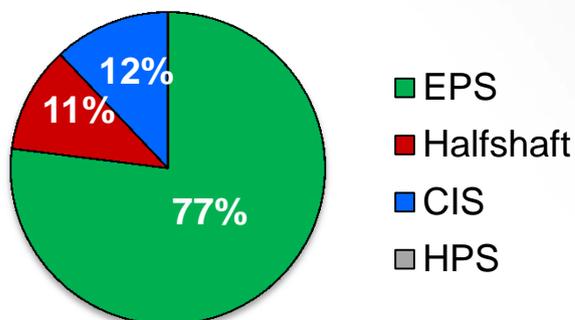
**Well-Defined Plan to
Drive Stakeholder Value**

Backlog Update & Program Launches

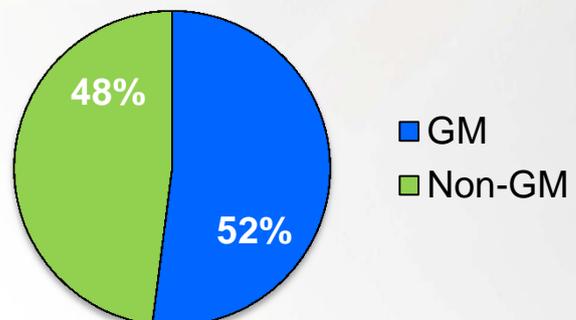
Expand & Diversify Revenue Base

■ Backlog as of 30/9/2015 - \$11.5B

Backlog by Product



Backlog by Customer



■ Launches in Q3 2015

Seven (7) Program Launches in Q3 Across Multiple Product Lines, Regions and Customers

- i.** Ford Mustang (RHD) (D-Sport Segment) EPS in Mexico
- ii.** Chevy Volt (C Segment) Halfshaft in U.S.
- iii.** Changan CS75 (C Segment) Halfshaft in China
- iv.** Renault Kwid (A Segment) Halfshaft in India
- v.** Tata Indica (A Segment) Halfshaft in India
- vi.** Maruti-Suzuki Swift (A Segment) Halfshaft in India
- vii.** Heavy Duty Chevy Silverado and GMC Sierras (Full-size Full-frame) HPS in U.S.

Technology Updates

Strengthen Technology Leadership

Launching New Steering Technologies for Heavy Duty Pickup Truck Segment:

■ **Advanced Integral Steering Gear with Magnasteer with Torque Overlay (MTO)**

- i. Active Disturbance Management**
(Road Crown Sensitivity, Leads/Pull Compensation)
- ii. Stability Control Assist**
(Split-coefficient Braking Enhancement, Yaw/Rollover Stability Enhancement)
- iii. Warning**
(Vibration for Lane Departure Warning)
- iv. Driving Assistance**
(Lane Keeping Assist)

■ **New Energy Efficient Smart Flow CBR Power Steering Pump**

Footprint Development

Target China & Emerging Market Growth

■ New Liuzhou Plant to Expand Brush EPS Manufacturing Capacity

- i.** Grand opening on August 24
- ii.** First line machine qualification complete
- iii.** Mass production to begin in mid-October 2015 for customer SGMW (JV of SAIC Motor Corporation, Liuzhou Wuling Motors, and GM China)

■ China Driveline JV Hits Production Milestone

- i.** Annual production of halfshaft surpasses one million
 - First time since Zhuozhou JV was established in 1995
- ii.** Driven by significant market share gains and a more diversified customer base

EPS Capacity Expansion

Capitalize on Global Transition to EPS

■ Facility Expansion in Poland to Advance EPS Ramp in Europe

- i. Open floor space expansion
- ii. Gradually converted for high-value SPEPS and REPS production

UAW Contract Update

Optimize Cost Structure

■ UAW Collective Bargaining Agreement

- i. Original deadline has been extended
- ii. Collaborative and productive discussions continue



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